



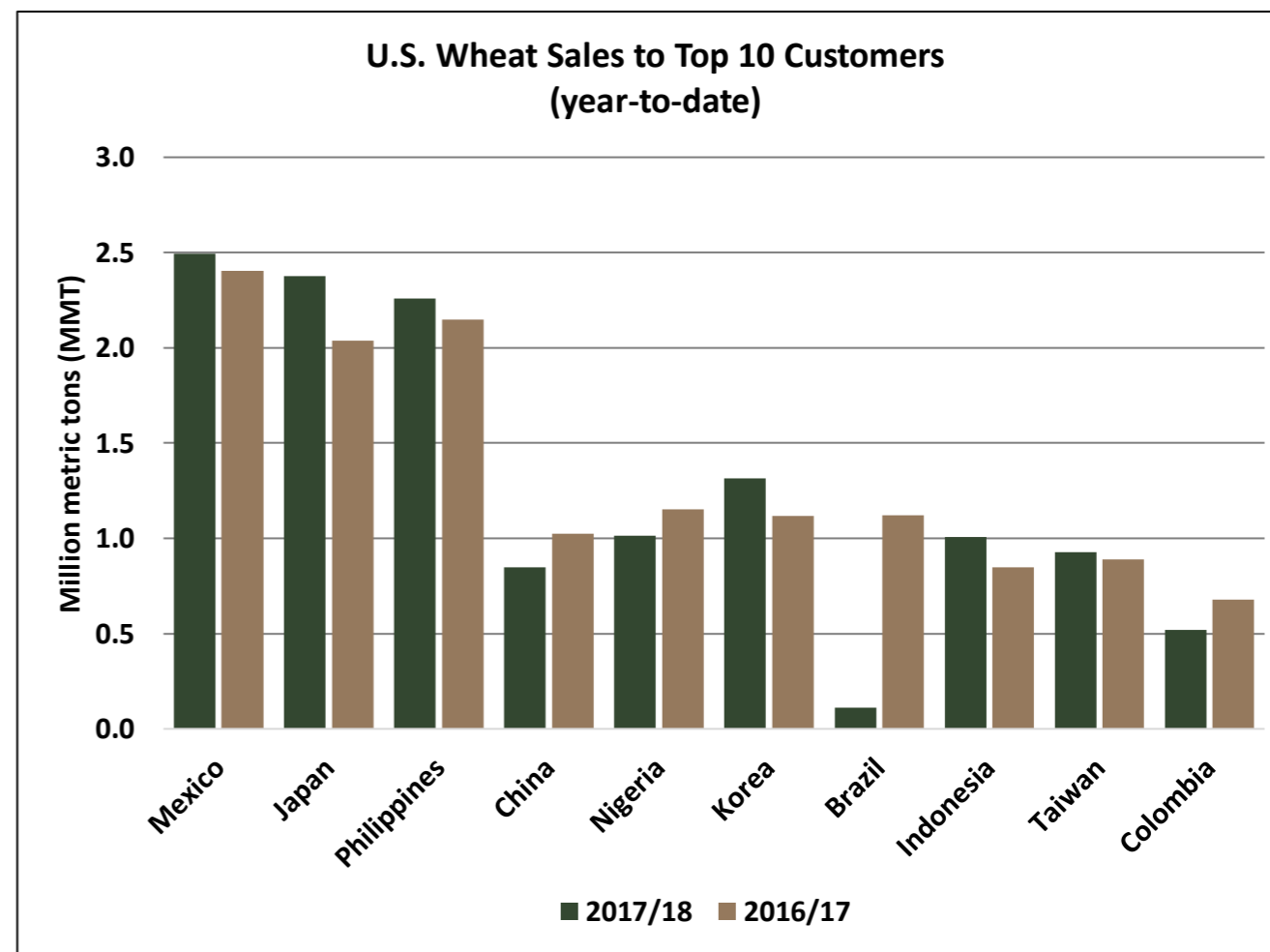
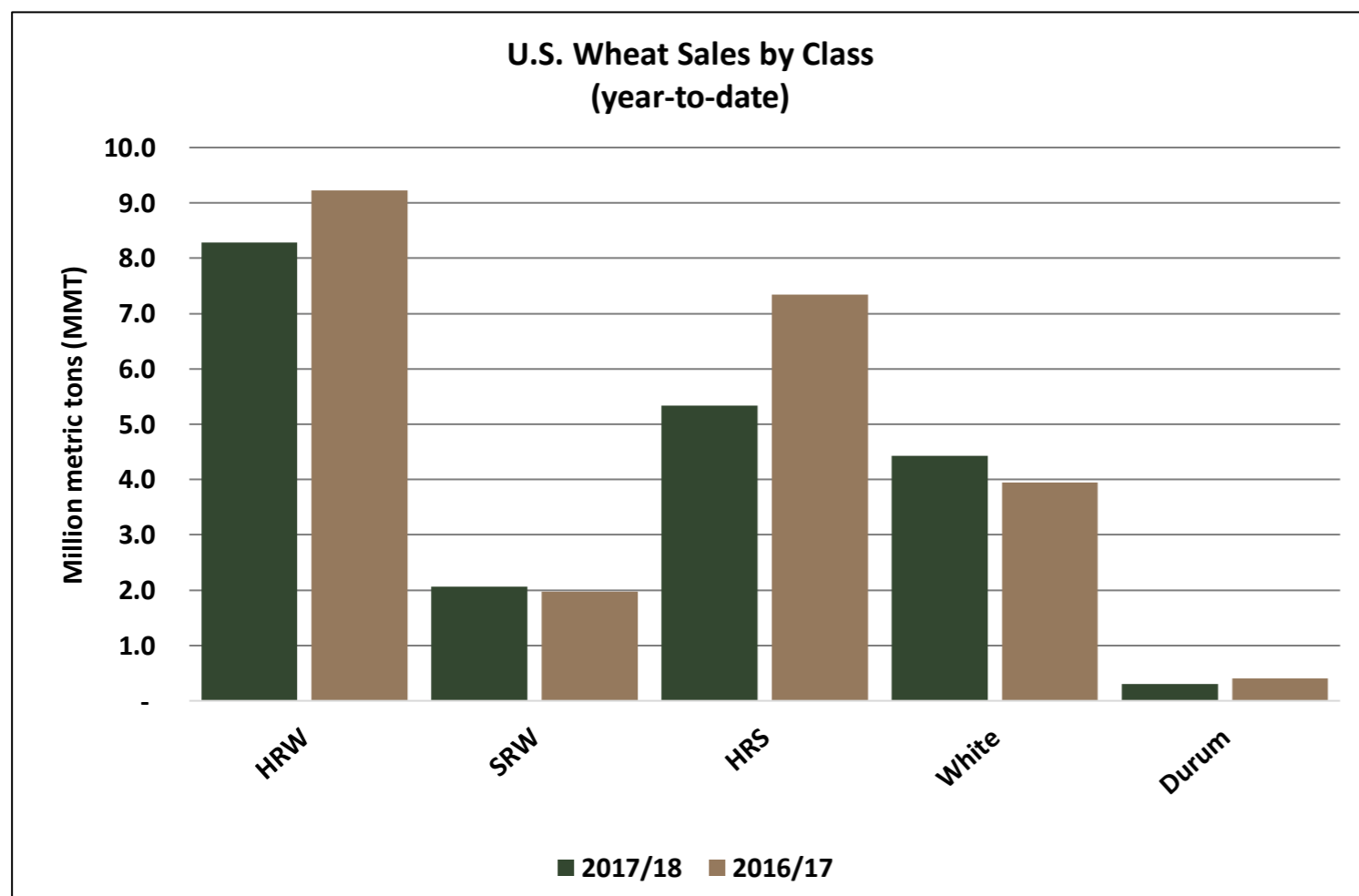


**U.S. Wheat Associates**  
**Summary of Commercial Sales for 2017/18 (as of January 25, 2018) continued**

1,000 Metric Tons

	2017/18	HRW	SRW	HRS	White	Durum	2016/17	HRW	SRW	HRS	White	Durum
<b>East Africa</b>												
Kenya	41.1	41.1	0.0	0.0	0.0	0.0	88.0	88.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	42.5	42.5	0.0	0.0	0.0	0.0
Summary Of Total	41.1	41.1	0.0	0.0	0.0	0.0	130.5	130.5	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(89.4)	(89.4)	0.0	0.0	0.0	0.0						
Percent Change	-68%	-68%	-	-	-	-						
<b>Subsahara Africa</b>												
Angola	27.5	27.5	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	20.0	20.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	54.5	0.0	5.5	49.0	0.0	0.0	0.2	0.0	0.0	0.2	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	13.1	13.1	0.0	0.0	0.0	0.0	30.2	30.2	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	7.7	0.0	7.7	0.0	0.0	0.0	42.0	42.0	0.0	0.0	0.0	0.0
Namibia	12.7	0.0	0.0	12.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,015.5	709.7	233.6	23.4	32.3	16.6	1,152.7	803.8	209.2	36.9	54.6	48.1
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	113.6	82.1	31.5	0.0	0.0	0.0	207.8	183.3	15.8	0.0	0.0	8.7
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,264.5	852.4	278.2	85.0	32.3	16.6	1,432.9	1,059.4	225.0	37.1	54.6	56.8
Ytd Export Sales Change	(168.4)	(207.0)	53.2	47.9	(22.3)	(40.2)						
Percent Change	-12%	-20%	24%	129%	-41%	-71%						
<b>All Region Total</b>												
2017/18	20,410.7	8,281.2	2,065.6	5,334.4	4,427.2	302.3	22,887.7	9,221.7	1,975.9	7,339.3	3,948.5	402.3
2016/17	22,887.7	9,221.7	1,975.9	7,339.3	3,948.5	402.3						
Total Year Change	(2,477.0)	(940.5)	89.6	(2,004.9)	478.7	(100.0)						
Percent Change	-11%	-10%	5%	-27%	12%	-25%						
Total Unknown	1,088.4	440.3	227.0	162.3	173.4	85.4	2,611.6	610.7	75.0	1,168.4	629.2	128.3
<b>Region Summary</b>	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	4,500.4	2,442.7	1,081.6	744.9	216.2	15.1	(220.7)	-5%				
South America	1,285.9	742.8	436.3	33.1	72.1	1.7	(1,683.0)	-57%				
North Asia	4,620.4	1,317.2	3.0	1,847.7	1,448.2	4.3	578.4	14%				
China	851.1	48.9	4.0	487.9	310.5	0.0	(176.2)	-17%				
South Asia	4,417.9	828.4	5.6	1,595.7	1,988.1	0.1	251.8	6%				
Europe	596.8	73.9	30.0	377.9	0.0	115.0	(18.2)	-3%				
Middle East/North Africa	1,744.1	1,493.6	0.0	0.0	186.5	64.0	572.1	49%				
East Africa	41.1	41.1	0.0	0.0	0.0	0.0	(89.4)	-68%				
Subsahara Africa	1,264.5	852.4	278.2	85.0	32.3	16.6	(168.4)	-12%				
All Region Total	19,322.3	7,840.9	1,838.6	5,172.1	4,253.8	216.9	(953.6)	-11%				
Total Year Change	(2,477.0)	(940.5)	89.6	(2,004.9)	478.7	(100.0)						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report





# U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:

**January 25, 2018**

Top 20 importers ranked by 2016/17 sales

historic marketing year sales (June 1 to May 31)

marketing year-to-date

	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
<b>All Wheat</b>											
Mexico	2,667	3,563	2,803	3,090	2,750	2,399	3,304	2,495	2,404	4%	65.2
Japan	3,533	3,845	3,649	3,079	3,144	2,553	2,864	2,375	2,036	17%	91.1
Philippines	1,871	2,089	1,965	2,163	2,397	2,164	2,786	2,258	2,149	5%	38.4
China	176	590	799	4,273	333	881	1,663	847	1,023	-17%	30.0
Nigeria	3,864	3,352	3,170	2,691	2,114	1,500	1,642	1,016	1,153	-12%	0.0
Korea	1,693	2,090	1,386	1,313	1,180	1,141	1,429	1,316	1,118	18%	0.0
Brazil	404	112	615	4,316	1,534	511	1,237	111	1,122	-90%	0.0
Indonesia	843	830	534	1,142	643	608	1,204	1,005	848	19%	3.5
Taiwan	953	975	1,038	1,049	1,002	1,089	1,097	929	888	5%	0.0
Colombia	800	456	674	788	614	669	858	519	677	-23%	-0.2
Morocco	334	0	88	0	10	20	853	263	755	-65%	0.0
Thailand	530	558	564	663	679	564	754	630	611	3%	0.0
Algeria	130	178	364	91	210	90	705	520	243	114%	0.0
European Union	1,318	1,231	994	636	776	971	675	523	526	-1%	9.7
Peru	1,001	552	591	623	480	276	642	291	588	-51%	3.2
Guatemala	472	413	525	644	519	586	563	406	405	0%	24.4
Chile	421	341	539	578	232	246	536	183	412	-56%	0.0
Dominican Republic	546	538	482	490	443	340	409	300	348	-14%	-0.4
Yemen	872	417	423	353	298	447	317	153	86	79%	0.0
Honduras	179	156	226	256	208	260	286	223	253	-12%	0.8
<b>World total</b>	<b>34,989</b>	<b>27,721</b>	<b>27,106</b>	<b>31,664</b>	<b>23,190</b>	<b>20,737</b>	<b>28,396</b>	<b>20,411</b>	<b>22,888</b>	<b>-11%</b>	<b>289.1</b>
% accounted for	<b>65%</b>	<b>80%</b>	<b>79%</b>	<b>89%</b>	<b>84%</b>	<b>84%</b>	<b>84%</b>	<b>80%</b>	<b>77%</b>		<b>92%</b>
<b>Hard Red Winter</b>										year change	week change
Mexico	1,601	1,678	1,556	1,403	962	1,111	1,959	1,684	1,366	23%	51.7
Nigeria	3,009	2,604	2,529	2,060	1,610	1,042	1,177	710	804	-12%	0.0
Brazil	378	0	510	4,120	1,293	338	1,155	73	1,082	-93%	0.0
Japan	880	1,074	1,003	1,005	881	879	979	774	677	14%	64.6
Morocco	294	0	88	0	0	0	842	263	745	-65%	0.0
Colombia	282	189	416	460	195	219	607	309	471	-35%	-0.2
Indonesia	293	135	83	118	0	227	541	433	395	10%	3.5
Algeria	27	104	184	0	0	0	515	456	202	125%	0.0
Peru	905	441	476	444	252	116	470	142	437	-68%	0.0
Chile	269	136	197	234	32	110	420	103	360	-71%	0.0
Taiwan	128	260	320	265	248	342	358	291	295	-1%	0.0
China	0	1	5	6	3	2	277	49	221	-78%	0.0
Guatemala	243	200	262	317	260	285	253	186	185	1%	13.5
Korea	325	248	279	214	226	194	241	252	219	15%	0.0
Venezuela	277	274	329	290	134	67	192	120	42	187%	0.0
South Africa	451	196	0	0	0	0	183	82	183	-55%	0.0
Thailand	127	138	103	129	159	118	180	142	129	10%	0.0
Saudi Arabia	385	57	170	0	0	0	172	0	0	-	0.0
Dominican Republic	219	250	207	200	197	133	138	133	119	11%	-0.7
Iraq	1,135	520	209	53	0	0	0	610	0	-	0.0
<b>World total</b>	<b>16,577</b>	<b>10,247</b>	<b>10,487</b>	<b>11,981</b>	<b>7,318</b>	<b>5,981</b>	<b>11,912</b>	<b>8,281</b>	<b>9,222</b>	<b>-10%</b>	<b>218.5</b>
% accounted for	<b>68%</b>	<b>83%</b>	<b>85%</b>	<b>94%</b>	<b>88%</b>	<b>87%</b>	<b>89%</b>	<b>82%</b>	<b>86%</b>		<b>61%</b>
<b>Hard Red Spring</b>										year change	week change
Philippines	983	1,218	1,127	1,266	1,220	1,166	1,697	1,167	1,273	-8%	-0.7
China	93	400	475	527	257	747	1,143	488	578	-16%	30.0
Japan	1,750	1,562	1,331	1,167	1,275	862	1,078	945	732	29%	24.0
Taiwan	707	567	588	650	621	612	595	519	475	9%	0.0
European Union	773	338	300	310	395	503	452	378	378	0%	9.7
Korea	460	333	386	361	408	376	415	384	416	-8%	0.0
Thailand	246	238	298	306	282	261	347	264	298	-11%	0.0
Mexico	377	186	97	241	605	315	323	100	292	-66%	2.6
Canada	576	0	0	28	0	138	261	0	261	-100%	0.0
Indonesia	315	414	155	540	476	213	205	32	103	-69%	0.0
Venezuela	245	314	246	317	232	162	198	0	198	-100%	0.0
Dominican Republic	198	166	150	154	148	101	163	81	130	-38%	0.1
Malaysia	167	184	62	142	262	117	159	80	106	-24%	0.0
Guatemala	109	85	105	142	110	119	134	94	94	0%	6.3
Honduras	62	35	79	93	88	125	132	97	126	-23%	0.4
Bangladesh	0	0	0	0	0	0	111	0	56	-100%	0.0
Vietnam	129	67	57	57	214	93	100	25	98	-74%	0.0
Nigeria	193	86	38	92	97	85	90	23	37	-37%	0.0
Jamaica	85	61	65	71	81	121	90	61	79	-23%	12.0
Total Unknown	7	67	10	45	4	249	250	162	1,168	-86%	-17.9
<b>World total</b>	<b>9,256</b>	<b>6,711</b>	<b>5,941</b>	<b>7,068</b>	<b>7,496</b>	<b>6,907</b>	<b>8,584</b>	<b>5,334</b>	<b>7,339</b>	<b>-27%</b>	<b>73.5</b>
% accounted for	<b>81%</b>	<b>94%</b>	<b>94%</b>	<b>92%</b>	<b>90%</b>	<b>92%</b>	<b>93%</b>	<b>92%</b>	<b>94%</b>		<b>90%</b>



# U.S. Wheat Associates

## Commercial Sales History (continued)

year to date sales to:  
**January 25, 2018**

Top 20 importers ranked by 2016/17 sales

1,000 Metric Tons

marketing year-to-date

	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
<b>Soft Red Winter</b>											
Mexico	655	1,283	1,110	1,410	1,182	970	1,004	638	734	-13%	10.9
Colombia	230	214	246	264	409	409	229	199	189	5%	0.0
Nigeria	430	463	445	503	348	306	226	234	209	12%	0.0
Ecuador	42	67	134	156	270	343	178	63	112	-43%	0.0
Peru	96	111	115	136	146	125	144	128	123	4%	3.2
Honduras	55	65	77	88	67	99	116	91	99	-8%	0.0
Dominican Republic	120	122	124	136	98	107	108	86	99	-13%	0.2
Jamaica	85	87	91	88	76	77	75	61	66	-7%	0.0
Brazil	26	112	105	197	213	174	55	39	40	-4%	0.0
United Arab Emirates	21	30	22	24	28	26	54	0	27	-100%	0.0
Costa Rica	59	56	62	79	69	79	45	48	41	17%	0.0
Trinidad And Tobago	35	34	42	43	39	36	35	30	27	12%	0.0
Panama	31	78	55	39	40	76	32	41	32	29%	0.0
South Africa	24	47	46	55	44	56	29	31	16	100%	0.0
Guatemala	2	16	23	37	17	21	26	17	23	-25%	0.0
El Salvador	2	3	16	22	7	10	16	15	7	138%	0.0
China	5	84	200	3,571	54	81	16	4	16	-75%	0.0
Venezuela	23	24	35	13	14	0	14	31	8	294%	0.0
Chile	0	15	139	125	44	109	13	8	4	104%	0.0
Total Unknown	24	31	101	94	31	15	68	227	75	202%	0.0
<b>World total</b>	<b>2,943</b>	<b>4,418</b>	<b>5,392</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>2,066</b>	<b>1,976</b>	<b>5%</b>	<b>14.3</b>
% accounted for	<b>67%</b>	<b>67%</b>	<b>59%</b>	<b>94%</b>	<b>84%</b>	<b>97%</b>	<b>98%</b>	<b>96%</b>	<b>98%</b>		<b>100%</b>
<b>White</b>										year change	week change
Philippines	873	821	808	864	875	879	1,040	995	843	18%	28.8
Japan	898	1,208	1,057	854	987	812	784	652	616	6%	2.5
Korea	844	1,481	716	731	538	565	767	678	476	42%	0.0
Indonesia	235	280	296	483	158	166	457	540	350	54%	0.0
Yemen	713	417	423	353	298	447	317	153	86	79%	0.0
China	78	105	119	170	20	51	228	306	208	47%	0.0
Thailand	157	182	164	228	174	180	227	224	184	21%	0.0
Taiwan	118	145	130	134	121	132	145	118	119	-1%	0.0
Guatemala	106	98	119	127	119	147	134	98	92	6%	4.6
Sri Lanka	115	58	43	161	110	69	87	69	55	25%	1.0
Chile	124	170	189	152	121	24	87	72	32	127%	0.0
Nigeria	134	147	110	19	32	28	84	32	55	-41%	0.0
Vietnam	41	33	67	39	44	93	58	63	55	16%	0.0
Singapore	61	40	29	35	77	32	56	50	34	46%	0.0
Malaysia	74	47	34	60	61	48	49	39	43	-10%	0.0
El Salvador	69	71	53	35	62	33	47	39	28	40%	0.9
Colombia	17	15	0	22	0	23	17	0	17	-100%	0.0
Mexico	34	417	40	34	0	3	16	73	9	723%	0.0
Burma	1	0	9	8	4	3	16	9	12	-28%	0.0
Total Unknown	6	52	0	0	52	163	222	173	629	-72%	-88.3
<b>World total</b>	<b>5,227</b>	<b>5,846</b>	<b>4,685</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>4,427</b>	<b>3,949</b>	<b>12%</b>	<b>(47.2)</b>
% accounted for	<b>90%</b>	<b>99%</b>	<b>94%</b>	<b>99%</b>	<b>99%</b>	<b>99%</b>	<b>100%</b>	<b>99%</b>	<b>100%</b>		<b>-</b>
<b>Durum</b>										year change	week change
European Union	464	270	262	312	358	468	223	115	148	-22%	0.0
Algeria	103	74	180	67	210	90	190	64	41	57%	0.0
Nigeria	98	52	48	17	26	39	65	17	48	-65%	0.0
Guatemala	12	14	15	21	14	14	15	11	11	-1%	0.0
Japan	4	1	1	1	1	1	14	4	10	-59%	0.0
South Africa	0	0	0	0	0	0	9	0	9	-100%	0.0
Panama	6	6	7	6	3	10	5	5	5	-10%	0.0
Mexico	0	0	0	2	1	0	2	0	2	-96%	0.0
Tunisia	84	33	10	0	3	31	0	0	0	-	0.0
Canada	69	0	0	2	0	20	0	0	0	-	0.0
Morocco	0	0	0	0	0	10	0	0	0	-	0.0
Vietnam	0	0	0	0	0	9	0	0	0	-	0.0
Thailand	0	0	0	0	0	6	0	0	0	-	0.0
Venezuela	95	45	51	70	78	0	0	0	0	-	0.0
Peru	0	0	0	10	10	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	0	1	0	0	0	0	0	-	0.0
Costa Rica	18	4	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	0	2	3	0	85	128	-33%	30.0
<b>World total</b>	<b>987</b>	<b>499</b>	<b>601</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>302</b>	<b>402</b>	<b>-25%</b>	<b>30.0</b>
% accounted for	<b>77%</b>	<b>78%</b>	<b>64%</b>	<b>85%</b>	<b>69%</b>	<b>82%</b>	<b>61%</b>	<b>99%</b>	<b>87%</b>		<b>-</b>