



U.S. Wheat Associates Commercial Sales History

year to date sales to:
October 31, 2019

1,000 metric tons

Top 20 importers ranked by 2017/18 sales		historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week
All Wheat	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	2,803	3,090	2,750	2,399	3,304	2,972	3,308	2,256	1,588	42%	39.9	
Philippines	1,965	2,163	2,397	2,164	2,786	2,604	3,234	1,791	2,130	-16%	64.0	
Japan	3,649	3,079	3,144	2,553	2,864	2,931	2,784	1,546	1,709	-9%	29.8	
Nigeria	3,170	2,691	2,114	1,500	1,642	1,171	1,648	918	628	46%	3.0	
Indonesia	534	1,142	643	608	1,204	1,141	1,622	334	540	-38%	0.0	
South Korea	1,386	1,313	1,180	1,141	1,429	1,602	1,440	865	932	-7%	34.7	
Taiwan	1,038	1,049	1,002	1,089	1,097	1,141	1,164	766	605	27%	36.8	
Egypt	1,678	321	387	42	112	115	821	101	100	1%	0.0	
Thailand	564	663	679	564	754	664	757	463	537	-14%	45.0	
European Union	994	636	776	971	675	627	736	592	519	14%	33.6	
Italy	507	479	632	824	455	425	528	538	347	55%	35.5	
Iraq	209	53	53	50	0	671	674	262	362	-27%	0.0	
Guatemala	525	644	519	586	563	548	553	330	263	25%	0.0	
Malaysia	96	202	325	164	218	211	505	163	154	6%	0.5	
Yemen	423	353	298	447	317	263	445	235	180	31%	0.0	
Bangladesh	0	0	1	0	111	105	400	55	252	-78%	0.0	
Colombia	674	788	614	669	858	685	384	467	201	132%	0.0	
Peru	591	623	480	276	642	299	367	205	148	38%	0.7	
Algeria	364	91	210	90	705	647	313	410	95	333%	0.0	
Honduras	226	256	208	260	286	233	302	207	230	-10%	0.0	
World total	27,106	31,664	23,190	20,737	28,396	23,724	25,819	14,938	13,765	9%	360.6	
% accounted for	79%	62%	79%	79%	71%	80%	85%	84%	84%		90%	
Hard Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Mexico	1,556	1,403	962	1,111	1,959	2,027	2,136	1,391	971	43%	39.9	
Nigeria	2,529	2,060	1,610	1,042	1,177	836	1,142	570	333	71%	1.9	
Japan	1,003	1,005	881	879	979	1,020	956	537	548	-2%	9.0	
Iraq	209	53	0	0	0	671	674	210	362	-42%	0.0	
Taiwan	320	265	248	342	358	344	380	264	197	34%	14.6	
Indonesia	83	118	0	227	541	517	337	108	30	260%	0.0	
Egypt	377	0	291	0	52	115	330	0	50	-100%	0.0	
South Korea	279	214	226	194	241	282	308	189	186	2%	8.3	
Guatemala	262	317	260	285	253	251	246	156	114	37%	0.0	
Malaysia	0	0	0	0	9	3	211	53	0	-	0.0	
Brazil	510	4,120	1,293	338	1,155	73	189	288	178	62%	0.0	
Algeria	184	0	0	0	515	458	184	365	31	1088%	0.0	
Total Unknown	30	22	7	109	140	29	181	64	204	-69%	8.5	
Venezuela	329	290	134	67	192	240	178	31	148	-79%	0.0	
Mozambique	25	0	0	0	46	0	150	0	7	-100%	0.0	
Thailand	103	129	159	118	180	141	145	131	98	33%	7.5	
Dominican Republic	207	200	197	133	138	141	140	89	57	56%	0.9	
Colombia	416	460	195	219	607	400	125	240	41	493%	0.0	
El Salvador	88	56	95	65	101	138	120	84	56	50%	0.0	
South Africa	0	0	0	0	183	82	119	0	0	-	0.0	
World total	10,487	11,981	7,318	5,981	11,912	9,311	9,385	5,477	3,953	39%	90.6	
% accounted for	81%	89%	90%	86%	74%	83%	88%	87%	91%		100%	
Hard Red Spring	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	1,127	1,266	1,220	1,166	1,697	1,332	1,847	1,065	1,273	-16%	42.6	
Japan	1,331	1,167	1,275	862	1,078	1,077	916	476	590	-19%	-0.5	
Taiwan	588	650	621	612	595	652	624	403	334	21%	21.9	
Korea	386	361	408	376	415	440	481	313	293	7%	16.9	
European Union	300	310	395	503	452	395	446	188	318	-41%	0.0	
Italy	216	204	274	376	232	255	275	175	180	-3%	0.0	
United Kingdom	52	86	68	79	134	140	130	13	120	-89%	0.0	
Bangladesh	0	0	0	0	111	0	392	55	244	-77%	0.0	
Thailand	298	306	282	261	347	287	371	178	252	-29%	22.5	
Malaysia	62	142	262	117	159	147	235	84	129	-35%	0.0	
Mexico	97	241	605	315	323	128	221	263	70	277%	0.0	
Indonesia	155	540	476	213	205	25	193	52	63	-18%	0.0	
Vietnam	57	57	214	93	100	54	186	184	128	44%	0.0	
Guatemala	105	142	110	119	134	128	133	83	62	33%	0.0	
Honduras	79	93	88	125	132	80	131	72	96	-25%	0.0	
El Salvador	48	42	79	74	77	84	102	69	49	42%	0.0	
Peru	0	28	66	26	28	21	100	0	0	-	0.0	
Trinidad and Tobago	59	52	50	56	68	63	82	37	29	27%	0.0	
Jamaica	65	71	81	121	90	82	81	59	54	10%	0.0	
Burma	11	5	6	3	17	13	73	22	15	41%	0.0	
World total	5,941	7,068	7,496	6,907	8,584	6,174	7,153	4,111	4,417	-7%	118.8	
% accounted for	85%	82%	88%	80%	74%	88%	98%	92%	97%		87%	



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
October 31, 2019

Top 20 importers ranked by 2017/18 sales		1,000 Metric Tons							marketing year-to-date		change from last year	change from last week
Soft Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	1,110	1,410	1,182	970	1,004	733	917	578	525	10%	0.0	
Egypt	1,070	321	96	9	0	0	441	0	50	-100%	0.0	
Nigeria	445	503	348	306	226	245	272	118	94	25%	0.0	
Colombia	246	264	409	409	229	274	259	226	161	41%	0.0	
Indonesia	0	0	8	2	0	0	222	2	0	-	0.0	
Ecuador	134	156	270	343	178	100	197	78	93	-16%	0.0	
Peru	115	136	146	125	144	155	175	110	148	-26%	0.7	
Dominican Republic	124	136	98	107	108	114	110	59	67	-12%	0.0	
Honduras	77	88	67	99	116	108	105	64	78	-18%	0.0	
Brazil	105	197	213	174	55	55	79	63	60	5%	0.0	
Jamaica	91	88	76	77	75	78	75	49	49	0%	0.0	
Costa Rica	62	79	69	79	45	60	59	52	55	-4%	8.0	
Trinidad and Tobago	42	43	39	36	35	38	49	26	23	11%	0.8	
Chile	139	125	44	109	13	8	46	89	24	275%	0.0	
Panama	55	39	40	76	32	39	39	38	37	4%	0.0	
Israel	20	8	0	0	0	0	33	0	0	-	0.0	
United Arab Emirates	22	24	28	26	54	36	32	0	0	-	0.0	
Philippines	0	2	245	0	0	0	30	0	0	-	0.0	
Canada	17	4	51	0	3	7	29	55	3	1709%	0.0	
Guatemala	23	37	17	21	26	21	29	14	16	-13%	0.0	
World total	5,392	7,536	3,783	3,219	2,526	2,513	3,323	1,833	1,683	9%	10.9	
% accounted for	72%	49%	91%	92%	93%	82%	96%	88%	88%		87%	
White	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	808	864	875	879	1,040	1,174	1,323	710	826	-14%	21.4	
Japan	1,057	854	987	812	784	829	889	508	565	-10%	21.3	
Indonesia	296	483	158	166	457	599	870	173	447	-61%	0.0	
South Korea	716	731	538	565	767	806	645	359	451	-20%	7.8	
Yemen	423	353	298	447	317	263	445	235	180	31%	0.0	
Thailand	164	228	174	180	227	236	241	154	187	-18%	15.0	
Nigeria	110	19	32	28	84	30	160	123	113	10%	0.0	
Taiwan	130	134	121	132	145	144	144	90	70	30%	0.3	
Guatemala	119	127	119	147	134	132	127	76	61	26%	0.0	
Chile	189	152	121	24	87	132	121	6	84	-93%	0.0	
Sri Lanka	43	161	110	69	87	69	115	67	67	0%	0.0	
Singapore	29	35	77	32	56	67	67	31	35	-10%	0.0	
El Salvador	53	35	62	33	47	49	56	37	23	59%	0.0	
Malaysia	34	60	61	48	49	61	54	26	23	10%	0.5	
Vietnam	67	39	44	93	58	105	52	39	44	-12%	0.0	
Total Unknown	0	0	52	163	222	175	37	43	101	-57%	0.0	
Mexico	40	34	0	3	16	84	35	24	22	8%	0.0	
Oman	0	0	0	0	0	0	21	0	0	-	0.0	
Canada	11	9	8	5	1	10	13	7	7	-8%	0.0	
South Africa	0	0	0	0	0	0	11	0	0	-	0.0	
World total	4,685	4,559	3,886	3,929	4,846	5,321	5,454	2,846	3,323	-14%	66.4	
% accounted for	92%	95%	99%	97%	94%	93%	99%	95%	99%		100%	
Durum	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
European Union	262	312	358	468	223	170	290	404	201	101%	33.6	
<i>Belgium</i>	38	0	0	0	0	0	21	41	21	90%	-1.9	
<i>Italy</i>	202	274	358	448	223	170	253	363	167	117%	35.5	
<i>Spain</i>	0	0	0	20	0	0	9	0	9	-100%	0.0	
<i>Portugal</i>	10	0	0	0	0	0	7	0	3	-100%	0.0	
<i>Germany</i>	11	29	0	0	0	0	0	0	0	-	0.0	
Total Unknown	0	0	2	3	0	0	0	126	31	305%	19.5	
Algeria	180	67	210	90	190	189	129	45	64	-30%	0.0	
Nigeria	48	17	26	39	65	17	37	28	67	-58%	0.0	
Guatemala	15	21	14	14	15	16	17	0	10	-100%	0.0	
Japan	1	1	1	1	14	5	12	4	6	-34%	0.0	
Panama	7	6	3	10	5	5	8	8	9	-16%	0.0	
Peru	0	10	10	0	0	0	7	0	0	-	0.0	
Ecuador	0	0	0	0	0	5	2	0	1	-100%	0.0	
Venezuela	51	70	78	0	0	0	0	7	0	-	0.0	
Mexico	0	2	1	0	2	0	0	0	0	-	0.0	
Canada	0	2	0	20	0	0	0	0	0	-	0.0	
Cameroon	0	0	0	0	4	0	0	0	0	-	0.0	
Chile	7	8	0	0	0	0	0	0	0	-	0.0	
Morocco	0	0	0	10	0	0	0	0	0	-	0.0	
South Africa	0	0	0	0	9	0	0	0	0	-	0.0	
World total	601	519	706	702	527	405	504	671	389	72%	73.9	
% accounted for	89%	98%	100%	94%	100%	100%	96%	86%	95%		-	



U.S. Wheat Associates
Summary of Commercial Sales for 2019/20 (as of October 31, 2019) continued

1,000 Metric Tons												
	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	18.6	18.6	0.0	0.0	0.0	0.0	19.0	3.0	0.0	16.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	15.2	15.2	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	9.8	7.4	2.4	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	917.6	570.3	117.6	78.5	123.3	27.8	628.3	332.6	94.3	22.0	112.6	66.7
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	18.0	0.0	18.0	0.0	0.0	0.0	16.8	0.0	16.8	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	954.2	589.0	135.6	78.5	123.3	27.8	689.0	358.2	113.5	38.0	112.6	66.7
Ytd Export Sales Change	265.2	230.7	22.1	40.5	10.7	(38.9)						
Percent Change	38%	64%	19%	107%	10%	-58%						
All Region Total												
	14,938.4	5,477.1	1,832.8	4,111.3	2,846.3	670.8	13,764.9	3,953.4	1,682.6	4,417.0	3,322.7	389.2
Total Year Change	1,173.5	1,523.7	150.3	(305.7)	(476.4)	281.6						
Percent Change	9%	39%	9%	-7%	-14%	72%						
Total Unknown	440.4	64.0	136.9	71.0	43.0	125.5	702.9	204.4	155.4	211.0	101.1	31.0
Region Summary							YR Change	% Change				
Mexico/Cent. Amer./Caribbean	3,750.0	1,925.7	949.6	717.1	143.2	14.5	721.2	24%				
South America	1,512.9	941.4	565.5	0.0	6.0	0.0	659.5	77%				
North Asia	3,177.5	989.8	34.5	1,191.2	957.7	4.3	(68.2)	-2%				
China	195.9	0.0	0.0	63.0	132.9	0.0	193.7	8597%				
South Asia	3,170.4	309.6	9.5	1,649.1	1,202.2	0.0	(752.2)	-19%				
Europe	592.0	0.0	0.0	188.1	0.2	403.7	73.2	14%				
Middle East/North Africa	1,124.1	657.6	0.0	153.4	237.7	75.4	322.7	40%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-				
Subsahara Africa	954.2	589.0	135.6	78.5	123.3	27.8	265.2	38%				
All Region Total	14,477.1	5,413.1	1,694.7	4,040.3	2,803.3	525.6	1,415.1	9%				
Total Year Change	1,173.5	1,523.7	150.3	-305.7	-476.4	281.6						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

