



U.S. Wheat Commercial Sales as of March 16, 2023

Top 20 importers ranked by total 2021/22 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2022/23	2021/22		
All Wheat	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22		
Mexico	2,399	3,304	2,972	3,308	3,868	3,707	3,768	3,076	3,439	-11%	74.9
Philippines	2,164	2,786	2,604	3,234	3,584	3,197	2,751	2,169	2,720	-20%	26.6
Japan	2,553	2,864	2,931	2,784	2,780	2,495	2,353	2,091	2,353	-11%	0.8
Nigeria	1,500	1,642	1,171	1,648	1,591	1,463	1,773	752	1,987	-62%	-25.0
South Korea	1,141	1,429	1,602	1,440	1,657	1,874	1,259	1,256	1,200	5%	3.3
Taiwan	1,089	1,097	1,141	1,164	1,428	1,191	955	754	873	-14%	2.3
China	881	1,663	902	42	579	3,218	848	1,029	848	21%	73.6
Colombia	669	858	685	384	793	395	675	501	673	-26%	0.4
Thailand	564	754	664	757	875	814	553	624	542	15%	0.0
Guatemala	586	563	548	553	539	383	549	293	531	-45%	2.0
Venezuela	239	404	277	190	162	193	329	173	293	-41%	0.0
European Union	971	675	627	736	1,014	747	314	358	258	39%	0.0
Peru	276	642	299	367	278	164	301	201	300	-33%	0.0
Honduras	260	286	233	302	305	284	297	320	297	8%	1.0
Italy	824	455	425	528	937	639	285	304	229	33%	0.0
El Salvador	182	240	295	286	265	188	272	108	287	-62%	0.6
Dominican Republic	340	409	344	282	281	258	272	246	245	0%	0.0
Haiti	84	106	108	117	131	70	183	33	149	-78%	7.0
Jamaica	198	165	159	162	185	179	173	164	165	-1%	0.0
Vietnam	262	192	208	251	630	522	156	356	159	124%	4.0
All Wheat Total Sales	20,737	28,396	23,724	25,819	26,900	25,644	19,409	17,864	18,891	-5%	125.6
Top 20 as a % of Total	83%	72%	77%	72%	81%	86%	93%	83%	93%		137%
Hard Red Winter	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Mexico	1,111	1,959	2,027	2,136	2,612	2,333	2,241	1,422	2,080	-32%	51.0
Nigeria	1,042	1,177	836	1,142	1,013	1,052	1,097	516	1,344	-62%	-12.5
Japan	879	979	1,020	956	937	875	910	793	909	-13%	0.0
Colombia	219	607	400	125	505	156	393	166	383	-57%	0.0
South Korea	194	241	282	308	377	303	293	270	281	-4%	0.9
Taiwan	342	358	344	380	483	371	291	177	280	-37%	0.6
Venezuela	67	192	240	178	118	144	268	156	232	-33%	0.0
Guatemala	285	253	251	246	293	162	266	102	255	-60%	0.0
China	2	277	49	0	302	1,228	198	0	198	-100%	0.0
Philippines	120	49	98	33	100	40	196	0	200	-100%	0.0
Dominican Republic	133	138	141	140	156	120	190	143	176	-19%	0.0
Honduras	36	38	44	66	133	138	163	150	164	-8%	0.0
Peru	116	470	122	85	110	0	144	0	145	-100%	0.0
Haiti	68	86	108	110	127	70	130	33	112	-70%	7.0
Nicaragua	23	32	0	0	1	37	119	51	126	-59%	0.0
El Salvador	65	101	138	120	105	57	118	41	121	-66%	0.0
Thailand	118	180	141	145	217	146	107	88	105	-16%	0.0
Ecuador	39	92	133	70	350	201	35	36	35	2%	0.0
Chile	110	420	161	89	239	229	35	97	34	189%	0.0
Brazil	338	1,155	73	189	450	513	33	188	33	469%	0.0
Total Unknown	109	140	29	181	44	0	58	134	123	9%	2.0
HRW Total Sales	5,981	11,912	9,311	9,385	10,170	8,724	7,481	4,859	7,460	-35%	48.8
Top 20 as a % of Total	89%	74%	71%	69%	85%	94%	97%	91%	97%		96%
Hard Red Spring	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Philippines	1,166	1,697	1,332	1,847	1,973	1,866	1,498	1,202	1,496	-20%	0.0
Japan	862	1,078	1,077	916	1,114	966	812	613	811	-24%	0.5
Mexico	315	323	128	221	386	628	595	766	481	59%	16.0
Taiwan	612	595	652	624	767	664	550	485	485	0%	1.4
South Korea	376	415	440	481	550	432	406	409	384	6%	1.4
Thailand	261	347	287	371	387	363	234	254	237	7%	0.0
Nigeria	85	90	42	37	147	123	206	125	152	-18%	-12.5
European Union	503	452	395	446	307	220	173	211	137	54%	0.0
Italy	376	232	255	275	275	171	163	157	128	23%	0.0
Guatemala	119	134	128	133	108	66	114	29	104	-72%	0.0
Malaysia	117	159	147	235	185	223	103	36	103	-65%	0.0
Honduras	125	132	80	131	97	97	96	89	96	-8%	1.0
Jamaica	121	90	82	81	91	91	87	81	80	1%	0.0
El Salvador	74	77	84	102	98	52	79	12	75	-84%	0.0
Vietnam	93	100	54	186	413	315	76	229	78	195%	0.0
Panama	68	56	65	68	66	68	74	84	61	37%	0.0
Trinidad and Tobago	56	68	63	82	58	43	67	73	55	34%	0.0
Haiti	17	21	0	7	4	0	53	0	37	-100%	0.0
Venezuela	162	198	0	0	33	34	47	5	47	-90%	0.0
Leeward/Windward Islands	42	46	38	39	32	37	41	32	41	-23%	0.0
Total Unknown	249	250	168	59	87	21	14	59	74	-21%	-22.0
HRS Total Sales	6,907	8,584	6,174	7,153	7,969	7,789	5,483	5,412	5,179	4%	6.4
Top 20 as a % of Total	80%	74%	87%	88%	89%	83%	100%	90%	98%		121%



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	1,000 metric tons							2022/23	2021/22		
Soft Red Winter	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22		
Mexico	970	1,004	733	917	815	645	929	864	874	-1%	7.9
China	81	16	4	0	0	185	354	164	354	-54%	5.3
Colombia	409	229	274	259	288	232	269	288	265	9%	0.0
Nigeria	306	226	245	272	173	51	222	77	242	-68%	0.0
Peru	125	144	155	175	162	113	157	190	155	23%	0.0
Indonesia	2	0	0	222	2	7	116	0	60	-100%	0.0
Ecuador	343	178	100	197	112	47	97	299	97	207%	37.9
Guatemala	21	26	21	29	22	19	88	101	92	9%	2.0
Costa Rica	79	45	60	59	78	66	83	70	64	10%	0.0
Jamaica	77	75	78	75	78	73	71	66	69	-5%	0.0
Brazil	174	55	55	79	98	49	63	89	63	42%	0.0
Dominican Republic	107	108	114	110	116	81	52	97	46	109%	0.0
United Arab Emirates	26	54	36	32	36	11	44	27	44	-39%	0.0
El Salvador	10	16	24	9	5	5	41	30	57	-48%	0.6
Panama	76	32	39	39	42	35	38	36	31	18%	0.0
Honduras	99	116	108	105	75	49	38	81	37	119%	0.0
Chile	109	13	8	46	89	29	36	31	36	-16%	0.0
Trinidad and Tobago	36	35	38	49	40	32	35	43	34	25%	0.0
Canada	0	3	7	29	41	49	33	0	29	-100%	0.0
South Africa	56	29	39	23	36	24	19	35	11	234%	0.0
Total Unknown	15	68	132	23	67	0	40	52	46	12%	-29.7
SRW Total Sales	3,219	2,526	2,513	3,323	2,453	1,841	2,874	2,736	2,756	-1%	24.0
Top 20 as a % of Total	96%	95%	85%	82%	94%	98%	97%	95%	97%		224%
White	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Philippines	879	1,040	1,174	1,323	1,511	1,291	1,057	966	1,024	-6%	26.6
Japan	812	784	829	889	701	644	620	672	625	8%	0.3
South Korea	565	767	806	645	727	1,135	558	576	533	8%	1.1
China	51	228	307	8	131	1,061	296	734	296	148%	68.3
Nigeria	28	84	30	160	219	237	248	34	248	-86%	0.0
Thailand	180	227	236	241	271	305	210	281	197	43%	0.0
Taiwan	132	145	144	144	168	139	109	91	103	-12%	0.3
Guatemala	147	134	132	127	114	124	72	57	72	-20%	0.0
Vietnam	93	58	105	52	136	157	63	104	64	67%	4.0
El Salvador	33	47	49	56	57	74	34	25	34	-26%	0.0
Singapore	32	56	67	67	46	61	32	42	30	39%	0.0
Canada	5	1	10	13	8	9	30	10	24	-59%	0.0
Malaysia	48	49	61	54	51	46	20	18	23	-20%	0.0
Indonesia	166	457	599	870	466	493	7	335	7	-	0.0
Hong Kong	5	6	6	5	5	3	4	3	3	8%	0.3
Mexico	3	16	84	35	56	94	2	24	2	-	0.0
Burma	3	16	11	7	29	25	2	10	2	453%	5.5
Ecuador	0	0	0	0	23	53	0	26	0	-	0.0
Yemen	447	317	263	445	385	347	0	157	0	-	0.0
Chile	24	87	132	121	49	115	0	174	0	-	0.0
Total Unknown	163	222	175	37	36	0	13	130	22	491%	-93.0
White Wheat Total Sales	3,929	4,846	5,321	5,454	5,342	6,607	3,376	4,490	3,307	36%	13.3
Top 20 as a % of Total	93%	93%	95%	96%	96%	97%	100%	97%	99%		799%
Durum	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
European Union	468	223	170	290	707	526	141	147	120	22%	0.0
Italy	448	223	170	253	662	468	122	147	101	46%	0.0
Algeria	90	190	189	129	107	82	34	145	34	327%	33.0
Spain	20	0	0	9	0	9	19	0	19	-100%	0.0
Japan	1	14	5	12	6	10	11	3	8	-67%	0.0
Guatemala	14	15	16	17	3	11	9	4	9	-58%	0.0
Mexico	0	2	0	0	0	6	1	0	1	-100%	0.0
Panama	10	5	5	8	10	12	1	3	1	186%	0.0
Total Unknown	3	0	0	0	5	0	0	40	15	162%	0.0
Durum Total Sales	702	527	405	504	966	683	196	368	189	95%	33.0
Top 8 as a % of Total	84%	85%	95%	85%	82%	88%	100%	93%	100%		100%



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2022/23 1,000 metric tons						2021/22 1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	46.6	46.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	2.7	0.0	2.7	0.0	0.0	0.0	13.2	8.8	4.4	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	752.2	516.1	76.6	125.4	34.1	0.0	1,986.7	1,344.5	242.0	152.3	248.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	35.1	0.0	35.1	0.0	0.0	0.0	10.5	0.0	10.5	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	836.5	562.6	114.3	125.4	34.1	0.0	2,010.4	1,353.3	256.9	152.3	248.0	0.0
Ytd Export Sales Change	(1,173.9)	(790.6)	(142.5)	(26.8)	(213.9)	0.0						
Percent Change	-58%	-58%	-55%	-18%	-86%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	4,941.3	2,167.4	1,427.2	1,217.5	122.7	6.5	-1,071.2	-18%
South America	1,654.6	486.9	895.9	60.8	211.0	0.0	346.0	26%
North Asia	4,100.8	1,239.6	12.3	1,506.9	1,339.3	2.8	-325.4	-7%
Hong Kong/China	1,031.9	0.0	164.0	131.4	736.4	0.0	181.3	21%
South Asia	3,644.0	111.4	11.5	1,764.3	1,756.8	0.0	-23.3	-1%
Europe	362.1	0.0	0.0	215.2	0.0	146.9	104.5	41%
Middle East/North Africa	882.8	157.1	58.8	335.5	159.6	171.9	804.9	1033%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	836.5	562.6	114.3	125.4	34.1	0.0	-1,173.9	-58%
All Regions Total	17,454.0	4,725.1	2,684.0	5,356.9	4,359.8	328.1	-1,157.0	-5%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	17,454.0	4,725.1	2,684.0	5,356.9	4,359.8	328.1	18,611.0	7,337.2	2,709.9	5,105.5	3,285.2	173.2
Total Unknown	413.6	133.5	51.5	58.5	130.0	40.1	279.8	122.8	46.0	73.7	22.0	15.3
Total Sales (All Regions and Unknown)	17,867.7	4,858.6	2,735.5	5,415.5	4,489.8	368.2	18,890.8	7,460.0	2,755.9	5,179.2	3,307.2	188.5
Total Year Change	(1,027.1)	(2,601.5)	(20.3)	232.3	1,182.6	179.7						
Percent Change	-5%	-35%	-1%	4%	36%	95%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

