

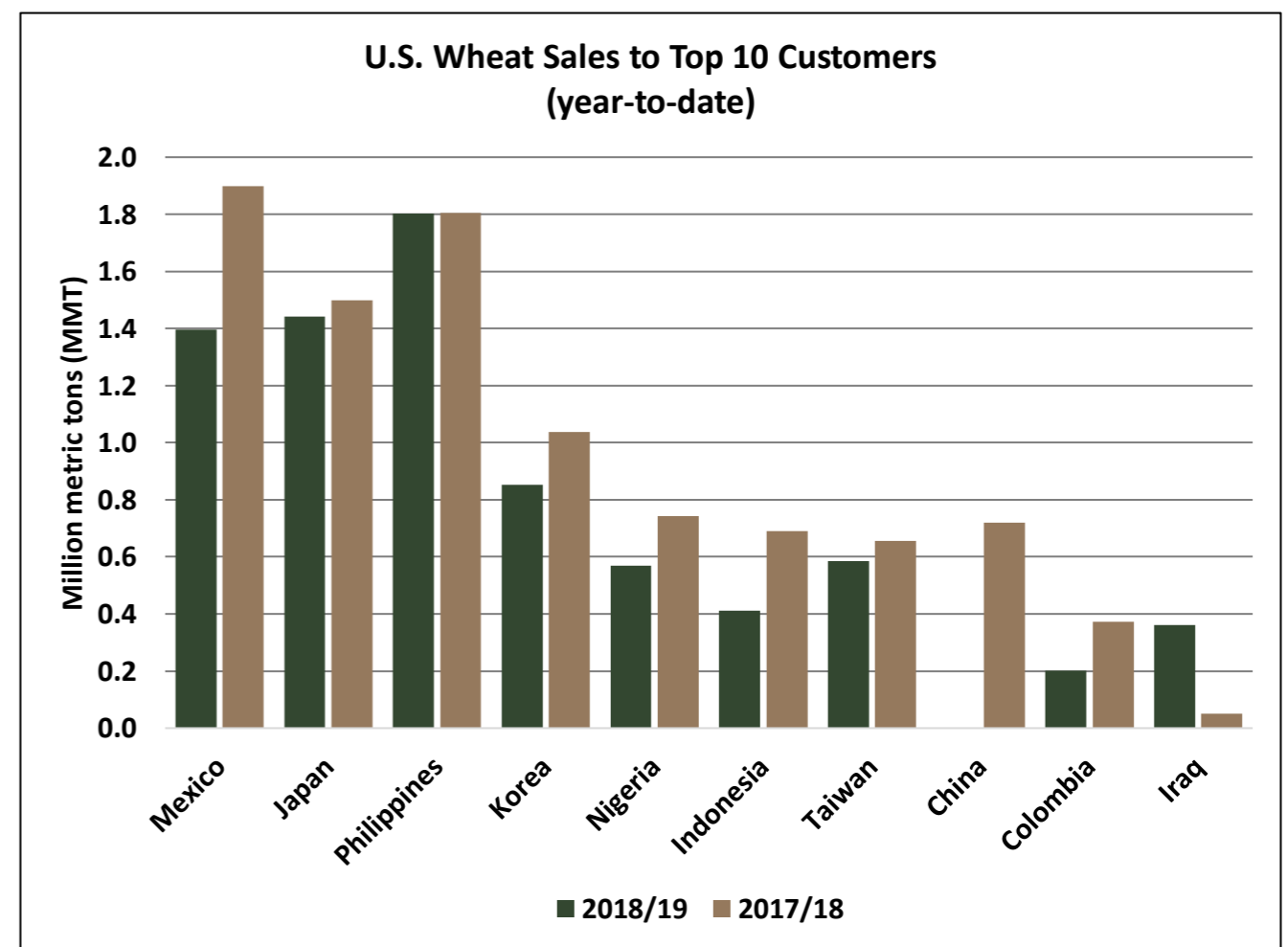
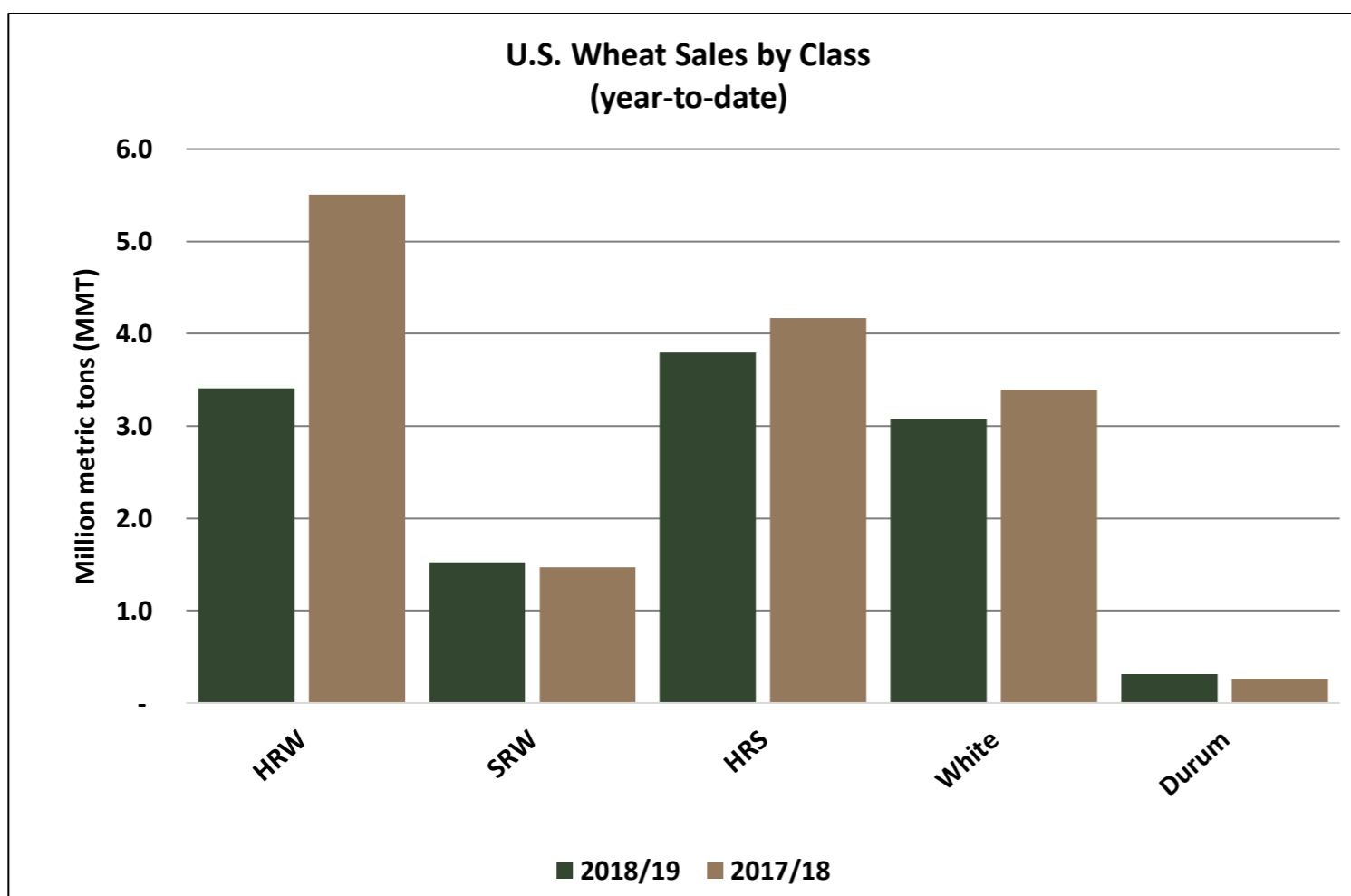


U.S. Wheat Associates
Summary of Commercial Sales for 2018/19 (as of October 11, 2018) continued

1,000 Metric Tons

	2018/19	HRW	SRW	HRS	White	Durum	2017/18	HRW	SRW	HRS	White	Durum
East Africa												
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(41.1)	(41.1)	0.0	0.0	0.0	0.0						
Percent Change	-100%	-100%	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	27.5	27.5	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	20.0	20.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	19.0	3.0	0.0	16.0	0.0	0.0	54.5	0.0	5.5	49.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	15.2	15.2	0.0	0.0	0.0	0.0	13.1	13.1	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	9.8	7.4	2.4	0.0	0.0	0.0	3.2	0.0	3.2	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	6.1	0.0	0.0	6.1	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	569.2	273.6	94.3	22.0	112.6	66.7	743.2	538.8	142.8	12.4	32.3	17.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	8.8	0.0	8.8	0.0	0.0	0.0	96.1	82.1	14.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	622.0	299.2	105.5	38.0	112.6	66.7	936.1	654.0	165.5	67.4	32.3	17.0
Ytd Export Sales Change	(314.1)	(354.7)	(59.9)	(29.4)	80.3	49.7						
Percent Change	-34%	-54%	-36%	-44%	249%	292%						
All Region Total												
	12,114.7	3,409.1	1,520.3	3,797.4	3,074.5	313.3	14,801.2	5,504.6	1,470.9	4,170.2	3,396.2	259.2
Total Year Change	(2,686.5)	(2,095.5)	49.4	(372.8)	(321.7)	54.1						
Percent Change	-18%	-38%	3%	-9%	-9%	21%						
Total Unknown	758.3	172.3	155.5	194.5	202.0	34.0	1,030.0	343.1	78.5	268.0	289.1	51.3
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	2,684.0	1,292.8	805.2	464.5	107.2	14.3	(747.6)	-22%				
South America	806.9	263.8	443.1	15.0	84.1	1.0	(188.5)	-19%				
North Asia	2,877.8	795.5	7.8	1,079.1	989.0	6.4	(315.9)	-10%				
China	2.3	0.0	0.0	0.0	2.3	0.0	(721.3)	-100%				
South Asia	3,281.4	128.2	3.3	1,702.1	1,447.8	0.0	5.8	0%				
Europe	431.2	0.0	0.0	304.1	0.0	127.1	(0.0)	0%				
Middle East/North Africa	650.8	457.3	0.0	0.0	129.7	63.8	(64.6)	-9%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	(41.1)	-100%				
Subsahara Africa	622.0	299.2	105.5	38.0	112.6	66.7	(314.1)	-34%				
All Region Total	11,356.4	3,236.8	1,364.9	3,602.8	2,872.6	279.3	(2,387.2)	-18%				
Total Year Change	-2,686.5	-2,095.5	49.4	-372.8	-321.7	54.1						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report





U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:

October 11, 2018

Top 20 importers ranked by 2017/18 sales

historic marketing year sales (June 1 to May 31)

marketing year-to-date

	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	change from last year	change from last week
All Wheat											
Mexico	3,563	2,803	3,090	2,750	2,399	3,304	2,972	1,395	1,899	-27%	10.7
Japan	3,845	3,649	3,079	3,144	2,553	2,864	2,931	1,441	1,500	-4%	78.7
Philippines	2,089	1,965	2,163	2,397	2,164	2,786	2,604	1,804	1,805	0%	31.7
Korea	2,090	1,386	1,313	1,180	1,141	1,429	1,602	852	1,038	-18%	-1.5
Nigeria	3,352	3,170	2,691	2,114	1,500	1,642	1,171	569	743	-23%	12.8
Indonesia	830	534	1,142	643	608	1,204	1,141	410	690	-41%	0.0
Taiwan	975	1,038	1,049	1,002	1,089	1,097	1,141	585	655	-11%	0.0
China	590	799	4,273	333	881	1,663	902	0	721	-100%	0.0
Colombia	456	674	788	614	669	858	685	200	373	-46%	0.0
Iraq	572	209	53	53	50	0	671	362	50	623%	4.5
Thailand	558	564	663	679	564	754	664	537	440	22%	0.0
Algeria	178	364	91	210	90	705	647	95	319	-70%	0.0
European Union	1,231	994	636	776	971	675	627	431	386	12%	36.0
Guatemala	413	525	644	519	586	563	548	241	274	-12%	0.0
Morocco	0	88	0	10	20	853	360	0	30	-100%	0.0
Dominican Republic	538	482	490	443	340	409	344	121	256	-53%	0.0
Chile	341	539	578	232	246	536	301	157	170	-7%	-0.9
Peru	552	591	623	480	276	642	299	130	261	-50%	0.0
El Salvador	241	204	155	242	182	240	295	120	150	-20%	0.0
Venezuela	657	661	696	468	239	404	277	96	146	-34%	0.0
World total	27,721	26,965	31,664	23,190	20,737	28,396	23,724	12,115	14,801	-18%	476.0
% accounted for	83%	79%	76%	79%	80%	80%	85%	79%	80%		36%
Hard Red Winter										year change	week change
Mexico	1,678	1,556	1,403	962	1,111	1,959	2,027	826	1,205	-31%	-10.3
Japan	1,074	1,003	1,005	881	879	979	1,020	454	431	5%	5.3
Nigeria	2,604	2,529	2,060	1,610	1,042	1,177	836	274	539	-49%	0.0
Iraq	520	209	53	0	0	0	671	362	50	623%	4.5
Indonesia	135	83	118	0	227	541	517	0	336	-100%	0.0
Algeria	104	184	0	0	0	515	458	31	274	-89%	0.0
Colombia	189	416	460	195	219	607	400	41	205	-80%	0.0
Taiwan	260	320	265	248	342	358	344	175	197	-11%	0.0
Morocco	0	88	0	0	0	842	332	0	30	-100%	0.0
Korea	248	279	214	226	194	241	282	166	209	-20%	-1.5
Guatemala	200	262	317	260	285	253	251	103	123	-16%	0.0
Venezuela	274	329	290	134	67	192	240	90	120	-25%	0.0
Chile	136	197	234	32	110	420	161	36	90	-60%	0.0
Dominican Republic	250	207	200	197	133	138	141	56	107	-48%	0.0
Thailand	138	103	129	159	118	180	141	98	106	-8%	0.0
El Salvador	98	88	56	95	65	101	138	52	71	-27%	0.0
Ecuador	39	40	49	35	39	92	133	12	52	-78%	0.0
Peru	441	476	444	252	116	470	122	0	142	-100%	0.0
Egypt	172	377	0	291	0	52	115	0	115	-100%	0.0
Haiti	84	174	70	58	68	86	108	38	45	-16%	0.0
World total	10,247	10,458	11,981	7,318	5,981	11,912	9,311	3,409	5,505	-38%	30.1
% accounted for	84%	85%	61%	77%	84%	77%	91%	82%	81%		-6%
Hard Red Spring										year change	week change
Philippines	1,218	1,127	1,266	1,220	1,166	1,697	1,332	1,074	940	14%	17.1
Japan	1,562	1,331	1,167	1,275	862	1,078	1,077	477	688	-31%	28.7
Taiwan	567	588	650	621	612	595	652	335	384	-13%	0.0
China	400	475	527	257	747	1,143	543	0	398	-100%	0.0
Korea	333	386	361	408	376	415	440	267	313	-15%	0.0
European Union	338	300	310	395	503	452	395	304	251	21%	6.0
Thailand	238	298	306	282	261	347	287	252	185	36%	0.0
Malaysia	184	62	142	262	117	159	147	74	45	65%	8.0
Mexico	186	97	241	605	315	323	128	69	85	-19%	0.3
Guatemala	85	105	142	110	119	134	128	57	62	-9%	0.0
Dominican Republic	166	150	154	148	101	163	88	4	69	-94%	0.0
El Salvador	69	48	42	79	74	77	84	45	38	19%	0.0
Jamaica	61	65	71	81	121	90	82	50	47	6%	0.0
Honduras	35	79	93	88	125	132	80	96	68	41%	0.1
Ghana	10	6	45	50	5	15	65	16	49	-67%	0.0
Panama	40	45	52	59	68	56	65	55	53	4%	0.0
Trinidad and Tobago	49	59	52	50	56	68	63	29	41	-29%	1.0
Vietnam	67	57	57	214	93	100	54	76	2	4628%	-0.6
Costa Rica	37	28	30	43	49	35	46	0	35	-100%	0.0
Total Unknown	67	10	45	4	249	250	168	195	268	-27%	30.0
World total	6,711	5,931	7,068	7,496	6,907	8,584	6,174	3,797	4,170	-9%	276.5
% accounted for	85%	90%	81%	83%	87%	85%	96%	91%	96%		33%



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
October 11, 2018

Top 20 importers ranked by 2017/18 sales

1,000 Metric Tons

marketing year-to-date

	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	change from last year	change from last week
Soft Red Winter											
Mexico	1,283	1,110	1,410	1,182	970	1,004	733	478	536	-11%	15.3
Colombia	214	246	264	409	409	229	274	160	157	2%	0.0
Nigeria	463	445	503	348	306	226	245	94	143	-34%	0.0
Peru	111	115	136	146	125	144	155	130	98	32%	0.0
Dominican Republic	122	124	136	98	107	108	114	61	80	-24%	0.0
Honduras	65	77	88	67	99	116	108	77	68	13%	0.0
Ecuador	67	134	156	270	343	178	100	88	44	100%	0.0
Jamaica	87	91	88	76	77	75	78	49	45	8%	0.0
Korea	28	5	6	7	6	6	75	3	1	129%	0.0
European Union	621	432	14	0	0	0	62	0	0	-	0.0
Costa Rica	56	62	79	69	79	45	60	54	38	41%	0.4
Brazil	112	105	197	213	174	55	55	43	22	97%	0.0
Panama	78	55	39	40	76	32	39	30	34	-11%	0.2
South Africa	47	46	55	44	56	29	39	9	14	-37%	0.0
Trinidad and Tobago	34	42	43	39	36	35	38	23	22	5%	-1.1
Venezuela	24	35	13	14	0	14	37	6	26	-77%	0.0
United Arab Emirates	30	22	24	28	26	54	36	0	0	-	0.0
Morocco	0	0	0	0	0	0	28	0	0	-	0.0
El Salvador	3	16	22	7	10	16	24	2	9	-77%	0.0
Total Unknown	31	101	94	31	15	68	132	155	79	98%	15.5
World total	4,418	5,291	7,536	3,783	3,219	2,526	2,513	1,520	1,471	3%	30.3
% accounted for	79%	62%	45%	82%	90%	96%	97%	96%	96%		100%
White										year change	week change
Philippines	821	808	864	875	879	1,040	1,174	700	786	-11%	8.2
Japan	1,208	1,057	854	987	812	784	829	504	377	34%	44.7
Korea	1,481	716	731	538	565	767	806	416	516	-19%	0.0
Indonesia	280	296	483	158	166	457	599	387	346	12%	0.0
China	105	119	170	20	51	228	307	0	271	-100%	0.0
Yemen	417	423	353	298	447	317	263	130	122	6%	0.0
Thailand	182	164	228	174	180	227	236	187	148	26%	0.0
Taiwan	145	130	134	121	132	145	144	70	74	-6%	0.0
Chile	170	189	152	121	24	87	132	84	72	17%	0.0
Guatemala	98	119	127	119	147	134	132	57	68	-17%	0.0
Vietnam	33	67	39	44	93	58	105	34	11	216%	0.6
Mexico	417	40	34	0	3	16	84	22	72	-70%	5.4
Sri Lanka	58	43	161	110	69	87	69	67	67	0%	0.0
Singapore	40	29	35	77	32	56	67	35	34	2%	0.1
Malaysia	47	34	60	61	48	49	61	23	32	-30%	5.0
El Salvador	71	53	35	62	33	47	49	21	32	-33%	0.0
United Arab Emirates	0	0	2	1	2	1	33	0	30	-100%	0.0
Nigeria	147	110	19	32	28	84	30	113	32	249%	12.8
Burma	0	9	8	4	3	16	11	7	9	-19%	0.0
Total Unknown	52	0	0	52	163	222	175	202	289	-30%	30.0
World total	5,846	4,685	4,559	3,886	3,929	4,846	5,321	3,075	3,396	-9%	108.7
% accounted for	99%	94%	98%	99%	99%	100%	100%	99%	100%		98%
Durum										year change	week change
Algeria	74	180	67	210	90	190	189	64	44	44%	0.0
European Union	270	262	312	358	468	223	170	127	135	-6%	30.0
Nigeria	52	48	17	26	39	65	17	67	17	292%	0.0
Guatemala	14	15	21	14	14	15	16	6	5	23%	0.0
Japan	1	1	1	1	1	14	5	6	3	101%	-0.1
Ecuador	0	0	0	0	0	0	5	1	0	-	0.0
Panama	6	7	6	3	10	5	5	8	3	165%	0.5
Malaysia	0	0	0	0	0	1	0	0	0	-100%	0.0
Mexico	0	0	2	1	0	2	0	0	0	-	0.0
Canada	0	0	2	0	20	0	0	0	0	-	0.0
Morocco	0	0	0	0	10	0	0	0	0	-	0.0
Vietnam	0	0	0	0	9	0	0	0	0	-	0.0
Thailand	0	0	0	0	6	0	0	0	0	-	0.0
Venezuela	45	51	70	78	0	0	0	0	0	-	0.0
Peru	0	0	10	10	0	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	1	0	0	0	0	0	0	-	0.0
Costa Rica	4	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	2	3	0	0	34	51	-34%	0.0
World total	499	601	519	706	702	527	405	313	259	21%	30.4
% accounted for	93%	94%	98%	100%	96%	98%	100%	100%	100%		200%