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DEPENDABLE PEOPLE. Reliable Wheat.

The U.S. farm families who produce the wheat and the industry that supplies it are committed to keeping the market open and transparent. Here are some of the reasons why our overseas customers know they can depend on our supply chain's integrity, the quality of U.S. wheat and our unmatched reliability as a supplier.

The U.S. wheat "store" is always open.

U.S. farmers overcome significant risk every year to meet domestic wheat demand and still provide half their crop for export markets. Farmers and commercial warehouses can store and efficiently transport wheat in top condition to meet overseas demand when needed and throughout the marketing year.



Prices are transparent and honored.

U.S. wheat export prices are discovered openly through futures exchanges and basis costs and are always available to customers. Private exporters use risk management tools to honor sales contract prices often made months in advance of vessel loading.

Quality is assured.

USW publishes weekly reports during harvest that summarize initial wheat quality findings. USW works with several organizations and laboratories to analyze hundreds of wheat samples for all six U.S. wheat classes and publishes all results in the annual Crop Quality Report. Once completed, our staff, farmers and industry experts collaborate to share that crop quality data with customers and end-users worldwide.



The supply chain follows uniform grain segregation and inspection procedures.

U.S. country elevators and export elevators inspect and test wheat as it arrives and segregates by class and quality to meet customer requirements. The Federal Grain Inspection Service (FGIS) independently inspects wheat at vessel loading to certify that the quality loaded matches the customer's specifications. Those inspections yield valuable data down to the sub-lot level of 1,000 to 2,000 metric tons that customers can use, with help from USW, to get even more value from their purchases.



Export logistics considered essential.

In the COVID-19 outbreak, all farmers and food distribution industries were considered essential. Export grain systems and FGIS inspections have continued working with little or no interruption.

Direct government export intervention is banned.

U.S. federal law protects the sanctity of all export contracts. The only exception is a declared national emergency. The U.S. Constitution forbids export tariffs, which puts us in full compliance with World Trade Organization disciplines, and the United States will not use food as a weapon.



Buyers receive unmatched trade servicing and technical support.

With funding from U.S. wheat farm families and USDA's Foreign Agricultural Service, experienced USW staff and consultants add exceptional value to all U.S. wheat class imports.

Fostering trade.

USW invests substantial funding from farmers and federal programs to help overcome trade or technical barriers that would otherwise keep end-users from realizing the highest value and most revenue from using U.S. wheat.

Today, USW and the entire U.S. wheat industry remain fixed on the mission of the farmers who created an enduring legacy of commitment and partnership to provide the highest quality wheat for almost every customer need, backed by transparent pricing, trusted third-party certification and unmatched service before and after the sale.



USW's mission is to develop, maintain, and expand international markets to enhance wheat's profitability for U.S. wheat producers and its value for their customers in more than 100 countries. Its activities are made possible through producer checkoff dollars managed by 17 state wheat commissions and cost-share funding provided by USDA's Foreign Agricultural Service.

www.uswheat.org |     | infoARL@uswheat.org