





**U.S. Wheat Associates**  
**Summary of Commercial Sales for 2017/18 (as of November 16, 2017) continued**

1,000 Metric Tons

	2017/18	HRW	SRW	HRS	White	Durum	2016/17	HRW	SRW	HRS	White	Durum
<b>East Africa</b>												
Kenya	41.1	41.1	0.0	0.0	0.0	0.0	88.0	88.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	42.5	42.5	0.0	0.0	0.0	0.0
Summary Of Total	41.1	41.1	0.0	0.0	0.0	0.0	130.5	130.5	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(89.4)	(89.4)	0.0	0.0	0.0	0.0						
Percent Change	-68%	-68%	-	-	-	-						
<b>Subsahara Africa</b>												
Angola	27.5	27.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	20.0	20.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	54.5	0.0	5.5	49.0	0.0	0.0	0.2	0.0	0.0	0.2	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	13.1	13.1	0.0	0.0	0.0	0.0	24.2	24.2	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	3.2	0.0	3.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	12.7	0.0	0.0	12.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	815.9	611.8	142.8	12.4	32.3	16.6	774.2	551.5	125.1	16.0	43.9	37.7
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	96.1	82.1	14.0	0.0	0.0	0.0	199.4	183.3	7.4	0.0	0.0	8.7
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,042.9	754.5	165.5	74.1	32.3	16.6	998.0	759.0	132.5	16.2	43.9	46.4
Ytd Export Sales Change	44.9	(4.5)	33.0	57.9	(11.6)	(29.8)						
Percent Change	4%	-1%	25%	357%	-26%	-64%						
<b>All Region Total</b>												
2017/18	16,980.3	6,655.4	1,568.5	4,643.7	3,853.6	259.2	18,383.5	7,577.2	1,567.5	5,755.2	3,155.1	328.5
2016/17												
Total Year Change	(1,403.2)	(921.9)	1.1	(1,111.5)	698.5	(69.3)						
Percent Change	-8%	-12%	0%	-19%	22%	-21%						
Total Unknown	898.4	339.0	59.0	216.1	256.5	27.8	2,301.6	891.3	75.8	798.7	547.1	144.3
<b>Region Summary</b>	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	3,783.7	1,993.6	935.5	651.3	190.6	12.7	(4.2)	0%				
South America	1,136.9	633.0	398.2	33.1	72.1	0.5	(1,440.2)	-56%				
North Asia	3,835.8	996.6	2.5	1,621.5	1,212.0	3.2	622.3	19%				
China	785.3	48.7	4.0	457.9	274.7	0.0	167.2	27%				
South Asia	3,689.3	744.0	3.9	1,310.4	1,630.9	0.1	310.2	9%				
Europe	458.8	45.1	0.0	279.4	0.0	134.3	4.4	1%				
Middle East/North Africa	1,308.2	1,059.7	0.0	0.0	184.5	64.0	540.3	70%				
East Africa	41.1	41.1	0.0	0.0	0.0	0.0	(89.4)	-68%				
Subsahara Africa	1,042.9	754.5	165.5	74.1	32.3	16.6	44.9	4%				
All Region Total	16,081.9	6,316.4	1,509.5	4,427.6	3,597.1	231.4	(1,403.2)	-8%				
Total Year Change	-1,403.2	-921.9	1.1	-1,111.5	698.5	-69.3						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

**Summary of Export Donations, through August 31, 2017 (June - May 2017/18 MY)**

Country	TOTAL	HRW	SRW	HRS	WHITE	DURUM
Afghanistan	0.0	0.0	0.0	0.0	0.0	0.0
Armenia	0.0	0.0	0.0	0.0	0.0	0.0
Azerbaijan	0.0	0.0	0.0	0.0	0.0	0.0
Bangladesh	0.0	0.0	0.0	0.0	0.0	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0
Burundi	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0
Chad	0.0	0.0	0.0	0.0	0.0	0.0
Congo	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	48.3	48.3	0.0	0.0	0.0	0.0
Georgia	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0
Haiti	0.0	0.0	0.0	0.0	0.0	0.0
Honduras	0.0	0.0	0.0	0.0	0.0	0.0
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0
Ivory Coast	0.0	0.0	0.0	0.0	0.0	0.0
Jordan	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0
Madagascar	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0
Mauritania	0.0	0.0	0.0	0.0	0.0	0.0
Nicaragua	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0
North Korea	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0
Syria	0.0	0.0	0.0	0.0	0.0	0.0
Sri Lanka	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0
Yemen	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0
Total	48.3	48.3	0.0	0.0	0.0	0.0

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated quarterly. It may not be complete and is NOT official USDA data.



# U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:

**November 16, 2017**

All Wheat	historic marketing year sales (June 1 to May 31)							marketing year to date		change from last year	change from last week
	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17		
Mexico	2,667	3,563	2,803	3,090	2,750	2,399	3,304	2,060	1,723	20%	42.7
Japan	3,533	3,845	3,649	3,079	3,144	2,553	2,864	1,868	1,685	11%	68.3
Philippines	1,871	2,089	1,965	2,163	2,397	2,164	2,786	1,971	1,884	5%	13.7
China	176	590	799	4,273	333	881	1,663	785	618	27%	0.3
Nigeria	3,864	3,352	3,170	2,691	2,114	1,500	1,642	816	774	5%	-
Korea	1,693	2,090	1,386	1,313	1,180	1,141	1,429	1,215	920	32%	-
Brazil	404	112	615	4,316	1,534	511	1,237	111	1,053	-89%	-
Indonesia	843	830	534	1,142	643	608	1,204	796	514	55%	-
Taiwan	953	975	1,038	1,049	1,002	1,089	1,097	752	608	24%	6.0
Colombia	800	456	674	788	614	669	858	430	544	-21%	0.9
Morocco	334	0	88	0	10	20	853	60	388	-85%	30.0
Thailand	530	558	564	663	679	564	754	440	552	-20%	0.2
Algeria	130	178	364	91	210	90	705	400	223	80%	62.0
European Union	1,318	1,231	994	636	776	971	675	414	393	5%	-
Peru	1,001	552	591	623	480	276	642	265	474	-44%	-
Guatemala	472	413	525	644	519	586	563	322	370	-13%	-
Chile	421	341	539	578	232	246	536	182	366	-50%	-
Dominican Republic	546	538	482	490	443	340	409	262	292	-10%	-0.3
Yemen	872	417	423	353	298	447	317	122	86	43%	-
Honduras	179	156	226	256	208	260	286	162	197	-18%	-
<b>World total</b>	<b>34,989</b>	<b>27,721</b>	<b>27,106</b>	<b>31,664</b>	<b>23,190</b>	<b>20,737</b>	<b>28,396</b>	<b>16,980</b>	<b>18,383</b>	<b>-8%</b>	<b>199.8</b>
<b>% accounted for</b>	<b>65%</b>	<b>80%</b>	<b>79%</b>	<b>89%</b>	<b>84%</b>	<b>84%</b>	<b>84%</b>	<b>79%</b>	<b>74%</b>		<b>112%</b>
<b>Hard Red Winter</b>	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change
Mexico	1,601	1,678	1,556	1,403	962	1,111	1,959	1,345	1,004	34%	35.2
Nigeria	3,009	2,604	2,529	2,060	1,610	1,042	1,177	612	552	11%	-
Brazil	378	0	510	4,120	1,293	338	1,155	73	1,013	-93%	-
Japan	880	1,074	1,003	1,005	881	879	979	531	571	-7%	12.0
Morocco	294	0	88	0	0	0	842	60	377	-84%	30.0
Colombia	282	189	416	460	195	219	607	231	367	-37%	-
Indonesia	293	135	83	118	0	227	541	400	232	72%	-
Algeria	27	104	184	0	0	0	515	336	203	66%	62.0
Peru	905	441	476	444	252	116	470	142	342	-58%	-
Chile	269	136	197	234	32	110	420	102	338	-70%	-
Taiwan	128	260	320	265	248	342	358	221	208	7%	-
China	0	1	5	6	3	2	277	49	128	-62%	-
Guatemala	243	200	262	317	260	285	253	145	175	-17%	-
Korea	325	248	279	214	226	194	241	244	180	35%	-
Venezuela	277	274	329	290	134	67	192	120	42	187%	-
South Africa	451	196	0	0	0	0	183	82	183	-55%	-
Thailand	127	138	103	129	159	118	180	106	120	-11%	0.1
Saudi Arabia	385	57	170	0	0	0	172	0	0	-	-
Dominican Republic	219	250	207	200	197	133	138	106	99	7%	-
Kenya	81	20	0	0	0	0	125	41	88	-53%	-
<b>World total</b>	<b>16,577</b>	<b>10,247</b>	<b>10,487</b>	<b>11,981</b>	<b>7,318</b>	<b>5,981</b>	<b>11,912</b>	<b>6,655</b>	<b>7,577</b>	<b>-12%</b>	<b>146.5</b>
<b>% accounted for</b>	<b>61%</b>	<b>78%</b>	<b>83%</b>	<b>94%</b>	<b>88%</b>	<b>87%</b>	<b>91%</b>	<b>74%</b>	<b>82%</b>		<b>95%</b>
<b>Hard Red Spring</b>	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change
Philippines	983	1,218	1,127	1,266	1,220	1,166	1,697	1,005	1,083	-7%	5.8
China	93	400	475	527	257	747	1,143	458	450	2%	-
Japan	1,750	1,562	1,331	1,167	1,275	862	1,078	811	633	28%	-
Taiwan	707	567	588	650	621	612	595	436	319	37%	-
European Union	773	338	300	310	395	503	452	279	299	-7%	-
Korea	460	333	386	361	408	376	415	375	355	6%	-
Thailand	246	238	298	306	282	261	347	185	264	-30%	-
Mexico	377	186	97	241	605	315	323	91	161	-44%	-0.5
Canada	576	0	0	28	0	138	261	0	232	-100%	-
Indonesia	315	414	155	540	476	213	205	14	28	-49%	-
Venezuela	245	314	246	317	232	162	198	0	195	-100%	-
Dominican Republic	198	166	150	154	148	101	163	75	103	-27%	0.5
Malaysia	167	184	62	142	262	117	159	68	67	2%	-0.8
Guatemala	109	85	105	142	110	119	134	73	84	-13%	-
Honduras	62	35	79	93	88	125	132	67	102	-35%	-
Bangladesh	0	0	0	0	0	0	111	0	0	-	-
Vietnam	129	67	57	57	214	93	100	12	89	-86%	1.1
Nigeria	193	86	38	92	97	85	90	12	16	-23%	-
Jamaica	85	61	65	71	81	121	90	63	74	-16%	-
Total Unknown	7	67	10	45	4	249	250	216	799	-73%	-64.0
<b>World total</b>	<b>9,256</b>	<b>6,711</b>	<b>5,941</b>	<b>7,068</b>	<b>7,496</b>	<b>6,907</b>	<b>8,584</b>	<b>4,644</b>	<b>5,755</b>	<b>-19%</b>	<b>(43.0)</b>
<b>% accounted for</b>	<b>81%</b>	<b>94%</b>	<b>94%</b>	<b>92%</b>	<b>90%</b>	<b>92%</b>	<b>93%</b>	<b>87%</b>	<b>79%</b>		<b>-14%</b>



# U.S. Wheat Associates

## Commercial Sales History (continued)

year to date sales to:

**November 16, 2017**

Top 20 importers ranked by 2016/17 sales

1,000 Metric Tons

	1,000 Metric Tons								year to date		change from last year	change from last week
<b>Soft Red Winter</b>	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17			
Mexico	655	1,283	1,110	1,410	1,182	970	1,004	552	547	1%	8.0	
Colombia	230	214	246	264	409	409	229	187	161	16%	0.9	
Nigeria	430	463	445	503	348	306	226	143	125	14%	-	
Ecuador	42	67	134	156	270	343	178	63	81	-23%	-	
Peru	96	111	115	136	146	125	144	102	105	-3%	-	
Honduras	55	65	77	88	67	99	116	72	85	-16%	-	
Dominican Republic	120	122	124	136	98	107	108	82	90	-10%	-	
Jamaica	85	87	91	88	76	77	75	45	66	-32%	-	
Brazil	26	112	105	197	213	174	55	39	40	-4%	-	
United Arab Emirates	21	30	22	24	28	26	54	0	27	-100%	-	
Costa Rica	59	56	62	79	69	79	45	43	30	41%	-	
Trinidad And Tobago	35	34	42	43	39	36	35	25	23	8%	0.2	
Panama	31	78	55	39	40	76	32	41	32	30%	0.3	
South Africa	24	47	46	55	44	56	29	14	7	90%	-	
Guatemala	2	16	23	37	17	21	26	17	15	13%	2.1	
El Salvador	2	3	16	22	7	10	16	12	5	150%	-	
China	5	84	200	3,571	54	81	16	4	16	-75%	-	
Venezuela	23	24	35	13	14	0	14	32	8	294%	-	
Chile	0	15	139	125	44	109	13	8	4	104%	-	
Total Unknown	24	31	101	94	31	15	68	59	76	-22%	-	
<b>World total</b>	<b>2,943</b>	<b>4,418</b>	<b>5,392</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>1,569</b>	<b>1,567</b>	<b>0%</b>	<b>12.6</b>	
<b>% accounted for</b>	<b>67%</b>	<b>67%</b>	<b>59%</b>	<b>94%</b>	<b>84%</b>	<b>97%</b>	<b>98%</b>	<b>94%</b>	<b>94%</b>		<b>91%</b>	
<b>White</b>	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change	
Philippines	873	821	808	864	875	879	1,040	881	769	14%	0.9	
Japan	898	1,208	1,057	854	987	812	784	523	476	10%	56.3	
Korea	844	1,481	716	731	538	565	767	594	381	56%	-	
Indonesia	235	280	296	483	158	166	457	382	254	50%	-	
Yemen	713	417	423	353	298	447	317	122	86	43%	-	
China	78	105	119	170	20	51	228	275	24	1059%	0.3	
Thailand	157	182	164	228	174	180	227	149	168	-11%	-	
Taiwan	118	145	130	134	121	132	145	94	82	15%	6.0	
Guatemala	106	98	119	127	119	147	134	79	85	-7%	-	
Sri Lanka	115	58	43	161	110	69	87	67	55	21%	-	
Chile	124	170	189	152	121	24	87	72	8	779%	-	
Nigeria	134	147	110	19	32	28	84	32	44	-26%	-	
Vietnam	41	33	67	39	44	93	58	56	54	3%	-	
Singapore	61	40	29	35	77	32	56	50	34	46%	16.0	
Malaysia	74	47	34	60	61	48	49	38	26	47%	-	
El Salvador	69	71	53	35	62	33	47	36	25	41%	-	
Colombia	17	15	0	22	0	23	17	0	17	-100%	-	
Mexico	34	417	40	34	0	3	16	72	9	708%	-	
Burma	1	0	9	8	4	3	16	9	11	-19%	-	
Total Unknown	6	52	0	0	52	163	222	257	547	-53%	4.3	
<b>World total</b>	<b>5,227</b>	<b>5,846</b>	<b>4,685</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>3,854</b>	<b>3,155</b>	<b>22%</b>	<b>83.8</b>	
<b>% accounted for</b>	<b>90%</b>	<b>99%</b>	<b>94%</b>	<b>99%</b>	<b>99%</b>	<b>99%</b>	<b>100%</b>	<b>92%</b>	<b>83%</b>		<b>95%</b>	
<b>Durum</b>	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change	
European Union	464	270	262	312	358	468	223	134	94	43%	-	
Algeria	103	74	180	67	210	90	190	64	20	216%	-	
Nigeria	98	52	48	17	26	39	65	17	38	-56%	-	
Guatemala	12	14	15	21	14	14	15	8	11	-23%	-	
Japan	4	1	1	1	1	1	14	3	5	-40%	-	
South Africa	0	0	0	0	0	0	9	0	9	-100%	-	
Panama	6	6	7	6	3	10	5	5	5	-10%	-	
Mexico	0	0	0	2	1	0	2	0	2	-100%	-	
Tunisia	84	33	10	0	3	31	0	0	0	-	-	
Canada	69	0	0	2	0	20	0	0	0	-	-	
Morocco	0	0	0	0	0	10	0	0	0	-	-	
Vietnam	0	0	0	0	0	9	0	0	0	-	-	
Thailand	0	0	0	0	0	6	0	0	0	-	-	
Venezuela	95	45	51	70	78	0	0	0	0	-	-	
Peru	0	0	0	10	10	0	0	0	0	-	-	
Argentina	0	0	0	0	0	0	0	0	0	-	-	
Australia	0	0	0	0	0	0	0	0	0	-	-	
El Salvador	0	0	0	1	0	0	0	0	0	-	-	
Costa Rica	18	4	0	0	0	0	0	0	0	-	-	
Total Unknown	0	0	0	0	2	3	0	28	144	-81%	-	
<b>World total</b>	<b>987</b>	<b>499</b>	<b>601</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>259</b>	<b>328</b>	<b>-21%</b>	<b>0.0</b>	
<b>% accounted for</b>	<b>77%</b>	<b>78%</b>	<b>64%</b>	<b>85%</b>	<b>69%</b>	<b>82%</b>	<b>61%</b>	<b>89%</b>	<b>56%</b>			