



U.S. Wheat Associates
Summary of Commercial Sales for 2016/17 (as of March 23, 2017) continued

1,000 Metric Tons												
<u>East Africa</u>	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
Kenya	88.0	88.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	42.5	42.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	130.5	130.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	130.5	130.5	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
<u>Subsahara Africa</u>	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	37.0	0.0	0.0	33.0	0.0	4.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	10.2	0.0	0.0	10.2	0.0	0.0	39.4	34.4	0.0	5.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	30.2	30.2	0.0	0.0	0.0	0.0	30.0	30.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	45.8	45.8	0.0	0.0	0.0	0.0	9.8	0.0	9.8	0.0	0.0	0.0
Namibia	6.3	0.0	0.0	6.3	0.0	0.0	9.0	0.0	0.0	9.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,380.2	967.7	220.3	55.1	75.5	61.6	1,414.1	975.6	301.6	82.0	27.9	27.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	220.9	183.3	28.9	0.0	0.0	8.7	56.8	0.0	49.1	7.7	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,730.7	1,227.1	249.1	104.6	75.5	74.3	1,559.1	1,040.0	360.5	103.7	27.9	27.0
Ytd Export Sales Change	171.5	187.0	(111.4)	1.0	47.6	47.3						
Percent Change	11%	18%	-31%	1%	170%	175%						
<u>All Region Total</u>	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
Total Year Change	6,993.8	5,348.1	(694.6)	1,756.7	806.3	(222.6)						
Percent Change	36%	98%	-23%	27%	22%	-33%						
Total Unknown	2,067.2	397.4	96.4	919.5	637.0	16.8	940.7	223.6	68.7	322.4	288.0	38.0
<u>Region Summary</u>	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	5,667.9	2,564.6	1,351.3	1,575.3	156.2	20.6	1,087.1	24%				
South America	3,275.8	2,556.8	568.6	72.1	78.3	0.0	1,450.5	79%				
North Asia	4,623.0	1,374.5	15.8	1,847.1	1,372.1	13.5	205.3	5%				
China	1,237.8	276.6	15.9	719.2	226.1	0.0	533.4	76%				
South Asia	4,920.8	697.2	6.6	2,433.1	1,783.9	0.0	1,237.2	34%				
Europe	749.1	119.3	0.0	406.4	0.0	223.4	(217.1)	-22%				
Middle East/North Africa	1,845.5	1,440.6	51.8	70.4	186.8	95.9	1,268.2	220%				
East Africa	130.5	130.5	0.0	0.0	0.0	0.0	130.5	-				
Subsahara Africa	1,730.7	1,227.1	249.1	104.6	75.5	74.3	171.5	11%				
All Region Total	24,181.1	10,387.1	2,259.1	7,228.3	3,878.9	427.7	5,866.6	36%				
Total Year Change	6,993.8	5,348.1	-694.6	1,756.7	806.3	-222.6						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

Summary of Export Donations, through December 28, 2016 (June - May 2016/17 MY)

Country	TOTAL	HRW	SRW	HRS	WHITE	DURUM
Afghanistan	0.0	0.0	0.0	0.0	0.0	0.0
Armenia	0.0	0.0	0.0	0.0	0.0	0.0
Azerbaijan	0.0	0.0	0.0	0.0	0.0	0.0
Bangladesh	0.0	0.0	0.0	0.0	0.0	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0
Burundi	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0
Chad	0.0	0.0	0.0	0.0	0.0	0.0
Congo	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	26.0	26.0	0.0	0.0	0.0	0.0
Georgia	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0
Haiti	0.0	0.0	0.0	0.0	0.0	0.0
Honduras	0.0	0.0	0.0	0.0	0.0	0.0
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0
Ivory Coast	0.0	0.0	0.0	0.0	0.0	0.0
Jordan	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0
Madagascar	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0
Mauritania	0.0	0.0	0.0	0.0	0.0	0.0
Nicaragua	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0
North Korea	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0
Syria	0.0	0.0	0.0	0.0	0.0	0.0
Sri Lanka	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0
Yemen	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0
Total	26.0	26.0	0.0	0.0	0.0	0.0

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated quarterly. It may not be complete and is NOT official USDA data.



U.S. Wheat Associates Commercial Sales History

year to date sales to:

March 23, 2017

1,000 metric tons

Top 20 importers ranked by 2015/16 sales

historic marketing year sales (June 1 to May 31)

marketing year to date

	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	change from last year	change from last week
All Wheat											
Japan	3,409	3,533	3,845	3,649	3,079	3,144	2,553	2,497	2,351	6%	1.1
Mexico	2,014	2,667	3,563	2,803	3,090	2,750	2,399	3,007	2,152	40%	73.4
Philippines	1,565	1,871	2,089	1,965	2,163	2,397	2,164	2,534	2,096	21%	118.4
Nigeria	3,516	3,864	3,352	3,170	2,691	2,114	1,500	1,380	1,414	-2%	47.9
Korea	1,209	1,693	2,090	1,386	1,313	1,180	1,141	1,186	1,128	5%	0.0
Taiwan	844	953	975	1,038	1,049	1,002	1,089	940	939	0%	48.5
European Union	606	1,318	1,231	994	636	776	971	630	833	-24%	28.0
China	291	176	590	799	4,273	333	881	1,233	700	76%	0.0
Colombia	575	800	456	674	788	614	669	781	606	29%	0.6
Indonesia	529	843	830	534	1,142	643	608	1,005	516	95%	70.0
Guatemala	473	472	413	525	644	519	586	459	527	-13%	3.8
Thailand	508	530	558	564	663	679	564	667	554	20%	1.0
Brazil	296	404	112	615	4,316	1,534	511	1,184	404	193%	0.0
Yemen	517	872	417	423	353	298	447	186	341	-46%	0.0
Ecuador	150	95	135	206	212	316	382	235	353	-33%	0.0
Dominican Republic	416	546	538	482	490	443	340	396	316	25%	0.0
Peru	567	1,001	552	591	623	480	276	605	269	125%	2.3
Vietnam	47	174	109	126	101	283	262	194	237	-18%	0.6
Honduras	203	179	156	226	256	208	260	284	253	12%	-2.0
Chile	362	421	341	539	578	232	246	472	193	144%	0.0
World total	22,624	34,989	27,923	27,106	31,664	23,190	20,737	26,249	19,255	36%	464.1
% accounted for	80%	64%	80%	79%	90%	86%	86%	76%	84%		85%
Hard Red Winter										year change	week change
Mexico	1,077	1,601	1,678	1,556	1,403	962	1,111	1,800	987	82%	35.4
Nigeria	2,646	3,009	2,604	2,529	2,060	1,610	1,042	968	976	-1%	15.0
Japan	988	880	1,074	1,003	1,005	881	879	839	782	7%	0.0
Taiwan	310	128	260	320	265	248	342	313	294	6%	16.6
Brazil	153	378	0	510	4,120	1,293	338	1,112	259	330%	0.0
Guatemala	245	243	200	262	317	260	285	201	249	-19%	2.1
Indonesia	138	293	135	83	118	0	227	462	141	229%	70.0
Colombia	301	282	189	416	460	195	219	541	207	162%	0.0
Korea	260	325	248	279	214	226	194	223	190	18%	0.0
Israel	174	440	267	231	158	79	133	119	133	-10%	0.0
Dominican Republic	147	219	250	207	200	197	133	134	129	4%	0.0
Philippines	31	16	50	30	31	57	120	32	107	-70%	-0.5
Thailand	121	127	138	103	129	159	118	158	114	38%	0.0
Peru	471	905	441	476	444	252	116	437	109	299%	0.0
Chile	189	269	136	197	234	32	110	390	81	382%	0.0
Haiti	81	0	84	174	70	58	68	76	59	29%	0.0
Venezuela	306	277	274	329	290	134	67	102	52	96%	0.0
El Salvador	79	83	98	88	56	95	65	83	56	48%	0.0
China	0	0	1	5	6	3	2	277	2	12836%	0.0
Morocco	316	294	0	88	0	0	0	831	0	-	1.2
World total	8,827	16,577	10,300	10,487	11,981	7,318	5,981	10,785	5,437	98%	253.7
% accounted for	91%	59%	79%	85%	97%	92%	93%	84%	91%		55%
Hard Red Spring										year change	week change
Philippines	789	983	1,218	1,127	1,266	1,220	1,166	1,537	1,117	38%	82.4
Japan	1,532	1,750	1,562	1,331	1,167	1,275	862	928	860	8%	1.1
China	116	93	400	475	527	257	747	719	579	24%	0.0
Taiwan	418	707	567	588	650	621	612	508	537	-5%	31.9
European Union	225	773	338	300	310	395	503	406	397	2%	28.0
Korea	317	460	333	386	361	408	376	411	370	11%	0.0
Mexico	209	377	186	97	241	605	315	300	276	9%	0.0
Thailand	226	246	238	298	306	282	261	315	257	22%	0.1
Indonesia	20	315	414	155	540	476	213	178	234	-24%	0.0
Venezuela	250	245	314	246	317	232	162	198	132	50%	0.0
Canada	275	576	0	0	28	0	138	261	110	137%	0.0
Honduras	56	62	35	79	93	88	125	131	122	7%	0.0
Jamaica	16	85	61	65	71	81	121	93	116	-20%	0.0
Guatemala	112	109	85	105	142	110	119	115	113	2%	-0.6
Malaysia	17	167	184	62	142	262	117	122	102	20%	0.0
Dominican Republic	155	198	166	150	154	148	101	158	91	72%	0.0
Vietnam	2	129	67	57	57	214	93	100	75	34%	0.0
Nigeria	204	193	86	38	92	97	85	55	82	-33%	12.0
El Salvador	80	65	69	48	42	79	74	57	57	0%	0.0
Panama	57	39	40	45	52	59	68	57	58	-2%	0.0
World total	5,674	9,256	6,778	5,941	7,068	7,496	6,907	8,148	6,391	27%	102.8
% accounted for	89%	82%	94%	95%	93%	92%	91%	82%	89%		-



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
March 23, 2017

Top 20 importers ranked by 2015/16 sales

1,000 Metric Tons

year to date

	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	change from last year	change from last week
Soft Red Winter											
Mexico	723	655	1,283	1,110	1,410	1,182	970	889	887	0%	38.0
Colombia	189	230	214	246	264	409	409	223	369	-39%	0.6
Ecuador	83	42	67	134	156	270	343	159	321	-51%	0.0
Nigeria	421	430	463	445	503	348	306	220	302	-27%	0.0
Brazil	142	26	112	105	197	213	174	44	145	-70%	0.0
Peru	82	96	111	115	136	146	125	139	123	14%	2.3
Chile	28	0	15	139	125	44	109	4	109	-97%	0.0
Dominican Republic	111	120	122	124	136	98	107	104	96	9%	0.0
Honduras	56	55	65	77	88	67	99	114	98	17%	-2.0
China	124	5	84	200	3,571	54	81	16	80	-80%	0.0
Costa Rica	53	59	56	62	79	69	79	41	74	-45%	0.0
Jamaica	91	85	87	91	88	76	77	75	74	2%	0.0
Panama	38	31	78	55	39	40	76	32	67	-52%	0.0
South Africa	62	24	47	46	55	44	56	29	49	-41%	0.0
Trinidad And Tobago	37	35	34	42	43	39	36	31	38	-20%	0.0
Vietnam	5	0	1	0	3	3	35	0	35	-100%	0.0
United Arab Emirates	12	21	30	22	24	28	26	52	26	97%	0.0
Guatemala	32	2	16	23	37	17	21	25	17	49%	1.1
Burma	0	0	0	0	0	2	16	7	16	-58%	0.0
El Salvador	0	2	3	16	22	7	10	12	7	59%	2.1
World total	2,941	2,943	4,449	5,392	7,536	3,783	3,219	2,356	3,050	-23%	37.1
% accounted for	78%	65%	65%	57%	93%	83%	98%	94%	96%		-
White										year change	week change
Philippines	746	873	821	808	864	875	879	965	872	11%	36.5
Japan	888	898	1,208	1,057	854	987	812	707	708	0%	0.0
Korea	620	844	1,481	716	731	538	565	545	562	-3%	0.0
Yemen	517	713	417	423	353	298	447	186	341	-46%	0.0
Thailand	160	157	182	164	228	174	180	194	177	10%	1.0
Indonesia	371	235	280	296	483	158	166	364	140	161%	0.0
Guatemala	76	106	98	119	127	119	147	105	134	-21%	1.1
Taiwan	115	118	145	130	134	121	132	119	105	14%	0.0
Vietnam	24	41	33	67	39	44	93	58	86	-32%	0.6
Sri Lanka	53	115	58	43	161	110	69	87	69	27%	0.0
China	51	78	105	119	170	20	51	222	39	473%	0.0
Malaysia	8	74	47	34	60	61	48	44	48	-10%	0.0
El Salvador	70	69	71	53	35	62	33	34	33	3%	0.0
Singapore	42	61	40	29	35	77	32	56	32	76%	0.0
Nigeria	144	134	147	110	19	32	28	76	28	170%	20.9
Chile	108	124	170	189	152	121	24	62	0	-	0.0
Colombia	13	17	15	0	22	0	23	17	12	43%	0.0
Venezuela	0	0	0	0	5	10	10	0	10	-100%	0.0
Peru	14	0	0	0	5	7	10	0	11	-100%	0.0
Total Unknown	0	6	52	0	0	52	163	637	288	121%	9.5
World total	4,160	5,227	5,898	4,685	4,559	3,886	3,929	4,516	3,710	22%	70.5
% accounted for	97%	89%	91%	93%	98%	100%	100%	99%	100%		99%
Durum										year change	week change
European Union	381	464	270	262	312	358	468	223	435	-49%	0.0
Algeria	248	103	74	180	67	210	90	96	69	40%	0.0
Nigeria	101	98	52	48	17	26	39	62	27	128%	0.0
Tunisia	34	84	33	10	0	3	31	0	31	-100%	0.0
Canada	35	69	0	0	2	0	20	0	20	-100%	0.0
Guatemala	7	12	14	15	21	14	14	13	14	-9%	0.0
Morocco	73	0	0	0	0	0	10	0	10	-100%	0.0
Panama	6	6	6	7	6	3	10	5	7	-31%	0.0
Vietnam	0	0	0	0	0	0	9	0	9	-100%	0.0
Thailand	0	0	0	0	0	0	6	0	6	-100%	0.0
Japan	0	4	1	1	1	1	1	13	1	2147%	0.0
Venezuela	54	95	45	51	70	78	0	0	0	-	0.0
Peru	0	0	0	0	10	10	0	0	0	-	0.0
Mexico	0	0	0	0	2	1	0	2	0	1065%	0.0
Argentina	0	0	0	0	0	0	0	0	0	-100%	0.0
South Africa	6	0	0	0	0	0	0	9	0	108888%	0.0
Australia	0	0	0	0	0	0	0	0	0	-100%	0.0
El Salvador	0	0	0	0	1	0	0	0	0	-	0.0
Costa Rica	18	18	4	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	0	0	2	3	17	38	-56%	0.0
World total	1,022	987	499	601	519	706	702	444	667	-33%	0.0
% accounted for	67%	79%	85%	66%	85%	70%	83%	99%	87%		-