



U.S. Wheat Commercial Sales as of September 23, 2021

Top 20 importers ranked by total 2020/21 sales	Total historic marketing year sales (June 1 to May 31) 1,000 metric tons							Marketing year-to-date		change from last year	change from last week
	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21		
All Wheat											
Mexico	2,750	2,399	3,304	2,972	3,308	3,868	3,707	1,895	1,601	18%	37.7
China	333	881	1,663	902	42	579	3,218	848	1,480	-43%	2.1
Philippines	2,397	2,164	2,786	2,604	3,234	3,584	3,197	1,668	1,993	-16%	41.5
Japan	3,144	2,553	2,864	2,931	2,784	2,780	2,495	1,149	1,355	-15%	51.5
South Korea	1,180	1,141	1,429	1,602	1,440	1,657	1,874	664	856	-23%	2.7
Nigeria	2,114	1,500	1,642	1,171	1,648	1,591	1,463	1,231	642	92%	44.7
Taiwan	1,002	1,089	1,097	1,141	1,164	1,428	1,191	449	673	-33%	49.6
Indonesia	643	608	1,204	1,141	1,622	1,062	1,010	0	551	-100%	0.0
Thailand	679	564	754	664	757	875	814	290	323	-10%	6.5
Italy	632	824	455	425	528	937	639	118	458	-74%	0.0
Brazil	1,534	511	1,237	128	268	548	562	100	506	-80%	16.5
Vietnam	283	262	192	208	251	630	522	56	359	-84%	0.9
Colombia	614	669	858	685	384	793	395	243	193	25%	41.3
Guatemala	519	586	563	548	553	539	383	116	248	-53%	0.0
Chile	232	246	536	301	282	396	383	43	307	-86%	0.0
Yemen	298	447	317	263	445	385	347	0	251	-100%	0.0
Ecuador	316	382	270	238	269	520	346	96	75	27%	0.0
Malaysia	325	164	218	211	505	374	305	73	192	-62%	0.0
Honduras	208	260	286	233	302	305	284	175	166	5%	0.0
Dominican Republic	443	340	409	344	282	281	258	167	83	101%	19.5
All Wheat Total Sales	23,190	20,737	28,396	23,724	25,819	26,900	25,644	11,075	13,990	-21%	290.1
Top 20 as a % of Total	85%	85%	78%	79%	78%	86%	91%	85%	88%		-
Hard Red Winter										year change	week change
Mexico	962	1,111	1,959	2,027	2,136	2,612	2,333	1,086	1,038	5%	19.5
China	3	2	277	49	0	302	1,228	198	925	-79%	0.0
Nigeria	1,610	1,042	1,177	836	1,142	1,013	1,052	881	495	78%	12.7
Japan	881	879	979	1,020	956	937	875	440	475	-7%	10.5
Brazil	1,293	338	1,155	73	189	450	513	33	506	-93%	0.0
Taiwan	248	342	358	344	380	483	371	154	216	-29%	16.7
South Korea	226	194	241	282	308	377	303	145	182	-20%	0.8
Indonesia	0	227	541	517	337	411	290	0	287	-100%	0.0
Chile	32	110	420	161	89	239	229	14	212	-93%	0.0
Ecuador	35	39	92	133	70	350	201	22	15	42%	0.0
Guatemala	260	285	253	251	246	293	162	31	119	-73%	0.0
Colombia	195	219	607	400	125	505	156	125	76	64%	42.7
Thailand	159	118	180	141	145	217	146	52	61	-14%	-0.6
Venezuela	134	67	192	240	178	118	144	108	51	113%	38.9
Honduras	54	36	38	44	66	133	138	96	70	36%	0.0
Dominican Republic	197	133	138	141	140	156	120	113	45	154%	19.5
Haiti	58	68	86	108	110	127	70	49	43	15%	0.0
Algeria	0	0	515	458	184	365	63	0	0	-	0.0
El Salvador	95	65	101	138	120	105	57	13	36	-65%	0.0
Vietnam	21	32	33	50	13	81	50	13	44	-71%	0.0
Total Unknown	7	109	140	29	181	44	0	425	293	45%	-14.0
HRW Total Sales	7,318	5,981	11,912	9,311	9,385	10,170	8,724	4,259	5,291	-20%	149.3
Top 20 as a % of Total	88%	89%	78%	80%	74%	91%	97%	84%	93%		98%
Hard Red Spring										year change	week change
Philippines	1,220	1,166	1,697	1,332	1,847	1,973	1,866	950	1,080	-12%	7.0
Japan	1,275	862	1,078	1,077	916	1,114	966	381	530	-28%	12.0
China	257	747	1,143	543	34	146	745	0	380	-100%	0.0
Taiwan	621	612	595	652	624	767	664	241	374	-36%	27.8
Mexico	605	315	323	128	221	386	628	276	140	98%	0.0
South Korea	408	376	415	440	481	550	432	211	264	-20%	1.2
Thailand	282	261	347	287	371	387	363	118	163	-28%	2.6
Vietnam	214	93	100	54	186	413	315	28	231	-88%	0.9
Malaysia	262	117	159	147	235	185	223	57	127	-55%	0.0
Indonesia	476	213	205	25	193	183	221	0	31	-100%	0.0
Bangladesh	0	0	111	0	392	381	175	0	0	-	0.0
Italy	274	376	232	255	275	275	171	67	117	-42%	0.0
Nigeria	97	85	90	42	37	147	123	76	55	38%	0.0
Honduras	88	125	132	80	131	97	97	54	62	-12%	0.0
Jamaica	81	121	90	82	81	91	91	43	56	-23%	0.0
Burma	6	3	17	13	73	42	76	0	35	-100%	0.0
Panama	59	68	56	65	68	66	68	35	38	-7%	0.0
Guatemala	110	119	134	128	133	108	66	26	63	-59%	0.0
Dominican Republic	148	101	163	88	33	9	57	26	0	-	0.0
El Salvador	79	74	77	84	102	98	52	29	36	-20%	0.0
Total Unknown	4	249	250	168	59	87	21	189	52	260%	-3.9
HRS Total Sales	7,496	6,907	8,584	6,174	7,153	7,969	7,789	2,977	4,055	-27%	51.5
Top 20 as a % of Total	88%	84%	83%	89%	90%	93%	95%	88%	93%		92%



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Top 20 importers ranked by total 2020/21 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2021/22	2020/21		
Soft Red Winter	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21		
Mexico	1,182	970	1,004	733	917	815	645	531	367	45%	18.2
Colombia	409	409	229	274	259	288	232	118	117	1%	-1.4
China	54	81	16	4	0	0	185	354	174	104%	2.1
Peru	146	125	144	155	175	162	113	99	106	-7%	0.0
Dominican Republic	98	107	108	114	110	116	81	28	39	-28%	0.0
Jamaica	76	77	75	78	75	78	73	36	32	13%	0.0
Costa Rica	69	79	45	60	59	78	66	25	43	-40%	0.0
Nigeria	348	306	226	245	272	173	51	141	0	-	0.0
Canada	51	0	3	7	29	41	49	21	2	921%	-0.8
Honduras	67	99	116	108	105	75	49	25	34	-27%	0.0
Brazil	213	174	55	55	79	98	49	67	0	-	16.5
Ecuador	270	343	178	100	197	112	47	51	28	83%	0.0
Panama	40	76	32	39	39	42	35	17	21	-21%	0.0
Trinidad and Tobago	39	36	35	38	49	40	32	12	18	-36%	0.0
Chile	44	109	13	8	46	89	29	21	29	-27%	0.0
South Africa	44	56	29	39	23	36	24	11	13	-19%	0.0
Guatemala	17	21	26	21	29	22	19	8	15	-46%	0.0
Taiwan	12	4	0	0	16	10	17	6	16	-66%	0.0
United Arab Emirates	28	26	54	36	32	36	11	44	1	4300%	0.0
Barbados	5	5	5	5	4	5	7	3	4	-31%	-0.2
Total Unknown	31	15	68	132	23	67	0	54	54	1%	-15.0
SRW Total Sales	3,783	3,219	2,526	2,513	3,323	2,453	1,841	1,715	1,127	52%	19.6
Top 20 as a % of Total	85%	96%	95%	84%	76%	94%	98%	94%	94%		-
White	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21	year change	week change
Philippines	875	879	1,040	1,174	1,323	1,511	1,291	611	874	-30%	32.0
South Korea	538	565	767	806	645	727	1,135	306	407	-25%	0.7
China	20	51	228	307	8	131	1,061	296	1	29508%	0.0
Japan	987	812	784	829	889	701	644	321	349	-8%	34.0
Indonesia	158	166	457	599	870	466	493	0	229	-100%	0.0
Yemen	298	447	317	263	445	385	347	0	251	-100%	0.0
Thailand	174	180	227	236	241	271	305	117	100	18%	4.5
Nigeria	32	28	84	30	160	219	237	132	91	45%	32.0
Vietnam	44	93	58	105	52	136	157	16	84	-81%	0.0
Taiwan	121	132	145	144	144	168	139	49	67	-27%	5.1
Guatemala	119	147	134	132	127	114	124	48	43	12%	0.0
Chile	121	24	87	132	121	49	115	0	66	-100%	0.0
Sri Lanka	110	69	87	69	115	149	110	0	58	-100%	0.0
Mexico	0	3	16	84	35	56	94	2	55	-96%	0.0
El Salvador	62	33	47	49	56	57	74	21	22	-7%	0.0
Singapore	77	32	56	67	67	46	61	13	30	-59%	0.0
Ecuador	0	0	0	0	0	23	53	0	0	-	0.0
Bangladesh	0	0	0	0	8	0	51	0	0	-	0.0
Malaysia	61	48	49	61	54	51	46	15	29	-49%	0.0
Burma	4	3	16	11	7	29	25	0	5	-100%	0.0
Total Unknown	52	163	222	175	37	36	0	45	217	-79%	-33.5
White Wheat Total Sales	3,886	3,929	4,846	5,321	5,454	5,342	6,607	2,001	2,983	-33%	74.8
Top 20 as a % of Total	98%	94%	95%	96%	98%	99%	99%	97%	93%		100%
Durum	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21	year change	week change
Italy	358	448	223	170	253	662	468	51	341	-85%	0.0
Algeria	210	90	190	189	129	107	82	0	0	-	0.0
Portugal	0	0	0	0	7	4	30	0	11	-100%	0.0
Tunisia	3	31	0	0	0	42	19	0	0	-	0.0
Belgium	0	0	0	0	21	41	19	0	0	-	0.0
Venezuela	78	0	0	0	0	6	15	0	17	-100%	0.0
Panama	3	10	5	5	8	10	12	1	6	-81%	0.0
Guatemala	14	14	15	16	17	3	11	2	8	-74%	0.0
Japan	1	1	14	5	12	6	10	7	1	425%	-5.0
Spain	0	20	0	0	9	0	9	0	10	-100%	0.0
Mexico	1	0	2	0	0	0	6	0	1	-100%	0.0
United Arab Emirates	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	2	3	0	0	0	5	0	61	137	-56%	0.0
Durum Total Sales	706	702	527	405	504	966	683	122	532	-77%	(5.0)
Top 20 as a % of Total	95%	88%	85%	95%	91%	91%	100%	50%	74%		1



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2021/22 1,000 metric tons						2020/21 1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	7.7	7.7	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	13.2	8.8	4.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,230.9	881.5	141.3	76.2	132.0	0.0	641.6	495.0	0.0	55.3	91.3	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	10.5	0.0	10.5	0.0	0.0	0.0	13.0	0.0	13.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,254.6	890.3	156.2	76.2	132.0	0.0	662.3	502.7	13.0	55.3	91.3	0.0
Ytd Export Sales Change	592.4	387.6	143.2	20.9	40.6	0.0						
Percent Change	89%	77%	1102%	38%	45%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	3,005.1	1,568.4	741.2	612.3	79.9	3.2	357.6	14%
South America	652.7	266.4	355.2	31.0	0.0	0.0	-569.9	-47%
North Asia	2,262.0	738.4	7.1	833.3	675.9	7.3	-622.5	-22%
Hong Kong/China	849.5	198.0	354.0	0.0	297.5	0.0	-631.7	-43%
South Asia	2,106.0	172.8	3.0	1,159.1	771.1	0.0	-1,459.2	-41%
Europe	127.8	0.0	0.0	77.0	0.0	50.9	-392.1	-75%
Middle East/North Africa	44.0	0.0	44.0	0.0	0.0	0.0	-210.0	-83%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	1,254.6	890.3	156.2	76.2	132.0	0.0	592.4	89%
All Regions Total	10,301.6	3,834.3	1,660.7	2,788.9	1,956.4	61.4	-2,935.4	-21%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	10,301.6	3,834.3	1,660.7	2,788.9	1,956.4	61.4	13,237.0	4,998.5	1,073.5	4,003.1	2,766.6	395.4
Total Unknown	773.2	425.0	54.4	188.6	44.6	60.5	753.1	292.9	54.0	52.4	216.9	137.0
Total Sales (All Regions and Unknown)	11,074.8	4,259.3	1,715.1	2,977.5	2,001.0	121.9	13,990.2	5,291.4	1,127.5	4,055.4	2,983.5	532.4
Total Year Change	(2,915.4)	(1,032.1)	587.6	(1,078.0)	(982.5)	(410.5)						
Percent Change	-21%	-20%	52%	-27%	-33%	-77%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

