



U.S. Wheat Associates
Summary of Commercial Sales for 2017/18 (as of October 19, 2017) continued

1,000 Metric Tons

East Africa	2017/18	HRW	SRW	HRS	White	Durum	2016/17	HRW	SRW	HRS	White	Durum
Kenya	41.1	41.1	0.0	0.0	0.0	0.0	88.0	88.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	42.5	42.5	0.0	0.0	0.0	0.0
Summary Of Total	41.1	41.1	0.0	0.0	0.0	0.0	130.5	130.5	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(89.4)	(89.4)	0.0	0.0	0.0	0.0						
Percent Change	-68%	-68%	-	-	-	-						
Subsahara Africa	2017/18	HRW	SRW	HRS	White	Durum	2016/17	HRW	SRW	HRS	White	Durum
Angola	27.5	27.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	20.0	20.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	54.5	0.0	5.5	49.0	0.0	0.0	0.2	0.0	0.0	0.2	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	13.1	13.1	0.0	0.0	0.0	0.0	18.2	18.2	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	3.2	0.0	3.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	6.1	0.0	0.0	6.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	733.9	538.8	142.8	12.4	32.3	7.6	697.0	496.8	125.4	16.0	33.1	25.7
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	96.1	82.1	14.0	0.0	0.0	0.0	199.4	183.3	7.4	0.0	0.0	8.7
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	954.2	681.5	165.5	67.4	32.3	7.6	914.8	698.4	132.7	16.2	33.1	34.4
Ytd Export Sales Change	39.4	(16.9)	32.7	51.2	(0.8)	(26.8)						
Percent Change	4%	-2%	25%	316%	-3%	-78%						
All Region Total	2017/18	HRW	SRW	HRS	White	Durum	2016/17	HRW	SRW	HRS	White	Durum
	15,161.7	5,591.4	1,480.8	4,316.9	3,520.8	251.8	16,068.3	6,713.4	1,385.9	4,983.9	2,745.2	240.0
Total Year Change	(906.6)	(1,122.0)	94.9	(667.0)	775.6	11.9						
Percent Change	-6%	-17%	7%	-13%	28%	5%						
Total Unknown	1,090.2	393.1	41.0	278.0	325.3	52.8	1,770.8	614.4	92.9	624.1	348.6	90.9
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	3,470.6	1,804.3	895.6	586.4	176.2	8.1	132.3	4%				
South America	1,037.2	561.7	369.8	33.1	72.1	0.5	(1,355.5)	-57%				
North Asia	3,331.9	858.8	2.1	1,473.3	994.4	3.2	426.9	15%				
China	724.5	48.7	4.0	397.9	273.9	0.0	226.7	46%				
South Asia	3,365.7	638.9	2.9	1,231.8	1,492.0	0.1	292.0	10%				
Europe	429.2	45.1	0.0	249.1	0.0	135.0	16.8	4%				
Middle East/North Africa	717.1	518.2	0.0	0.0	154.5	44.5	84.8	13%				
East Africa	41.1	41.1	0.0	0.0	0.0	0.0	(89.4)	-68%				
Subsahara Africa	954.2	681.5	165.5	67.4	32.3	7.6	39.4	4%				
All Region Total	14,071.5	5,198.3	1,439.8	4,038.9	3,195.4	199.0	(226.0)	-6%				
Total Year Change	-906.6	-1,122.0	94.9	-667.0	775.6	11.9						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

Summary of Export Donations, through August 31, 2017 (June - May 2017/18 MY)

Country	TOTAL	HRW	SRW	HRS	WHITE	DURUM
Afghanistan	0.0	0.0	0.0	0.0	0.0	0.0
Armenia	0.0	0.0	0.0	0.0	0.0	0.0
Azerbaijan	0.0	0.0	0.0	0.0	0.0	0.0
Bangladesh	0.0	0.0	0.0	0.0	0.0	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0
Burundi	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0
Chad	0.0	0.0	0.0	0.0	0.0	0.0
Congo	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	48.3	48.3	0.0	0.0	0.0	0.0
Georgia	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0
Haiti	0.0	0.0	0.0	0.0	0.0	0.0
Honduras	0.0	0.0	0.0	0.0	0.0	0.0
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0
Ivory Coast	0.0	0.0	0.0	0.0	0.0	0.0
Jordan	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0
Madagascar	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0
Mauritania	0.0	0.0	0.0	0.0	0.0	0.0
Nicaragua	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0
North Korea	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0
Syria	0.0	0.0	0.0	0.0	0.0	0.0
Sri Lanka	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0
Yemen	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0
Total	48.3	48.3	0.0	0.0	0.0	0.0

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated quarterly. It may not be complete and is NOT official USDA data.



U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:
October 19, 2017

Top 20 importers ranked by 2016/17 sales

historic marketing year sales (June 1 to May 31)

marketing year to date

	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
All Wheat											
Mexico	2,667	3,563	2,803	3,090	2,750	2,399	3,304	1,899	1,554	22%	0.0
Japan	3,533	3,845	3,649	3,079	3,144	2,553	2,864	1,637	1,472	11%	137.4
Philippines	1,871	2,089	1,965	2,163	2,397	2,164	2,786	1,866	1,686	11%	61.8
China	176	590	799	4,273	333	881	1,663	722	495	46%	1.0
Nigeria	3,864	3,352	3,170	2,691	2,114	1,500	1,642	734	697	5%	-9.4
Korea	1,693	2,090	1,386	1,313	1,180	1,141	1,429	1,039	840	24%	0.9
Brazil	404	112	615	4,316	1,534	511	1,237	111	1,015	-89%	16.5
Indonesia	843	830	534	1,142	643	608	1,204	690	483	43%	0.0
Taiwan	953	975	1,038	1,049	1,002	1,089	1,097	655	593	10%	0.0
Colombia	800	456	674	788	614	669	858	384	508	-24%	11.0
Morocco	334	0	88	0	10	20	853	30	326	-91%	0.0
Thailand	530	558	564	663	679	564	754	440	496	-11%	0.0
Algeria	130	178	364	91	210	90	705	319	194	64%	0.0
European Union	1,318	1,231	994	636	776	971	675	384	351	9%	-2.1
Peru	1,001	552	591	623	480	276	642	261	420	-38%	0.0
Guatemala	472	413	525	644	519	586	563	274	321	-15%	0.0
Chile	421	341	539	578	232	246	536	170	366	-54%	0.0
Dominican Republic	546	538	482	490	443	340	409	257	228	13%	0.8
Yemen	872	417	423	353	298	447	317	122	86	43%	0.0
Honduras	179	156	226	256	208	260	286	162	181	-11%	3.0
World total	34,989	27,721	27,106	31,664	23,190	20,737	28,396	15,162	16,068	-6%	360.6
% accounted for	65%	80%	79%	89%	84%	84%	84%	80%	77%		61%
Hard Red Winter										year change	week change
Mexico	1,601	1,678	1,556	1,403	962	1,111	1,959	1,205	832	45%	0.0
Nigeria	3,009	2,604	2,529	2,060	1,610	1,042	1,177	539	0	-	0.0
Brazil	378	0	510	4,120	1,293	338	1,155	73	1,010	-93%	0.0
Japan	880	1,074	1,003	1,005	881	879	979	453	500	-9%	21.7
Morocco	294	0	88	0	0	0	842	30	326	-91%	0.0
Colombia	282	189	416	460	195	219	607	205	366	-44%	0.0
Indonesia	293	135	83	118	0	227	541	336	232	45%	0.0
Algeria	27	104	184	0	0	0	515	274	173	58%	0.0
Peru	905	441	476	444	252	116	470	142	0	-	0.0
Chile	269	136	197	234	32	110	420	90	338	-73%	0.0
Taiwan	128	260	320	265	248	342	358	197	220	-11%	0.0
China	0	1	5	6	3	2	277	49	68	-28%	0.0
Guatemala	243	200	262	317	260	285	253	123	149	-18%	0.0
Korea	325	248	279	214	226	194	241	209	168	25%	0.5
Venezuela	277	274	329	290	134	67	192	120	36	232%	0.0
South Africa	451	196	0	0	0	0	183	82	183	-55%	0.0
Thailand	127	138	103	129	159	118	180	106	103	3%	0.0
Saudi Arabia	385	57	170	0	0	0	172	0	0	-	0.0
Dominican Republic	219	250	207	200	197	133	138	107	80	34%	0.0
Kenya	81	20	0	0	0	0	125	41	88	-53%	0.0
World total	16,577	10,247	10,487	11,981	7,318	5,981	11,912	5,591	6,713	-17%	86.8
% accounted for	61%	78%	83%	94%	88%	87%	91%	78%	73%		26%
Hard Red Spring										year change	week change
Philippines	983	1,218	1,127	1,266	1,220	1,166	1,697	971	943	3%	31.0
China	93	400	475	527	257	747	1,143	398	390	2%	0.0
Japan	1,750	1,562	1,331	1,167	1,275	862	1,078	776	551	41%	88.2
Taiwan	707	567	588	650	621	612	595	384	292	32%	0.0
European Union	773	338	300	310	395	503	452	249	278	-10%	-2.1
Korea	460	333	386	361	408	376	415	313	311	1%	0.0
Thailand	246	238	298	306	282	261	347	185	239	-23%	0.0
Mexico	377	186	97	241	605	315	323	85	160	-46%	0.0
Canada	576	0	0	28	0	138	261	0	232	-100%	0.0
Indonesia	315	414	155	540	476	213	205	8	27	-70%	0.0
Venezuela	245	314	246	317	232	162	198	0	154	-100%	0.0
Dominican Republic	198	166	150	154	148	101	163	70	85	-18%	0.7
Malaysia	167	184	62	142	262	117	159	45	66	-32%	0.0
Guatemala	109	85	105	142	110	119	134	62	72	-14%	0.0
Honduras	62	35	79	93	88	125	132	69	95	-27%	1.5
Bangladesh	0	0	0	0	0	0	111	0	0	-	0.0
Vietnam	129	67	57	57	214	93	100	2	89	-98%	0.0
Nigeria	193	86	38	92	97	85	90	12	16	-23%	0.0
Jamaica	85	61	65	71	81	121	90	51	54	-6%	4.0
Total Unknown	7	67	10	45	4	249	250	278	624	-55%	10.0
World total	9,256	6,711	5,941	7,068	7,496	6,907	8,584	4,317	4,984	-13%	146.7
% accounted for	81%	94%	94%	92%	90%	92%	93%	92%	94%		91%



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
October 19, 2017

Top 20 importers ranked by 2016/17 sales

1,000 Metric Tons

year to date

	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
Soft Red Winter											
Mexico	655	1,283	1,110	1,410	1,182	970	1,004	536	543	-1%	0.0
Colombia	230	214	246	264	409	409	229	168	125	34%	11.0
Nigeria	430	463	445	503	348	306	226	143	125	14%	0.0
Ecuador	42	67	134	156	270	343	178	58	34	68%	13.7
Peru	96	111	115	136	146	125	144	98	95	3%	0.0
Honduras	55	65	77	88	67	99	116	70	76	-9%	1.5
Dominican Republic	120	122	124	136	98	107	108	80	63	27%	0.1
Jamaica	85	87	91	88	76	77	75	45	48	-7%	0.0
Brazil	26	112	105	197	213	174	55	39	5	670%	16.5
United Arab Emirates	21	30	22	24	28	26	54	0	27	-100%	0.0
Costa Rica	59	56	62	79	69	79	45	38	31	26%	0.0
Trinidad And Tobago	35	34	42	43	39	36	35	22	15	49%	0.0
Panama	31	78	55	39	40	76	32	40	32	27%	5.8
South Africa	24	47	46	55	44	56	29	14	7	90%	0.0
Guatemala	2	16	23	37	17	21	26	16	15	8%	0.0
El Salvador	2	3	16	22	7	10	16	9	5	79%	0.0
China	5	84	200	3,571	54	81	16	4	16	-76%	1.0
Venezuela	23	24	35	13	14	0	14	26	8	231%	0.0
Chile	0	15	139	125	44	109	13	8	4	104%	0.0
Total Unknown	24	31	101	94	31	15	68	41	93	-56%	-37.5
World total	2,943	4,418	5,392	7,536	3,783	3,219	2,526	1,481	1,386	7%	9.9
% accounted for	67%	67%	59%	94%	84%	97%	98%	98%	99%		
White										year change	week change
Philippines	873	821	808	864	875	879	1,040	817	711	15%	30.8
Japan	898	1,208	1,057	854	987	812	784	405	415	-3%	27.5
Korea	844	1,481	716	731	538	565	767	516	357	44%	0.0
Indonesia	235	280	296	483	158	166	457	346	224	54%	0.0
Yemen	713	417	423	353	298	447	317	122	86	43%	0.0
China	78	105	119	170	20	51	228	271	21	1191%	0.0
Thailand	157	182	164	228	174	180	227	148	154	-4%	0.0
Taiwan	118	145	130	134	121	132	145	74	82	-10%	0.0
Guatemala	106	98	119	127	119	147	134	68	76	-11%	0.0
Sri Lanka	115	58	43	161	110	69	87	67	55	21%	0.0
Chile	124	170	189	152	121	24	87	72	8	779%	0.0
Nigeria	134	147	110	19	32	28	84	32	33	-3%	0.0
Vietnam	41	33	67	39	44	93	58	39	50	-22%	28.4
Singapore	61	40	29	35	77	32	56	34	34	1%	0.0
Malaysia	74	47	34	60	61	48	49	32	26	24%	0.0
El Salvador	69	71	53	35	62	33	47	32	18	74%	0.0
Colombia	17	15	0	22	0	23	17	0	17	-100%	0.0
Mexico	34	417	40	34	0	3	16	72	16	342%	0.0
Burma	1	0	9	8	4	3	16	9	10	-16%	0.0
Total Unknown	6	52	0	0	52	163	222	325	349	-7%	36.2
World total	5,227	5,846	4,685	4,559	3,886	3,929	4,846	3,521	2,745	28%	124.5
% accounted for	90%	99%	94%	99%	99%	99%	100%	99%	100%		
Durum										year change	week change
European Union	464	270	262	312	358	468	223	135	73	84%	0.0
Algeria	103	74	180	67	210	90	190	44	20	120%	0.0
Nigeria	98	52	48	17	26	39	65	8	26	-70%	-9.4
Guatemala	12	14	15	21	14	14	15	5	8	-39%	0.0
Japan	4	1	1	1	1	1	14	3	5	-40%	0.0
South Africa	0	0	0	0	0	0	9	0	9	-100%	0.0
Panama	6	6	7	6	3	10	5	3	5	-40%	0.0
Mexico	0	0	0	2	1	0	2	0	2	-100%	0.0
Tunisia	84	33	10	0	3	31	0	0	0	-	0.0
Canada	69	0	0	2	0	20	0	0	0	-	0.0
Morocco	0	0	0	0	0	10	0	0	0	-	0.0
Vietnam	0	0	0	0	0	9	0	0	0	-	0.0
Thailand	0	0	0	0	0	6	0	0	0	-	0.0
Venezuela	95	45	51	70	78	0	0	0	0	-	0.0
Peru	0	0	0	10	10	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	0	1	0	0	0	0	0	-	0.0
Costa Rica	18	4	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	0	2	3	0	53	91	-42%	1.5
World total	987	499	601	519	706	702	527	252	240	5%	(7.4)
% accounted for	77%	78%	64%	85%	69%	82%	61%	100%	89%		