



U.S. Wheat Associates
Summary of Commercial Sales for 2016/17 (as of January 26, 2017) continued

1,000 Metric Tons

	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
East Africa												
Kenya	88.0	88.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	42.5	42.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	130.5	130.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	130.5	130.5	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.2	0.0	0.0	0.2	0.0	0.0	39.4	34.4	0.0	5.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	30.2	30.2	0.0	0.0	0.0	0.0	24.0	24.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	42.0	42.0	0.0	0.0	0.0	0.0	5.5	0.0	5.5	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	7.5	0.0	0.0	7.5	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,152.7	803.8	209.2	36.9	54.6	48.1	1,365.4	993.9	252.3	79.3	27.9	12.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	207.8	183.3	15.8	0.0	0.0	8.7	49.1	0.0	41.3	7.7	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,432.9	1,059.4	225.0	37.1	54.6	56.8	1,490.8	1,052.3	299.1	99.5	27.9	12.0
Ytd Export Sales Change	(57.9)	7.1	(74.1)	(62.4)	26.7	44.8						
Percent Change	-4%	1%	-25%	-63%	96%	373%						
All Region Total												
	22,887.7	9,221.7	1,975.9	7,339.3	3,948.5	402.3	16,776.5	4,722.5	2,791.8	5,454.5	3,184.7	623.0
Total Year Change	6,111.2	4,499.2	(815.9)	1,884.8	763.8	(220.7)						
Percent Change	36%	95%	-29%	35%	24%	-35%						
Total Unknown	2,611.6	610.7	75.0	1,168.4	629.2	128.3	1,118.7	325.1	88.5	362.0	302.1	41.0

Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	4,721.1	1,963.4	1,152.9	1,456.9	129.7	18.2	843.5	22%
South America	2,968.9	2,408.2	467.8	44.6	48.3	0.0	1,309.5	79%
North Asia	4,042.0	1,191.3	5.9	1,622.8	1,211.5	10.5	210.0	5%
China	1,027.3	221.1	15.9	578.1	212.3	0.0	510.0	99%
South Asia	4,166.1	600.8	6.6	1,982.7	1,576.1	0.0	1,207.5	41%
Europe	615.0	89.0	0.0	378.4	0.0	147.6	(255.6)	-29%
Middle East/North Africa	1,172.0	947.1	26.8	70.4	86.8	40.9	720.7	160%
East Africa	130.5	130.5	0.0	0.0	0.0	0.0	130.5	-
Subsahara Africa	1,432.9	1,059.4	225.0	37.1	54.6	56.8	(57.9)	-4%
All Region Total	20,276.0	8,610.9	1,900.9	6,170.9	3,319.3	274.0	4,618.2	36%
Total Year Change	6,111.2	4,499.2	-815.9	1,884.8	763.8	-220.7		

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

Summary of Export Donations, through December 28, 2016 (June - May 2016/17 MY)

Country	TOTAL	HRW	SRW	HRS	WHITE	DURUM
Afghanistan	0.0	0.0	0.0	0.0	0.0	0.0
Armenia	0.0	0.0	0.0	0.0	0.0	0.0
Azerbaijan	0.0	0.0	0.0	0.0	0.0	0.0
Bangladesh	0.0	0.0	0.0	0.0	0.0	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0
Burundi	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0
Chad	0.0	0.0	0.0	0.0	0.0	0.0
Congo	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	26.0	26.0	0.0	0.0	0.0	0.0
Georgia	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0
Haiti	0.0	0.0	0.0	0.0	0.0	0.0
Honduras	0.0	0.0	0.0	0.0	0.0	0.0
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0
Ivory Coast	0.0	0.0	0.0	0.0	0.0	0.0
Jordan	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0
Madagascar	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0
Mauritania	0.0	0.0	0.0	0.0	0.0	0.0
Nicaragua	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0
North Korea	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0
Syria	0.0	0.0	0.0	0.0	0.0	0.0
Sri Lanka	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0
Yemen	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0
Total	26.0	26.0	0.0	0.0	0.0	0.0

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated quarterly. It may not be complete and is NOT official USDA data.



U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:
January 26, 2017

Top 20 importers ranked by 2015/16 sales

historic marketing year sales (June 1 to May 31)

marketing year to date

	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	change from last year	change from last week
All Wheat											
Japan	3,409	3,533	3,845	3,649	3,079	3,144	2,553	2,036	1,948	5%	1.8
Mexico	2,014	2,667	3,563	2,803	3,090	2,750	2,399	2,404	1,811	33%	78.0
Philippines	1,565	1,871	2,089	1,965	2,163	2,397	2,164	2,149	1,775	21%	50.0
Nigeria	3,516	3,864	3,352	3,170	2,691	2,114	1,500	1,153	1,365	-16%	0.0
Korea	1,209	1,693	2,090	1,386	1,313	1,180	1,141	1,118	1,055	6%	0.2
Taiwan	844	953	975	1,038	1,049	1,002	1,089	888	829	7%	43.9
European Union	606	1,318	1,231	994	636	776	971	526	785	-33%	0.0
China	291	176	590	799	4,273	333	881	1,023	514	99%	0.0
Colombia	575	800	456	674	788	614	669	677	521	30%	11.5
Indonesia	529	843	830	534	1,142	643	608	848	352	140%	0.0
Guatemala	473	472	413	525	644	519	586	405	400	1%	0.0
Thailand	508	530	558	564	663	679	564	611	389	57%	0.0
Brazil	296	404	112	615	4,316	1,534	511	1,122	369	204%	15.0
Yemen	517	872	417	423	353	298	447	86	245	-65%	0.0
Ecuador	150	95	135	206	212	316	382	170	330	-48%	0.0
Dominican Republic	416	546	538	482	490	443	340	348	307	13%	8.0
Peru	567	1,001	552	591	623	480	276	588	235	150%	10.4
Vietnam	47	174	109	126	101	283	262	188	216	-13%	0.0
Honduras	203	179	156	226	256	208	260	253	227	11%	0.0
Chile	362	421	341	539	578	232	246	412	205	101%	0.0
World total	22,624	34,989	27,923	27,106	31,664	23,190	20,737	22,888	16,776	36%	451.2
% accounted for	80%	64%	80%	79%	90%	86%	86%	74%	83%		48%
Hard Red Winter										year change	week change
Mexico	1,077	1,601	1,678	1,556	1,403	962	1,111	1,366	797	71%	54.7
Nigeria	2,646	3,009	2,604	2,529	2,060	1,610	1,042	804	994	-19%	0.0
Japan	988	880	1,074	1,003	1,005	881	879	677	664	2%	0.6
Taiwan	310	128	260	320	265	248	342	295	262	13%	14.0
Brazil	153	378	0	510	4,120	1,293	338	1,082	235	360%	10.0
Guatemala	245	243	200	262	317	260	285	185	187	-1%	0.0
Indonesia	138	293	135	83	118	0	227	395	2	18866%	0.0
Colombia	301	282	189	416	460	195	219	471	152	210%	0.8
Korea	260	325	248	279	214	226	194	219	175	25%	0.0
Israel	174	440	267	231	158	79	133	89	85	5%	0.0
Dominican Republic	147	219	250	207	200	197	133	119	117	2%	2.0
Philippines	31	16	50	30	31	57	120	32	86	-63%	0.0
Thailand	121	127	138	103	129	159	118	129	58	121%	0.0
Peru	471	905	441	476	444	252	116	437	103	325%	2.4
Chile	189	269	136	197	234	32	110	360	81	345%	0.0
Haiti	81	0	84	174	70	58	68	42	50	-14%	0.0
Venezuela	306	277	274	329	290	134	67	42	52	-20%	0.0
El Salvador	79	83	98	88	56	95	65	58	43	35%	0.0
Costa Rica	79	67	52	39	45	39	46	27	31	-13%	4.1
Ecuador	67	53	39	40	49	35	39	59	15	280%	0.0
World total	8,827	16,577	10,300	10,487	11,981	7,318	5,981	9,222	4,722	95%	170.1
% accounted for	89%	58%	80%	85%	97%	93%	94%	75%	89%		52%
Hard Red Spring										year change	week change
Philippines	789	983	1,218	1,127	1,266	1,220	1,166	1,273	954	33%	32.0
Japan	1,532	1,750	1,562	1,331	1,167	1,275	862	732	678	8%	0.8
China	116	93	400	475	527	257	747	578	401	44%	0.0
Taiwan	418	707	567	588	650	621	612	475	474	0%	29.5
European Union	225	773	338	300	310	395	503	378	382	-1%	0.0
Korea	317	460	333	386	361	408	376	416	344	21%	0.0
Mexico	209	377	186	97	241	605	315	292	236	24%	19.7
Thailand	226	246	238	298	306	282	261	298	188	59%	0.0
Indonesia	20	315	414	155	540	476	213	103	234	-56%	0.0
Venezuela	250	245	314	246	317	232	162	198	54	267%	0.0
Canada	275	576	0	0	28	0	138	261	108	142%	0.0
Honduras	56	62	35	79	93	88	125	126	107	17%	0.0
Jamaica	16	85	61	65	71	81	121	79	93	-16%	2.0
Guatemala	112	109	85	105	142	110	119	94	83	14%	0.0
Malaysia	17	167	184	62	142	262	117	106	82	30%	0.0
Dominican Republic	155	198	166	150	154	148	101	130	91	43%	3.0
Vietnam	2	129	67	57	57	214	93	98	71	38%	0.0
Nigeria	204	193	86	38	92	97	85	37	79	-54%	0.0
El Salvador	80	65	69	48	42	79	74	45	55	-18%	0.0
Panama	57	39	40	45	52	59	68	56	58	-3%	0.0
World total	5,674	9,256	6,778	5,941	7,068	7,496	6,907	7,339	5,454	35%	159.6
% accounted for	89%	82%	94%	95%	93%	92%	91%	79%	87%		55%



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
January 26, 2017

Top 20 importers ranked by 2015/16 sales		1,000 Metric Tons								year to date		change from last year	change from last week
Soft Red Winter		2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16			
Mexico		723	655	1,283	1,110	1,410	1,182	970	734	776	-5%	3.5	
Colombia		189	230	214	246	264	409	409	189	345	-45%	10.7	
Ecuador		83	42	67	134	156	270	343	112	315	-65%	0.0	
Nigeria		421	430	463	445	503	348	306	209	252	-17%	0.0	
Brazil		142	26	112	105	197	213	174	40	134	-70%	5.0	
Peru		82	96	111	115	136	146	125	123	101	21%	8.0	
Chile		28	0	15	139	125	44	109	4	109	-97%	0.0	
Dominican Republic		111	120	122	124	136	98	107	99	99	0%	3.0	
Honduras		56	55	65	77	88	67	99	99	89	11%	0.0	
China		124	5	84	200	3,571	54	81	16	82	-81%	0.0	
Costa Rica		53	59	56	62	79	69	79	41	56	-26%	0.0	
Jamaica		91	85	87	91	88	76	77	66	73	-10%	0.2	
Panama		38	31	78	55	39	40	76	32	67	-53%	0.0	
South Africa		62	24	47	46	55	44	56	16	41	-62%	0.0	
Trinidad And Tobago		37	35	34	42	43	39	36	27	32	-16%	0.5	
Vietnam		5	0	1	0	3	3	35	0	35	-100%	0.0	
United Arab Emirates		12	21	30	22	24	28	26	27	26	2%	0.0	
Guatemala		32	2	16	23	37	17	21	23	13	75%	0.0	
Burma		0	0	0	0	0	2	16	7	11	-38%	0.0	
El Salvador		0	2	3	16	22	7	10	7	6	17%	0.0	
World total		2,941	2,943	4,449	5,392	7,536	3,783	3,219	1,976	2,792	-29%	33.0	
% accounted for		78%	65%	65%	57%	93%	83%	98%	95%	95%		94%	
White		2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	year change	week change	
Philippines		746	873	821	808	864	875	879	843	735	15%	18.0	
Japan		888	898	1,208	1,057	854	987	812	616	606	2%	0.5	
Korea		620	844	1,481	716	731	538	565	476	529	-10%	0.2	
Yemen		517	713	417	423	353	298	447	86	245	-65%	0.0	
Thailand		160	157	182	164	228	174	180	184	137	34%	0.0	
Indonesia		371	235	280	296	483	158	166	350	115	206%	0.0	
Guatemala		76	106	98	119	127	119	147	92	104	-11%	0.0	
Taiwan		115	118	145	130	134	121	132	119	90	32%	0.4	
Vietnam		24	41	33	67	39	44	93	55	71	-23%	0.0	
Sri Lanka		53	115	58	43	161	110	69	55	69	-20%	0.0	
China		51	78	105	119	170	20	51	208	28	640%	0.0	
Malaysia		8	74	47	34	60	61	48	43	42	2%	0.0	
El Salvador		70	69	71	53	35	62	33	28	30	-7%	0.0	
Singapore		42	61	40	29	35	77	32	34	15	128%	0.0	
Nigeria		144	134	147	110	19	32	28	55	28	96%	0.0	
Chile		108	124	170	189	152	121	24	32	0	-	0.0	
Colombia		13	17	15	0	22	0	23	17	11	57%	0.0	
Venezuela		0	0	0	0	5	10	10	0	10	-100%	0.0	
Peru		14	0	0	0	5	7	10	0	5	-100%	0.0	
Total Unknown		0	6	52	0	0	52	163	629	302	108%	69.5	
World total		4,160	5,227	5,898	4,685	4,559	3,886	3,929	3,949	3,185	24%	88.6	
% accounted for		97%	89%	91%	93%	98%	100%	100%	99%	100%		100%	
Durum		2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	year change	week change	
European Union		381	464	270	262	312	358	468	148	403	-63%	0.0	
Algeria		248	103	74	180	67	210	90	41	69	-41%	0.0	
Nigeria		101	98	52	48	17	26	39	48	12	301%	0.0	
Tunisia		34	84	33	10	0	3	31	0	31	-100%	0.0	
Canada		35	69	0	0	2	0	20	0	20	-100%	0.0	
Guatemala		7	12	14	15	21	14	14	11	14	-26%	0.0	
Morocco		73	0	0	0	0	0	10	0	10	-100%	0.0	
Panama		6	6	6	7	6	3	10	5	7	-32%	0.0	
Vietnam		0	0	0	0	0	0	9	0	9	-100%	0.0	
Thailand		0	0	0	0	0	0	6	0	6	-100%	0.0	
Japan		0	4	1	1	1	1	1	10	1	-	0.0	
Venezuela		54	95	45	51	70	78	0	0	0	-	0.0	
Peru		0	0	0	0	10	10	0	0	0	-	0.0	
Mexico		0	0	0	0	2	1	0	2	0	1065%	0.0	
Argentina		0	0	0	0	0	0	0	0	0	-100%	0.0	
South Africa		6	0	0	0	0	0	0	9	0	108888%	0.0	
Australia		0	0	0	0	0	0	0	0	0	-100%	0.0	
El Salvador		0	0	0	0	1	0	0	0	0	-	0.0	
Costa Rica		18	18	4	0	0	0	0	0	0	-	0.0	
Total Unknown		0	0	0	0	0	2	3	128	41	213%	0.0	
World total		1,022	987	499	601	519	706	702	402	623	-35%	(0.0)	
% accounted for		67%	79%	85%	66%	85%	70%	83%	100%	86%		100%	