



U.S. Wheat Associates

Summary of Commercial Sales for 2016/17 (as of December 1, 2016) continued

1,000 Metric Tons

	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
East Africa												
Kenya	88.0	88.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	42.5	42.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	130.5	130.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	130.5	130.5	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.2	0.0	0.0	0.2	0.0	0.0	39.4	34.4	0.0	5.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	24.2	24.2	0.0	0.0	0.0	0.0	18.0	18.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	5.5	0.0	5.5	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	7.5	0.0	0.0	7.5	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	855.3	593.5	161.2	16.0	43.9	40.7	1,186.2	874.6	204.4	79.3	27.9	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	199.4	183.3	7.4	0.0	0.0	8.7	40.3	0.0	32.5	7.7	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,079.2	801.1	168.6	16.2	43.9	49.4	1,296.9	927.0	242.5	99.5	27.9	0.0
Ytd Export Sales Change	(217.7)	(125.9)	(73.9)	(83.3)	16.0	49.4						
Percent Change	-17%	-14%	-30%	-84%	57%	617925%						
All Region Total												
	19,368.8	7,847.4	1,653.8	6,175.6	3,327.7	364.2	14,704.6	4,098.9	2,598.5	4,672.4	2,774.6	560.2
Total Year Change	4,664.1	3,748.6	(944.7)	1,503.2	553.1	(196.0)						
Percent Change	32%	91%	-36%	32%	20%	-35%						
Total Unknown	2,188.3	747.4	71.3	710.7	501.9	157.1	1,460.9	417.2	110.1	476.2	411.8	45.5

Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	3,970.2	1,605.8	949.1	1,276.8	120.4	18.2	663.8	20%
South America	2,721.6	2,217.8	411.0	44.6	48.3	0.0	1,209.5	80%
North Asia	3,552.7	1,039.6	4.3	1,471.5	1,032.1	5.3	472.7	15%
China	736.4	138.5	16.2	480.2	101.5	0.0	274.8	60%
South Asia	3,652.8	488.6	6.6	1,763.6	1,394.0	0.0	1,211.3	50%
Europe	511.8	61.0	0.0	356.9	0.0	94.0	(289.9)	-36%
Middle East/North Africa	825.1	617.2	26.8	55.2	85.7	40.3	481.5	140%
East Africa	130.5	130.5	0.0	0.0	0.0	0.0	130.5	-
Subsahara Africa	1,079.2	801.1	168.6	16.2	43.9	49.4	(217.7)	-17%
All Region Total	17,180.3	7,099.9	1,582.5	5,464.9	2,825.9	207.2	3,936.6	32%
Total Year Change	4,664.1	3,748.6	-944.7	1,503.2	553.1	-196.0		

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

Summary of Export Donations, through July 28, 2016 (June - May 2016/17 MY)

Country	TOTAL	HRW	SRW	HRS	WHITE	DURUM
Afghanistan	0.0	0.0	0.0	0.0	0.0	0.0
Armenia	0.0	0.0	0.0	0.0	0.0	0.0
Azerbaijan	0.0	0.0	0.0	0.0	0.0	0.0
Bangladesh	0.0	0.0	0.0	0.0	0.0	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0
Burundi	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0
Chad	0.0	0.0	0.0	0.0	0.0	0.0
Congo	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	51.0	51.0	0.0	0.0	0.0	0.0
Georgia	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0
Haiti	0.0	0.0	0.0	0.0	0.0	0.0
Honduras	0.0	0.0	0.0	0.0	0.0	0.0
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0
Ivory Coast	0.0	0.0	0.0	0.0	0.0	0.0
Jordan	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0
Madagascar	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0
Mauritania	0.0	0.0	0.0	0.0	0.0	0.0
Nicaragua	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0
North Korea	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0
Syria	0.0	0.0	0.0	0.0	0.0	0.0
Sri Lanka	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0
Yemen	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0
Total	51.0	51.0	0.0	0.0	0.0	0.0

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated quarterly. It may not be complete and is NOT official USDA data.



U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:
December 1, 2016

Top 20 importers ranked by 2015/16 sales

historic marketing year sales (June 1 to May 31)

marketing year to date

	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	change from last year	change from last week
All Wheat											
Japan	3,409	3,533	3,845	3,649	3,079	3,144	2,553	1,809	1,469	23%	103.4
Mexico	2,014	2,667	3,563	2,803	3,090	2,750	2,399	1,867	1,494	25%	57.6
Philippines	1,565	1,871	2,089	1,965	2,163	2,397	2,164	1,946	1,530	27%	8.5
Nigeria	3,516	3,864	3,352	3,170	2,691	2,114	1,500	855	1,186	-28%	39.2
Korea	1,209	1,693	2,090	1,386	1,313	1,180	1,141	1,010	960	5%	28.7
Taiwan	844	953	975	1,038	1,049	1,002	1,089	734	651	13%	125.3
European Union	606	1,318	1,231	994	636	776	971	451	720	-37%	20.7
China	291	176	590	799	4,273	333	881	733	459	60%	57.7
Colombia	575	800	456	674	788	614	669	582	471	24%	20.5
Indonesia	529	843	830	534	1,142	643	608	654	194	236%	0.0
Guatemala	473	472	413	525	644	519	586	376	317	18%	6.2
Thailand	508	530	558	564	663	679	564	552	378	46%	0.0
Brazil	296	404	112	615	4,316	1,534	511	1,081	338	220%	28.0
Yemen	517	872	417	423	353	298	447	86	153	-44%	0.0
Ecuador	150	95	135	206	212	316	382	146	265	-45%	6.0
Dominican Republic	416	546	538	482	490	443	340	308	280	10%	0.0
Peru	567	1,001	552	591	623	480	276	502	223	125%	27.0
Vietnam	47	174	109	126	101	283	262	178	180	-1%	0.0
Honduras	203	179	156	226	256	208	260	197	177	11%	0.1
Chile	362	421	341	539	578	232	246	412	216	91%	3.6
World total	22,624	34,989	27,923	27,106	31,664	23,190	20,737	19,369	14,705	32%	503.1
% accounted for	80%	64%	80%	79%	90%	86%	86%	75%	79%		-
Hard Red Winter										year change	week change
Mexico	1,077	1,601	1,678	1,556	1,403	962	1,111	1,071	587	83%	35.3
Nigeria	2,646	3,009	2,604	2,529	2,060	1,610	1,042	594	875	-32%	0.0
Japan	988	880	1,074	1,003	1,005	881	879	591	482	22%	19.7
Taiwan	310	128	260	320	265	248	342	250	209	20%	42.0
Brazil	153	378	0	510	4,120	1,293	338	1,046	209	401%	33.0
Guatemala	245	243	200	262	317	260	285	175	148	18%	0.0
Indonesia	138	293	135	83	118	0	227	292	1	29106%	0.0
Colombia	301	282	189	416	460	195	219	392	130	202%	20.5
Korea	260	325	248	279	214	226	194	199	164	22%	11.7
Israel	174	440	267	231	158	79	133	61	82	-26%	0.0
Dominican Republic	147	219	250	207	200	197	133	105	120	-12%	0.0
Philippines	31	16	50	30	31	57	120	32	77	-58%	0.0
Thailand	121	127	138	103	129	159	118	120	57	111%	0.0
Peru	471	905	441	476	444	252	116	362	98	270%	20.0
Chile	189	269	136	197	234	32	110	360	81	345%	2.0
Haiti	81	0	84	174	70	58	68	32	41	-21%	0.0
Venezuela	306	277	274	329	290	134	67	42	52	-20%	0.0
El Salvador	79	83	98	88	56	95	65	48	40	18%	0.0
Costa Rica	79	67	52	39	45	39	46	20	22	-9%	0.0
Ecuador	67	53	39	40	49	35	39	59	15	280%	0.0
World total	8,827	16,577	10,300	10,487	11,981	7,318	5,981	7,847	4,099	91%	180.5
% accounted for	89%	58%	80%	85%	97%	93%	94%	75%	85%		-
Hard Red Spring										year change	week change
Philippines	789	983	1,218	1,127	1,266	1,220	1,166	1,133	787	44%	0.0
Japan	1,532	1,750	1,562	1,331	1,167	1,275	862	695	558	25%	62.0
China	116	93	400	475	527	257	747	480	346	39%	0.0
Taiwan	418	707	567	588	650	621	612	394	369	7%	75.1
European Union	225	773	338	300	310	395	503	357	311	15%	20.7
Korea	317	460	333	386	361	408	376	382	308	24%	15.9
Mexico	209	377	186	97	241	605	315	212	190	12%	28.8
Thailand	226	246	238	298	306	282	261	264	182	45%	0.0
Indonesia	20	315	414	155	540	476	213	98	120	-19%	0.0
Venezuela	250	245	314	246	317	232	162	195	54	261%	0.0
Canada	275	576	0	0	28	0	138	232	108	115%	0.0
Honduras	56	62	35	79	93	88	125	102	79	28%	0.0
Jamaica	16	85	61	65	71	81	121	77	69	10%	2.5
Guatemala	112	109	85	105	142	110	119	86	64	33%	1.9
Malaysia	17	167	184	62	142	262	117	67	38	76%	0.0
Dominican Republic	155	198	166	150	154	148	101	113	75	51%	0.0
Vietnam	2	129	67	57	57	214	93	89	60	48%	0.0
Nigeria	204	193	86	38	92	97	85	16	79	-80%	0.0
El Salvador	80	65	69	48	42	79	74	43	47	-8%	0.0
Panama	57	39	40	45	52	59	68	56	58	-2%	0.0
World total	5,674	9,256	6,778	5,941	7,068	7,496	6,907	6,176	4,672	32%	198.9
% accounted for	89%	82%	94%	95%	93%	92%	91%	82%	84%		-



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
December 1, 2016

	1,000 Metric Tons								year to date		change from last year	change from last week
	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16			
Soft Red Winter												
Mexico	723	655	1,283	1,110	1,410	1,182	970	573	718	-20%	-6.4	
Colombia	189	230	214	246	264	409	409	173	322	-46%	0.0	
Ecuador	83	42	67	134	156	270	343	87	249	-65%	6.0	
Nigeria	421	430	463	445	503	348	306	161	204	-21%	36.1	
Brazil	142	26	112	105	197	213	174	35	129	-73%	-5.0	
Peru	82	96	111	115	136	146	125	112	100	12%	7.0	
Chile	28	0	15	139	125	44	109	4	109	-97%	0.0	
Dominican Republic	111	120	122	124	136	98	107	90	86	5%	0.0	
Honduras	56	55	65	77	88	67	99	85	73	16%	0.0	
China	124	5	84	200	3,571	54	81	16	82	-80%	0.0	
Costa Rica	53	59	56	62	79	69	79	32	50	-37%	1.5	
Jamaica	91	85	87	91	88	76	77	66	55	19%	-0.5	
Panama	38	31	78	55	39	40	76	32	66	-52%	0.0	
South Africa	62	24	47	46	55	44	56	7	33	-77%	0.0	
Trinidad And Tobago	37	35	34	42	43	39	36	23	23	-1%	0.0	
Vietnam	5	0	1	0	3	3	35	0	33	-100%	0.0	
United Arab Emirates	12	21	30	22	24	28	26	27	51	-48%	0.0	
Guatemala	32	2	16	23	37	17	21	19	8	140%	4.3	
Burma	0	0	0	0	0	2	16	7	7	-8%	0.0	
El Salvador	0	2	3	16	22	7	10	5	4	20%	-0.1	
World total	2,941	2,943	4,449	5,392	7,536	3,783	3,219	1,654	2,598	-36%	47.8	
% accounted for	78%	65%	65%	57%	93%	83%	98%	94%	93%		90%	
White										year change	week change	
Philippines	746	873	821	808	864	875	879	781	666	17%	8.5	
Japan	888	898	1,208	1,057	854	987	812	518	428	21%	21.6	
Korea	620	844	1,481	716	731	538	565	424	486	-13%	1.1	
Yemen	517	713	417	423	353	298	447	86	153	-44%	0.0	
Thailand	160	157	182	164	228	174	180	167	134	25%	0.0	
Indonesia	371	235	280	296	483	158	166	264	72	268%	0.0	
Guatemala	76	106	98	119	127	119	147	85	87	-2%	0.0	
Taiwan	115	118	145	130	134	121	132	90	70	29%	8.2	
Vietnam	24	41	33	67	39	44	93	54	48	13%	0.0	
Sri Lanka	53	115	58	43	161	110	69	55	67	-18%	0.0	
China	51	78	105	119	170	20	51	98	28	249%	47.3	
Malaysia	8	74	47	34	60	61	48	27	24	10%	0.0	
El Salvador	70	69	71	53	35	62	33	25	27	-5%	0.0	
Singapore	42	61	40	29	35	77	32	34	15	128%	0.0	
Nigeria	144	134	147	110	19	32	28	44	28	57%	0.0	
Chile	108	124	170	189	152	121	24	32	0	-	1.6	
Colombia	13	17	15	0	22	0	23	17	10	65%	0.0	
Venezuela	0	0	0	0	5	10	10	0	10	-100%	0.0	
Peru	14	0	0	0	5	7	10	0	0	-	0.0	
Total Unknown	0	6	52	0	0	52	163	502	412	22%	-43.6	
World total	4,160	5,227	5,898	4,685	4,559	3,886	3,929	3,328	2,775	20%	46.0	
% accounted for	97%	89%	91%	93%	98%	100%	100%	99%	100%		97%	
Durum										year change	week change	
European Union	381	464	270	262	312	358	468	94	384	-75%	0.0	
Algeria	248	103	74	180	67	210	90	40	69	-41%	0.0	
Nigeria	101	98	52	48	17	26	39	41	0	-	3.0	
Tunisia	34	84	33	10	0	3	31	0	0	-	0.0	
Canada	35	69	0	0	2	0	20	0	20	-100%	0.0	
Guatemala	7	12	14	15	21	14	14	11	9	14%	0.0	
Morocco	73	0	0	0	0	0	10	0	10	-100%	0.0	
Panama	6	6	6	7	6	3	10	5	7	-32%	0.0	
Vietnam	0	0	0	0	0	0	9	0	9	-100%	0.0	
Thailand	0	0	0	0	0	0	6	0	6	-100%	0.0	
Japan	0	4	1	1	1	1	1	5	0	-	0.0	
Venezuela	54	95	45	51	70	78	0	0	0	-	0.0	
Peru	0	0	0	0	10	10	0	0	0	-	0.0	
Mexico	0	0	0	0	2	1	0	2	0	1065%	0.0	
Argentina	0	0	0	0	0	0	0	0	0	-100%	0.0	
South Africa	6	0	0	0	0	0	0	9	0	108888%	0.0	
Australia	0	0	0	0	0	0	0	0	0	-100%	0.0	
El Salvador	0	0	0	0	1	0	0	0	0	-	0.0	
Costa Rica	18	18	4	0	0	0	0	0	0	-	0.0	
Total Unknown	0	0	0	0	0	2	3	157	46	245%	26.9	
World total	1,022	987	499	601	519	706	702	364	560	-35%	29.9	
% accounted for	67%	79%	85%	66%	85%	70%	83%	100%	84%		100%	