



U.S. Wheat Associates Commercial Sales History

1,000 metric tons

2019/20 Marketing Year Final

Top 20 importers ranked by 2018/19 sales		historic marketing year sales (June 1 to May 31)						marketing year-to-date		change from last year	change from last week
All Wheat	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19		
Mexico	2,803	3,090	2,750	2,399	3,304	2,972	3,308	3,868	3,308	17%	11.5
Philippines	1,965	2,163	2,397	2,164	2,786	2,604	3,234	3,584	3,234	11%	0.0
Japan	3,649	3,079	3,144	2,553	2,864	2,931	2,784	2,780	2,784	0%	0.0
Nigeria	3,170	2,691	2,114	1,500	1,642	1,171	1,648	1,591	1,648	-3%	1.8
Indonesia	534	1,142	643	608	1,204	1,141	1,622	1,062	1,622	-35%	-4.4
South Korea	1,386	1,313	1,180	1,141	1,429	1,602	1,440	1,657	1,440	15%	0.0
Taiwan	1,038	1,049	1,002	1,089	1,097	1,141	1,164	1,428	1,164	23%	0.0
Egypt	1,678	321	387	42	112	115	821	101	821	-88%	0.0
Thailand	564	663	679	564	754	664	757	875	757	16%	-1.9
European Union	994	636	776	971	675	627	736	1,014	736	38%	-10.0
Iraq	209	53	53	50	0	671	674	262	674	-61%	0.0
Guatemala	525	644	519	586	563	548	553	539	553	-2%	-103.3
Malaysia	96	202	325	164	218	211	505	374	505	-26%	0.0
Yemen	423	353	298	447	317	263	445	385	445	-13%	0.0
Bangladesh	0	0	1	0	111	105	400	381	400	-5%	0.0
Colombia	674	788	614	669	858	685	384	793	384	106%	0.0
Peru	591	623	480	276	642	299	367	278	367	-24%	0.0
Algeria	364	91	210	90	705	647	313	472	313	51%	0.0
Honduras	226	256	208	260	286	233	302	305	302	1%	0.0
El Salvador	204	155	242	182	240	295	286	265	286	-7%	11.8
All Wheat Total Sales	27,106	31,664	23,190	20,737	28,396	23,724	25,819	26,900	25,819	4%	(44.9)
Top 20 as a % of Total	78%	61%	78%	76%	70%	80%	84%	82%	84%		-
Hard Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
Mexico	1,556	1,403	962	1,111	1,959	2,027	2,136	2,612	2,136	22%	0.0
Nigeria	2,529	2,060	1,610	1,042	1,177	836	1,142	1,013	1,142	-11%	0.0
Japan	1,003	1,005	881	879	979	1,020	956	937	956	-2%	0.0
Iraq	209	53	0	0	0	671	674	210	674	-69%	0.0
Taiwan	320	265	248	342	358	344	380	483	380	27%	0.0
Indonesia	83	118	0	227	541	517	337	411	337	22%	0.0
Egypt	377	0	291	0	52	115	330	0	330	-100%	0.0
South Korea	279	214	226	194	241	282	308	377	308	22%	0.0
Guatemala	262	317	260	285	253	251	246	293	246	19%	-46.6
Malaysia	0	0	0	0	9	3	211	136	211	-35%	0.0
Brazil	510	4,120	1,293	338	1,155	73	189	450	189	139%	0.0
Algeria	184	0	0	0	515	458	184	365	184	98%	0.0
Total Unknown	30	22	7	109	140	29	181	44	181	-76%	0.0
Venezuela	329	290	134	67	192	240	178	118	178	-34%	0.0
Mozambique	25	0	0	0	46	0	150	0	150	-100%	0.0
Thailand	103	129	159	118	180	141	145	217	145	50%	0.0
Dominican Republic	207	200	197	133	138	141	140	156	140	11%	0.0
Colombia	416	460	195	219	607	400	125	505	125	302%	0.0
El Salvador	88	56	95	65	101	138	120	105	120	-13%	5.6
South Africa	0	0	0	0	183	82	119	44	119	-63%	44.0
Total Unknown	30	22	7	109	140	29	181	44	181	-76%	0.0
HRW Total Sales	10,487	11,981	7,318	5,981	11,912	9,311	9,385	10,170	9,385	8%	2.9
Top 20 as a % of Total	81%	89%	90%	86%	74%	83%	88%	83%	88%		-
Hard Red Spring	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
Philippines	1,127	1,266	1,220	1,166	1,697	1,332	1,847	1,973	1,847	7%	0.0
Japan	1,331	1,167	1,275	862	1,078	1,077	916	1,114	916	22%	0.0
Taiwan	588	650	621	612	595	652	624	767	624	23%	0.0
Korea	386	361	408	376	415	440	481	550	481	14%	0.0
Italy	216	204	274	376	232	255	275	275	275	0%	0.0
United Kingdom	52	86	68	79	134	140	130	25	130	-81%	0.0
Bangladesh	0	0	0	0	111	0	392	381	392	-3%	0.0
Thailand	298	306	282	261	347	287	371	387	371	5%	-1.9
Malaysia	62	142	262	117	159	147	235	185	235	-21%	0.0
Mexico	97	241	605	315	323	128	221	386	221	75%	11.5
Indonesia	155	540	476	213	205	25	193	183	193	-5%	-1.9
Vietnam	57	57	214	93	100	54	186	413	186	121%	0.0
Guatemala	105	142	110	119	134	128	133	108	133	-19%	-31.9
Honduras	79	93	88	125	132	80	131	97	131	-26%	0.0
El Salvador	48	42	79	74	77	84	102	98	102	-4%	3.9
Peru	0	28	66	26	28	21	100	5	100	-95%	0.0
Trinidad and Tobago	59	52	50	56	68	63	82	58	82	-29%	0.0
Jamaica	65	71	81	121	90	82	81	91	81	13%	0.0
Bermuda	11	5	6	3	17	13	73	42	73	-42%	0.0
China	475	527	257	747	1,143	543	34	146	34	336%	0.0
Total Unknown	10	45	4	249	250	168	59	87	59	49%	-18.6
HRS Total Sales	5,941	7,068	7,496	6,907	8,584	6,174	7,153	7,969	7,153	11%	(31.7)
Top 20 as a % of Total	88%	85%	86%	83%	83%	90%	92%	91%	92%		64%



U.S. Wheat Associates

Commercial Sales History (continued)

2019/20 Marketing Year Final

Top 20 importers ranked by 2018/19 sales

1,000 Metric Tons

marketing year-to-date

change from last year

change from last week

Soft Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	change from last year	change from last week
Mexico	1,110	1,410	1,182	970	1,004	733	917	815	917	-11%	0.0
Egypt	1,070	321	96	9	0	0	441	0	441	-100%	0.0
Nigeria	445	503	348	306	226	245	272	173	272	-36%	0.0
Colombia	246	264	409	409	229	274	259	288	259	11%	0.0
Indonesia	0	0	8	2	0	0	222	2	222	-99%	0.0
Ecuador	134	156	270	343	178	100	197	112	197	-43%	0.0
Peru	115	136	146	125	144	155	175	162	175	-7%	0.0
Dominican Republic	124	136	98	107	108	114	110	116	110	6%	0.0
Honduras	77	88	67	99	116	108	105	75	105	-28%	0.0
Brazil	105	197	213	174	55	55	79	98	79	24%	1.5
Jamaica	91	88	76	77	75	78	75	78	75	5%	0.0
Costa Rica	62	79	69	79	45	60	59	78	59	32%	0.0
Trinidad and Tobago	42	43	39	36	35	38	49	40	49	-19%	0.0
Chile	139	125	44	109	13	8	46	89	46	93%	0.0
Panama	55	39	40	76	32	39	39	42	39	6%	0.0
Israel	20	8	0	0	0	0	33	0	33	-100%	0.0
United Arab Emirates	22	24	28	26	54	36	32	36	32	13%	0.0
Philippines	0	2	245	0	0	0	30	0	30	-100%	0.0
Canada	17	4	51	0	3	7	29	41	29	38%	0.0
Guatemala	23	37	17	21	26	21	29	22	29	-25%	0.0
Total Unknown	101	94	31	15	68	132	23	67	23	198%	-6.5
SRW Total Sales	5,392	7,536	3,783	3,219	2,526	2,513	3,323	2,453	3,323	-26%	6.2
Top 20 as a % of Total	72%	49%	91%	92%	93%	82%	96%	92%	96%		24%
White	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
Philippines	808	864	875	879	1,040	1,174	1,323	1,511	1,323	14%	0.0
Japan	1,057	854	987	812	784	829	889	701	889	-21%	0.0
Indonesia	296	483	158	166	457	599	870	466	870	-46%	-2.5
South Korea	716	731	538	565	767	806	645	727	645	13%	0.0
Yemen	423	353	298	447	317	263	445	385	445	-13%	0.0
Thailand	164	228	174	180	227	236	241	271	241	12%	0.0
Nigeria	110	19	32	28	84	30	160	219	160	37%	1.8
Taiwan	130	134	121	132	145	144	144	168	144	17%	0.0
Guatemala	119	127	119	147	134	132	127	114	127	-10%	-24.9
Chile	189	152	121	24	87	132	121	49	121	-59%	0.0
Sri Lanka	43	161	110	69	87	69	115	149	115	30%	0.0
Singapore	29	35	77	32	56	67	67	46	67	-31%	0.0
El Salvador	53	35	62	33	47	49	56	57	56	3%	2.3
Malaysia	34	60	61	48	49	61	54	51	54	-6%	0.0
Vietnam	67	39	44	93	58	105	52	136	52	163%	0.0
Mexico	40	34	0	3	16	84	35	56	35	59%	0.0
Oman	0	0	0	0	0	0	21	0	21	-100%	0.0
Canada	11	9	8	5	1	10	13	8	13	-33%	0.0
South Africa	0	0	0	0	0	0	11	0	11	-100%	0.0
China	119	170	20	51	228	307	8	131	8	1460%	0.0
Total Unknown	0	0	52	163	222	175	37	36	37	-3%	0.0
White Wheat Total Sales	4,685	4,559	3,886	3,929	4,846	5,321	5,454	5,342	5,454	-2%	(23.3)
Top 20 as a % of Total	94%	98%	98%	95%	95%	96%	99%	98%	99%		100%
Durum	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
Italy	202	274	358	448	223	170	253	662	253	161%	-10.0
Algeria	180	67	210	90	190	189	129	107	129	-17%	0.0
Nigeria	48	17	26	39	65	17	37	39	37	5%	0.0
Belgium	38	0	0	0	0	0	21	41	21	90%	0.0
Guatemala	15	21	14	14	15	16	17	3	17	-82%	0.0
Japan	1	1	1	1	14	5	12	6	12	-51%	0.0
Spain	0	0	0	20	0	0	9	0	9	-100%	0.0
Panama	7	6	3	10	5	5	8	10	8	24%	0.0
Peru	0	10	10	0	0	0	7	0	7	-100%	0.0
Portugal	10	0	0	0	0	0	7	4	7	-32%	0.0
Ecuador	0	0	0	0	0	5	2	0	2	-100%	0.0
United Arab Emirates	0	0	0	0	0	0	0	0	0	-	0.0
South Korea	0	0	0	0	0	0	0	0	0	-	0.0
Malaysia	0	0	0	0	1	0	0	0	0	-	0.0
Mexico	0	2	1	0	2	0	0	0	0	-	0.0
Canada	0	2	0	20	0	0	0	0	0	-	0.0
Morocco	0	0	0	10	0	0	0	0	0	-	0.0
Vietnam	0	0	0	0	0	0	0	0	0	-	0.0
Philippines	0	0	0	0	0	0	0	0	0	-	0.0
Indonesia	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	2	3	0	0	0	5	0	-	0.0
Durum Total Sales	601	519	706	702	527	405	504	966	504	92%	1.0
Top 20 as a % of Total	84%	77%	88%	93%	98%	100%	100%	90%	100%		-



U.S. Wheat Associates Summary of Commercial Sales for 2019/20 Marketing Year Final (continued)

1,000 Metric Tons												
East Africa	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	64.7	64.7	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	59.9	59.9	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	124.6	124.6	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(124.6)	(124.6)	0.0	0.0	0.0	0.0						
Percent Change	-100%	-100%	-	-	-	-						
Subsahara Africa	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
Angola	0.0	0.0	0.0	0.0	0.0	0.0	13.8	13.8	0.0	0.0	0.0	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	51.2	51.2	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	18.6	18.6	0.0	0.0	0.0	0.0	53.5	34.5	0.0	19.0	0.0	0.0
Guinea	32.0	32.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	22.7	22.7	0.0	0.0	0.0	0.0	40.7	40.7	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	22.6	11.5	0.0	11.1	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	5.5	5.5	0.0	0.0	0.0	0.0
Mozambique	11.2	0.0	3.9	7.3	0.0	0.0	158.5	149.8	8.7	0.0	0.0	0.0
Namibia	13.2	0.0	7.2	6.0	0.0	0.0	4.1	0.0	0.0	4.1	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,591.4	1,013.5	173.0	147.0	218.6	39.3	1,647.8	1,142.3	271.5	36.9	159.8	37.3
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	11.0	11.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	2.2	2.2	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	80.3	44.0	36.3	0.0	0.0	0.0	152.4	118.8	23.1	0.0	10.6	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	55.0	55.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,769.4	1,130.9	220.4	160.3	218.6	39.3	2,204.6	1,622.6	303.3	71.1	170.3	37.3
Ytd Export Sales Change	(435.2)	(491.7)	(82.9)	89.2	48.3	2.0						
Percent Change	-20%	-30%	-27%	125%	28%	5%						
	26,900.2	10,170.4	2,452.8	7,968.7	5,341.8	966.5	25,818.9	9,384.7	3,323.3	7,152.8	5,454.5	503.7
Total Year Change	1,081.3	785.7	(870.5)	815.9	(112.6)	462.8						
Total Unknown	239.5	44.0	67.0	87.5	36.3	4.8	299.5	181.0	22.5	58.5	37.4	0.0
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	6,247.8	3,625.4	1,330.4	1,036.4	235.9	19.6	432.9	7%				
South America	2,535.3	1,654.7	748.7	59.8	72.1	0.0	965.7	62%				
North Asia	5,865.5	1,797.7	34.6	2,431.2	1,595.9	6.1	477.9	9%				
China	584.5	302.1	0.0	146.3	136.1	0.0	537.9	1153%				
South Asia	7,215.9	954.8	15.6	3,586.8	2,658.6	0.0	133.6	2%				
Europe	1,014.4	0.1	0.0	307.1	0.3	706.9	166.4	20%				
Middle East/North Africa	1,428.0	660.7	36.1	153.4	387.9	189.8	(997.5)	-41%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	(124.6)	-100%				
Subsahara Africa	1,769.4	1,130.9	220.4	160.3	218.6	39.3	(435.2)	-20%				
All Region Total	26,660.7	10,126.4	2,385.8	7,881.3	5,305.5	961.7	1,157.1	4%				

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

