



U.S. Wheat Associates
Summary of Commercial Sales for 2016/17 (as of July 21, 2016) continued

1,000 Metric Tons

East Africa	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
Kenya	44.0	44.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	42.5	42.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	86.5	86.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	86.5	86.5	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.2	0.0	0.0	0.2	0.0	0.0	29.4	29.4	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	12.0	12.0	0.0	0.0	0.0	0.0	6.0	6.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	5.5	0.0	5.5	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	390.8	278.5	72.0	0.0	26.3	13.9	729.3	477.5	144.0	34.8	72.9	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	183.3	183.3	0.0	0.0	0.0	0.0	6.6	0.0	6.6	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	586.3	473.9	72.0	0.2	26.3	13.9	776.7	512.9	156.1	34.8	72.9	0.0
Ytd Export Sales Change	(190.4)	(39.1)	(84.1)	(34.6)	(46.6)	13.9						
Percent Change	-25%	-8%	-54%	-99%	-64%	173763%						
All Region Total	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
	9,762.6	3,728.7	911.0	3,242.8	1,741.0	139.1	7,685.1	2,095.4	1,536.0	2,440.5	1,279.9	333.3
Total Year Change	2,077.5	1,633.3	(625.0)	802.3	461.1	(194.2)						
Percent Change	27%	78%	-41%	33%	36%	-58%						
Total Unknown	2,410.6	806.6	67.6	927.9	499.3	109.1	1,286.9	181.5	159.5	525.5	276.5	144.0

Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	2,005.5	740.3	541.1	662.9	53.8	7.3	145.5	8%
South America	1,136.7	898.0	180.3	33.7	24.7	0.0	389.0	52%
North Asia	1,628.6	537.8	3.1	592.8	494.6	0.3	227.8	16%
China	260.6	5.0	16.1	238.4	1.1	0.0	16.4	7%
South Asia	1,368.6	157.0	4.0	616.5	591.2	0.0	422.6	45%
Europe	202.4	23.7	0.0	170.4	0.0	8.4	(105.2)	-34%
Middle East/North Africa	76.8	0.0	26.8	0.0	50.0	0.0	(38.1)	-33%
East Africa	86.5	86.5	0.0	0.0	0.0	0.0	86.5	-
Subsahara Africa	586.3	473.9	72.0	0.2	26.3	13.9	(190.4)	-25%
All Region Total	7,352.1	2,922.1	843.4	2,314.8	1,241.7	30.0	953.9	27%
Total Year Change	2,077.5	1,633.3	-625.0	802.3	461.1	-194.2		

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

Summary of Export Donations, through June 30, 2016 (June - May 2016/17 MY)						
Country	TOTAL	HRW	SRW	HRS	WHITE	DURUM
Afghanistan	0.0	0.0	0.0	0.0	0.0	0.0
Armenia	0.0	0.0	0.0	0.0	0.0	0.0
Azerbaijan	0.0	0.0	0.0	0.0	0.0	0.0
Bangladesh	0.0	0.0	0.0	0.0	0.0	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0
Burundi	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0
Chad	0.0	0.0	0.0	0.0	0.0	0.0
Congo	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	47.4	47.4	0.0	0.0	0.0	0.0
Georgia	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0
Haiti	0.0	0.0	0.0	0.0	0.0	0.0
Honduras	0.0	0.0	0.0	0.0	0.0	0.0
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0
Ivory Coast	0.0	0.0	0.0	0.0	0.0	0.0
Jordan	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0
Madagascar	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0
Mauritania	0.0	0.0	0.0	0.0	0.0	0.0
Nicaragua	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0
North Korea	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0
Syria	0.0	0.0	0.0	0.0	0.0	0.0
Sri Lanka	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0
Yemen	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0
Total	47.4	47.4	0.0	0.0	0.0	0.0

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated quarterly. It may not be complete and is NOT official USDA data.



U.S. Wheat Associates Commercial Sales History

year to date sales to:

July 21, 2016

1,000 metric tons

Top 20 importers ranked by 2015/16 sales

historic marketing year sales (June 1 to May 31)

marketing year to date

	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	change from last year	change from last week
All Wheat											
Japan	3,409	3,533	3,845	3,649	3,079	3,144	2,553	829	621	33%	158.2
Mexico	2,014	2,667	3,563	2,803	3,090	2,750	2,399	842	797	6%	76.0
Philippines	1,565	1,871	2,089	1,965	2,163	2,397	2,164	842	552	52%	2.8
Nigeria	3,516	3,864	3,352	3,170	2,691	2,114	1,500	391	729	-46%	22.0
Korea	1,209	1,693	2,090	1,386	1,313	1,180	1,141	536	381	41%	48.8
Taiwan	844	953	975	1,038	1,049	1,002	1,089	264	398	-34%	1.8
European Union	606	1,318	1,231	994	636	776	971	179	265	-33%	13.4
China	291	176	590	799	4,273	333	881	259	243	7%	0.0
Colombia	575	800	456	674	788	614	669	308	176	75%	20.6
Indonesia	529	843	830	534	1,142	643	608	165	136	21%	0.3
Guatemala	473	472	413	525	644	519	586	148	220	-33%	1.7
Thailand	508	530	558	564	663	679	564	250	137	83%	27.0
Brazil	296	404	112	615	4,316	1,534	511	303	205	48%	39.9
Yemen	517	872	417	423	353	298	447	50	0	-	0.0
Ecuador	150	95	135	206	212	316	382	39	68	-43%	15.3
Dominican Republic	416	546	538	482	490	443	340	218	193	13%	2.6
Peru	567	1,001	552	591	623	480	276	248	163	52%	24.9
Vietnam	47	174	109	126	101	283	262	43	45	-3%	0.0
Honduras	203	179	156	226	256	208	260	155	75	107%	31.4
Chile	362	421	341	539	578	232	246	209	136	54%	43.0
World total	22,624	34,989	27,923	27,106	31,664	23,190	20,737	9,763	7,685	27%	506.1
% accounted for	80%	64%	80%	79%	90%	86%	86%	64%	72%		-
Hard Red Winter										year change	week change
Mexico	1,077	1,601	1,678	1,556	1,403	962	1,111	419	251	67%	56.5
Nigeria	2,646	3,009	2,604	2,529	2,060	1,610	1,042	279	478	-42%	22.0
Japan	988	880	1,074	1,003	1,005	881	879	297	178	67%	67.1
Taiwan	310	128	260	320	265	248	342	125	127	-2%	0.7
Brazil	153	378	0	510	4,120	1,293	338	303	122	148%	39.9
Guatemala	245	243	200	262	317	260	285	73	97	-25%	0.0
Indonesia	138	293	135	83	118	0	227	55	0	-	0.0
Colombia	301	282	189	416	460	195	219	198	59	239%	20.9
Korea	260	325	248	279	214	226	194	116	73	58%	7.6
Israel	174	440	267	231	158	79	133	24	42	-44%	0.0
Dominican Republic	147	219	250	207	200	197	133	79	84	-5%	0.0
Philippines	31	16	50	30	31	57	120	31	25	23%	0.0
Thailand	121	127	138	103	129	159	118	48	29	65%	3.3
Peru	471	905	441	476	444	252	116	152	69	120%	8.5
Chile	189	269	136	197	234	32	110	194	46	326%	38.6
Haiti	81	0	84	174	70	58	68	13	9	48%	0.0
Venezuela	306	277	274	329	290	134	67	36	40	-10%	0.0
El Salvador	79	83	98	88	56	95	65	24	23	2%	0.0
Costa Rica	79	67	52	39	45	39	46	14	11	20%	7.1
Ecuador	67	53	39	40	49	35	39	21	0	-	7.1
World total	8,827	16,577	10,300	10,487	11,981	7,318	5,981	3,729	2,095	78%	323.6
% accounted for	89%	58%	80%	85%	97%	93%	94%	67%	84%		86%
Hard Red Spring										year change	week change
Philippines	789	983	1,218	1,127	1,266	1,220	1,166	440	267	65%	0.0
Japan	1,532	1,750	1,562	1,331	1,167	1,275	862	292	245	19%	36.0
China	116	93	400	475	527	257	747	238	168	42%	0.0
Taiwan	418	707	567	588	650	621	612	107	221	-52%	1.1
European Union	225	773	338	300	310	395	503	170	138	24%	13.4
Korea	317	460	333	386	361	408	376	194	135	44%	22.8
Mexico	209	377	186	97	241	605	315	81	114	-29%	0.0
Thailand	226	246	238	298	306	282	261	119	60	98%	14.9
Indonesia	20	315	414	155	540	476	213	0	94	-100%	0.0
Venezuela	250	245	314	246	317	232	162	145	36	303%	0.0
Canada	275	576	0	0	28	0	138	59	0	-	0.0
Honduras	56	62	35	79	93	88	125	83	31	173%	18.0
Jamaica	16	85	61	65	71	81	121	22	36	-39%	0.0
Guatemala	112	109	85	105	142	110	119	27	47	-41%	0.0
Malaysia	17	167	184	62	142	262	117	37	3	1116%	0.0
Dominican Republic	155	198	166	150	154	148	101	82	54	52%	1.0
Vietnam	2	129	67	57	57	214	93	20	7	204%	0.0
Nigeria	204	193	86	38	92	97	85	0	35	-100%	0.0
El Salvador	80	65	69	48	42	79	74	35	22	62%	0.0
Panama	57	39	40	45	52	59	68	33	38	-12%	0.0
World total	5,674	9,256	6,778	5,941	7,068	7,496	6,907	3,243	2,440	33%	53.6
% accounted for	89%	82%	94%	95%	93%	92%	91%	67%	72%		-



U.S. Wheat Associates

Commercial Sales History (continued)

year to date sales to:

July 21, 2016

Top 20 importers ranked by 2015/16 sales

1,000 Metric Tons

year to date

	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	change from last year	change from last week
Soft Red Winter											
Mexico	723	655	1,283	1,110	1,410	1,182	970	342	432	-21%	19.5
Colombia	189	230	214	246	264	409	409	93	113	-17%	-0.3
Ecuador	83	42	67	134	156	270	343	18	68	-73%	8.2
Nigeria	421	430	463	445	503	348	306	72	144	-50%	0.0
Brazil	142	26	112	105	197	213	174	0	83	-100%	0.0
Peru	82	96	111	115	136	146	125	69	72	-4%	16.4
Chile	28	0	15	139	125	44	109	0	90	-100%	0.0
Dominican Republic	111	120	122	124	136	98	107	56	56	1%	1.6
Honduras	56	55	65	77	88	67	99	61	31	96%	13.4
China	124	5	84	200	3,571	54	81	16	75	-78%	0.0
Costa Rica	53	59	56	62	79	69	79	23	19	22%	1.3
Jamaica	91	85	87	91	88	76	77	18	55	-67%	0.0
Panama	38	31	78	55	39	40	76	18	50	-64%	0.0
South Africa	62	24	47	46	55	44	56	0	7	-100%	0.0
Trinidad And Tobago	37	35	34	42	43	39	36	8	13	-38%	0.0
Vietnam	5	0	1	0	3	3	35	0	5	-100%	0.0
United Arab Emirates	12	21	30	22	24	28	26	27	26	2%	0.0
Guatemala	32	2	16	23	37	17	21	4	5	-17%	1.7
Burma	0	0	0	0	0	2	16	4	4	14%	0.0
El Salvador	0	2	3	16	22	7	10	5	4	22%	0.0
World total	2,941	2,943	4,449	5,392	7,536	3,783	3,219	911	1,536	-41%	52.0
% accounted for	78%	65%	65%	57%	93%	83%	98%	92%	88%		-
White										year change	week change
Philippines	746	873	821	808	864	875	879	371	260	43%	2.8
Japan	888	898	1,208	1,057	854	987	812	240	198	21%	55.1
Korea	620	844	1,481	716	731	538	565	223	172	30%	18.4
Yemen	517	713	417	423	353	298	447	50	0	-	0.0
Thailand	160	157	182	164	228	174	180	83	47	76%	8.8
Indonesia	371	235	280	296	483	158	166	110	42	162%	0.3
Guatemala	76	106	98	119	127	119	147	38	64	-41%	0.0
Taiwan	115	118	145	130	134	121	132	32	46	-31%	0.0
Vietnam	24	41	33	67	39	44	93	8	12	-34%	0.0
Sri Lanka	53	115	58	43	161	110	69	0	60	-100%	0.0
China	51	78	105	119	170	20	51	0	0	-	0.0
Malaysia	8	74	47	34	60	61	48	13	10	29%	0.0
El Salvador	70	69	71	53	35	62	33	14	15	-7%	0.0
Singapore	42	61	40	29	35	77	32	0	0	-	0.0
Nigeria	144	134	147	110	19	32	28	26	73	-64%	0.0
Chile	108	124	170	189	152	121	24	8	0	-	-1.8
Colombia	13	17	15	0	22	0	23	17	0	-	0.0
Venezuela	0	0	0	0	5	10	10	0	0	-	0.0
Peru	14	0	0	0	5	7	10	0	0	-	0.0
Total Unknown	0	6	52	0	0	52	163	499	276	81%	-7.4
World total	4,160	5,227	5,898	4,685	4,559	3,886	3,929	1,741	1,280	36%	76.1
% accounted for	97%	89%	91%	93%	98%	100%	100%	99%	100%		100%
Durum										year change	week change
European Union	381	464	270	262	312	358	468	8	125	-93%	0.0
Algeria	248	103	74	180	67	210	90	0	21	-100%	0.0
Nigeria	101	98	52	48	17	26	39	14	0	-	0.0
Tunisia	34	84	33	10	0	3	31	0	0	-	0.0
Canada	35	69	0	0	2	0	20	0	20	-100%	0.0
Guatemala	7	12	14	15	21	14	14	5	6	-16%	0.0
Morocco	73	0	0	0	0	0	10	0	10	-100%	0.0
Panama	6	6	6	7	6	3	10	2	1	38%	0.0
Vietnam	0	0	0	0	0	0	9	0	4	-100%	0.0
Thailand	0	0	0	0	0	0	6	0	0	-	0.0
Japan	0	4	1	1	1	1	1	0	0	-	0.0
Venezuela	54	95	45	51	70	78	0	0	0	-	0.0
Peru	0	0	0	0	10	10	0	0	0	-	0.0
Mexico	0	0	0	0	2	1	0	0	0	-100%	0.0
Argentina	0	0	0	0	0	0	0	0	0	-100%	0.0
South Africa	6	0	0	0	0	0	0	0	0	-100%	0.0
Australia	0	0	0	0	0	0	0	0	0	-100%	0.0
El Salvador	0	0	0	0	1	0	0	0	0	-	0.0
Costa Rica	18	18	4	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	0	0	2	3	109	144	-24%	0.7
World total	1,022	987	499	601	519	706	702	139	333	-58%	0.7
% accounted for	67%	79%	85%	66%	85%	70%	83%	100%	88%		100%