



U.S. Wheat Commercial Sales as of November 16, 2023

Top 20 importers ranked by total 2022/23 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2023/24	2022/23		
All Wheat	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23		
Mexico	3,304	2,972	3,308	3,868	3,707	3,768	3,226	1,971	2,297	-14%	34.2
Philippines	2,786	2,604	3,234	3,584	3,197	2,751	2,196	1,764	1,681	5%	5.5
Japan	2,864	2,931	2,784	2,780	2,495	2,353	2,185	1,255	1,450	-13%	58.8
South Korea	1,429	1,602	1,440	1,657	1,874	1,259	1,316	880	887	-1%	-17.2
China	1,663	902	42	579	3,218	848	1,167	813	616	32%	0.0
Taiwan	1,097	1,141	1,164	1,428	1,191	955	851	713	504	42%	2.5
Nigeria	1,642	1,171	1,648	1,591	1,463	1,773	808	189	630	-70%	0.0
Thailand	754	664	757	875	814	553	645	281	502	-44%	0.0
Colombia	858	685	384	793	395	675	553	195	406	-52%	10.1
European Union	675	627	736	1,014	747	314	376	159	230	-31%	0.0
Ecuador	270	238	269	520	346	156	370	219	233	-6%	0.0
Iraq	0	671	674	262	0	0	367	0	305	-100%	0.0
Vietnam	192	208	251	630	522	156	361	258	207	25%	6.0
Indonesia	1,204	1,141	1,622	1,062	1,010	122	345	256	299	-14%	0.0
Italy	455	425	528	937	639	285	322	106	180	-41%	0.0
Dominican Republic	409	344	282	281	258	272	321	148	232	-36%	11.0
Honduras	286	233	302	305	284	297	320	225	258	-13%	-7.5
Chile	536	301	282	396	383	85	309	232	309	-25%	0.0
Brazil	1,237	128	268	548	562	96	282	107	282	-62%	0.0
Guatemala	563	548	553	539	383	549	266	79	306	-74%	0.0
All Wheat Total Sales	28,396	23,724	25,819	26,900	25,644	19,409	18,636	12,065	13,452	-10%	171.8
Top 20 as a % of Total	78%	82%	79%	88%	92%	89%	89%	82%	88%		
Hard Red Winter	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Mexico	1,959	2,027	2,136	2,612	2,333	2,241	1,503	654	979	-33%	1.4
Japan	979	1,020	956	937	875	910	886	432	559	-23%	4.9
Nigeria	1,177	836	1,142	1,013	1,052	1,097	554	134	382	-65%	0.0
South Korea	241	282	308	377	303	293	287	201	180	12%	-1.5
Dominican Republic	138	141	140	156	120	190	201	104	117	-12%	11.0
Taiwan	358	344	380	483	371	291	190	158	120	31%	0.9
Brazil	1,155	73	189	450	513	33	188	0	188	-100%	0.0
Colombia	607	400	125	505	156	393	166	21	163	-87%	3.0
Venezuela	192	240	178	118	144	268	166	59	115	-48%	0.0
Iraq	0	671	674	210	0	0	157	0	53	-100%	0.0
Honduras	38	44	66	133	138	163	157	45	118	-61%	0.0
Guatemala	253	251	246	293	162	266	102	0	102	-100%	0.0
Chile	420	161	89	239	229	35	97	20	97	-80%	0.0
Thailand	180	141	145	217	146	107	90	45	61	-26%	0.0
Nicaragua	32	0	0	1	37	119	51	30	23	29%	0.0
Ghana	0	0	35	19	0	26	47	0	47	-100%	0.0
El Salvador	101	138	120	105	57	118	41	0	41	-100%	0.0
Ecuador	92	133	70	350	201	35	36	0	36	-100%	0.0
Haiti	86	108	110	127	70	130	33	81	7	-	14.5
Panama	24	30	29	28	33	32	30	27	28	-3%	-4.7
Total Unknown	140	29	181	44	0	58	60	173	175	-1%	0.0
HRW Total Sales	11,912	9,311	9,385	10,170	8,724	7,481	5,108	2,244	3,638	-38%	29.5
Top 20 as a % of Total	67%	76%	76%	82%	80%	90%	98%	90%	94%		
Hard Red Spring	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Philippines	1,697	1,332	1,847	1,973	1,866	1,498	1,246	1,042	926	13%	3.1
Mexico	323	128	221	386	628	595	760	731	616	19%	20.8
Japan	1,078	1,077	916	1,114	966	812	645	446	391	14%	23.6
Taiwan	595	652	624	767	664	550	560	450	325	38%	1.3
South Korea	415	440	481	550	432	406	429	307	276	12%	-17.6
Thailand	347	287	371	387	363	234	266	143	205	-30%	0.0
Vietnam	100	54	186	413	315	76	239	191	134	42%	3.5
European Union	452	395	446	307	220	173	211	88	157	-44%	0.0
Iraq	0	0	0	52	0	0	210	0	253	-100%	0.0
Egypt	60	0	50	101	0	0	181	55	66	-17%	35.0
Italy	232	255	275	275	171	163	157	55	107	-49%	0.0
Nigeria	90	42	37	147	123	206	143	0	137	-100%	0.0
China	1,143	543	34	146	745	0	131	98	131	-25%	0.0
Jamaica	90	82	81	91	91	87	91	51	65	-22%	12.7
Honduras	132	80	131	97	97	96	89	88	70	25%	-7.5
Panama	56	65	68	66	68	74	85	54	79	-32%	-12.2
Trinidad and Tobago	68	63	82	58	43	67	73	23	45	-49%	0.0
Colombia	5	12	0	0	0	13	61	16	45	-64%	-0.2
Leeward/Windward Islands	46	38	39	32	37	41	40	13	21	-36%	1.6
Burma	17	13	73	42	76	9	38	19	8	154%	0.0
Total Unknown	250	168	59	87	21	14	18	161	71	128%	0.0
HRS Total Sales	8,584	6,174	7,153	7,969	7,789	5,483	5,704	4,207	4,139	2%	66.7
Top 20 as a % of Total	81%	90%	83%	88%	89%	93%	99%	92%	98%		



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	1,000 metric tons							2023/24	2022/23		
Soft Red Winter	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23		
Mexico	1,004	733	917	815	645	929	939	575	679	-15%	12.0
Colombia	229	274	259	288	232	269	325	157	197	-20%	7.3
Ecuador	178	100	197	112	47	97	279	219	197	11%	0.0
China	16	4	0	0	185	354	166	679	157	333%	0.0
Peru	144	155	175	162	113	157	153	184	134	37%	0.0
Dominican Republic	108	114	110	116	81	52	111	27	103	-73%	0.0
Brazil	55	55	79	98	49	63	89	107	89	21%	0.0
Nigeria	226	245	272	173	51	222	77	55	77	-29%	0.0
Jamaica	75	78	75	78	73	71	75	37	57	-35%	9.3
Honduras	116	108	105	75	49	38	74	92	70	31%	0.0
Guatemala	26	21	29	22	19	88	73	79	104	-24%	0.0
Costa Rica	45	60	59	78	66	83	69	42	50	-18%	0.0
El Salvador	16	24	9	5	5	41	44	49	19	161%	0.0
Trinidad and Tobago	35	38	49	40	32	35	43	17	20	-15%	0.0
Panama	32	39	39	42	35	38	37	47	35	32%	-5.6
South Africa	29	39	23	36	24	19	35	11	27	-60%	0.0
Morocco	0	28	0	0	0	0	32	0	32	-100%	0.0
Chile	13	8	46	89	29	36	31	102	31	235%	0.0
United Arab Emirates	54	36	32	36	11	44	27	0	0	-	0.0
Venezuela	14	37	12	4	0	13	22	28	0	-	0.0
Total Unknown	68	132	23	67	0	40	80	168	91	85%	12.3
SRW Total Sales	2,526	2,513	3,323	2,453	1,841	2,874	2,845	2,746	2,212	24%	38.0
Top 20 as a % of Total	96%	87%	75%	93%	95%	92%	95%	91%	94%		
White	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Philippines	1,040	1,174	1,323	1,511	1,291	1,057	949	722	755	-4%	2.4
China	228	307	8	131	1,061	296	870	0	328	-100%	0.0
Japan	784	829	889	701	644	620	640	375	488	-23%	30.4
South Korea	767	806	645	727	1,135	558	599	371	431	-14%	1.9
Indonesia	457	599	870	466	493	7	335	213	299	-29%	0.0
Thailand	227	236	241	271	305	210	289	93	235	-61%	0.0
Yemen	317	263	445	385	347	0	207	159	157	1%	2.5
Chile	87	132	121	49	115	0	174	102	174	-41%	0.0
Vietnam	58	105	52	136	157	63	103	50	60	-18%	2.5
Taiwan	145	144	144	168	139	109	98	98	58	69%	0.4
Guatemala	134	132	127	114	124	72	57	0	67	-100%	0.0
Ecuador	0	0	0	23	53	0	55	0	0	-	0.0
Singapore	56	67	67	46	61	32	42	38	22	71%	0.0
Nigeria	84	30	160	219	237	248	34	0	34	-100%	0.0
Mexico	16	84	35	56	94	2	25	5	23	-78%	0.0
El Salvador	47	49	56	57	74	34	25	0	15	-100%	0.0
Malaysia	49	61	54	51	46	20	18	11	13	-13%	0.7
Canada	1	10	13	8	9	30	11	6	8	-23%	0.0
Peru	0	0	0	0	19	0	11	0	0	-	0.0
Burma	16	11	7	29	25	2	10	10	0	-	0.0
Total Unknown	222	175	37	36	0	13	3	273	65	320%	0.0
White Wheat Total Sales	4,846	5,321	5,454	5,342	6,607	3,376	4,568	2,558	3,243	-21%	40.8
Top 20 as a % of Total	93%	95%	96%	96%	97%	100%	100%	88%	98%		
Durum	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
European Union	223	170	290	707	526	141	165	72	73	-2%	0.0
Italy	223	170	253	662	468	122	165	51	73	-30%	0.0
Algeria	190	189	129	107	82	34	165	146	110	32%	0.0
Tunisia	0	0	0	42	19	0	56	0	0	-	0.0
Japan	14	5	12	6	10	11	4	2	1	105%	0.0
Guatemala	15	16	17	3	11	9	4	0	4	-100%	0.0
Panama	5	5	8	10	12	1	3	8	2	425%	-3.2
South Korea	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	5	0	0	15	76	30	152%	0.0
Durum Total Sales	527	405	504	966	683	196	411	309	220	41%	-3.2
Top 8 as a % of Total	85%	95%	83%	86%	88%	90%	96%	67%	86%		



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2023/24 1,000 metric tons						2022/23 1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	46.6	46.6	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	4.2	0.0	4.2	0.0	0.0	0.0	2.7	0.0	2.7	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	189.1	134.3	54.7	0.0	0.0	0.0	630.1	382.2	76.6	137.2	34.1	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	11.0	0.0	11.0	0.0	0.0	0.0	27.4	0.0	27.4	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	204.3	134.3	69.9	0.0	0.0	0.0	706.7	428.8	106.7	137.2	34.1	0.0
Ytd Export Sales Change	(502.5)	(294.4)	(36.7)	(137.2)	(34.1)	0.0						
Percent Change	-71%	-69%	-34%	-100%	-100%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	3,122.5	1,007.8	1,026.8	1,052.8	21.1	14.0	-708.9	-19%
South America	936.1	41.2	768.8	24.0	102.2	0.0	-427.0	-31%
North Asia	2,849.0	791.1	7.5	1,203.4	844.8	2.3	8.6	0%
Hong Kong/China	814.4	35.0	679.3	98.3	1.8	0.0	196.3	32%
South Asia	2,748.2	61.9	25.4	1,504.5	1,156.4	0.0	-9.0	0%
Europe	159.4	0.0	0.0	87.7	0.0	71.6	-70.7	-31%
Middle East/North Africa	380.5	0.0	0.0	76.2	158.7	145.6	-292.3	-43%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	204.3	134.3	69.9	0.0	0.0	0.0	-502.5	-71%
All Regions Total	11,214.4	2,071.3	2,577.8	4,046.8	2,285.0	233.5	-1,805.4	-10%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	11,214.4	2,071.3	2,577.8	4,046.8	2,285.0	233.5	13,019.9	3,462.8	2,121.1	4,068.7	3,177.8	189.5
Total Unknown	850.3	172.5	168.2	160.5	273.2	75.9	431.7	175.0	91.0	70.5	65.0	30.2
Total Sales (All Regions and Unknown)	12,064.8	2,243.8	2,746.0	4,207.4	2,558.2	309.4	13,451.6	3,637.8	2,212.1	4,139.2	3,242.8	219.6
Total Year Change	(1,386.8)	(1,394.0)	533.9	68.2	(684.6)	89.7						
Percent Change	-10%	-38%	24%	2%	-21%	41%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

