

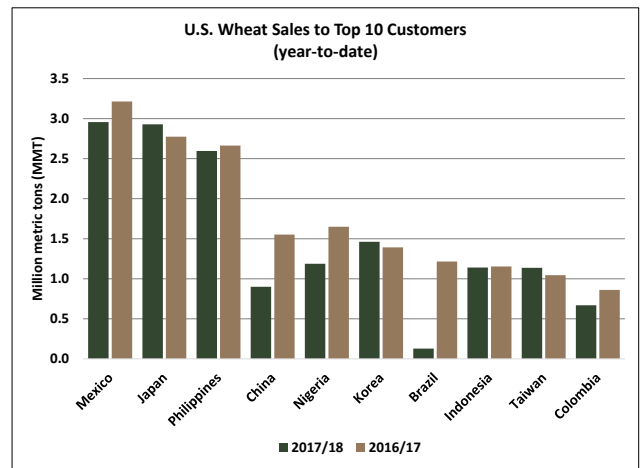
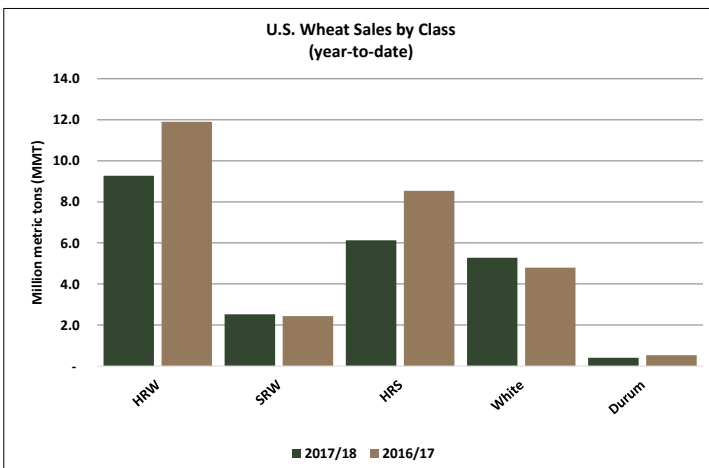


U.S. Wheat Associates
Summary of Commercial Sales for 2017/18 (as of May 10, 2018) continued

1,000 Metric Tons

	2017/18						2016/17					
	HRW	SRW	HRS	White	Durum		HRW	SRW	HRS	White	Durum	
East Africa												
Kenya	41.1	41.1	0.0	0.0	0.0	0.0	124.9	124.9	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	51.4	51.4	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	42.5	42.5	0.0	0.0	0.0	0.0
Summary Of Total	41.1	41.1	0.0	0.0	0.0	0.0	218.9	218.9	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(177.8)	(177.8)	0.0	0.0	0.0	0.0						
Percent Change	-81%	-81%	-	-	-	-						
Subsahara Africa												
Angola	27.5	27.5	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	37.0	0.0	0.0	33.0	0.0	4.0
Congo Dr	20.0	20.0	0.0	0.0	0.0	0.0	24.8	23.7	0.0	1.1	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	54.5	0.0	5.5	49.0	0.0	0.0	14.6	0.0	0.0	14.6	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	20.6	20.6	0.0	0.0	0.0	0.0	43.9	43.9	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	7.7	0.0	7.7	0.0	0.0	0.0	45.8	45.8	0.0	0.0	0.0	0.0
Namibia	18.2	0.0	0.0	18.2	0.0	0.0	11.3	0.0	0.0	11.3	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,187.4	840.2	257.9	42.4	30.3	16.6	1,649.6	1,195.5	226.2	79.0	84.5	64.5
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	121.3	82.1	39.2	0.0	0.0	0.0	225.2	183.3	28.9	4.3	0.0	8.7
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,457.1	990.4	310.3	109.5	30.3	16.6	2,052.2	1,492.2	255.1	143.2	84.5	77.2
Ytd Export Sales Change	(595.1)	(501.8)	55.2	(33.7)	(54.1)	(60.6)						
Percent Change	-29%	-34%	22%	-24%	-64%	-78%						
All Region Total												
	23,601.5	9,269.2	2,519.5	6,128.5	5,280.0	404.3	28,196.5	11,902.9	2,432.7	8,535.9	4,797.0	528.0
Total Year Change	(4,594.9)	(2,633.7)	86.8	(2,407.4)	483.0	(123.7)						
Percent Change	-16%	-22%	4%	-28%	10%	-23%						
Total Unknown	654.1	56.2	154.0	200.7	243.2	0.0	1,143.8	296.3	77.2	441.4	305.6	23.4
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	5,435.1	3,009.0	1,282.4	846.9	276.4	20.4	(680.4)	-11%				
South America	1,630.6	881.5	580.0	33.1	132.3	3.7	(1,870.4)	-53%				
North Asia	5,527.5	1,630.3	75.7	2,135.1	1,681.6	4.8	316.1	6%				
China	906.1	48.9	4.0	540.6	312.7	0.0	(651.0)	-42%				
South Asia	5,089.7	912.9	8.5	1,860.9	2,307.3	0.1	(289.2)	-5%				
Europe	686.9	73.9	41.2	401.8	0.0	170.0	(109.8)	-14%				
Middle East/North Africa	2,173.3	1,625.0	63.5	0.0	296.1	188.7	(46.9)	-2%				
East Africa	41.1	41.1	0.0	0.0	0.0	0.0	(177.8)	-81%				
Subsahara Africa	1,457.1	990.4	310.3	109.5	30.3	16.6	(595.1)	-29%				
All Region Total	22,947.5	9,213.0	2,365.5	5,927.8	5,036.8	404.3	(4,104.4)	-16%				
Total Year Change	-4,594.9	-2,633.7	86.8	-2,407.4	483.0	-123.7						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report





U.S. Wheat Associates

Commercial Sales History

year to date sales to:

May 10, 2018

1,000 metric tons

All Wheat	Top 20 importers ranked by 2016/17 sales							historic marketing year sales (June 1 to May 31)		marketing year-to-date		change from last year	change from last week
	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17				
Mexico	2,667	3,563	2,803	3,090	2,750	2,399	3,304	2,957	3,214	-8%	5.1		
Japan	3,533	3,845	3,649	3,079	3,144	2,553	2,864	2,928	2,775	6%	28.8		
Philippines	1,871	2,089	1,965	2,163	2,397	2,164	2,786	2,597	2,664	-3%	52.0		
China	176	590	799	4,273	333	881	1,663	900	1,551	-42%	0.0		
Nigeria	3,864	3,352	3,170	2,691	2,114	1,500	1,642	1,187	1,650	-28%	0.0		
Korea	1,693	2,090	1,386	1,313	1,180	1,141	1,429	1,462	1,392	5%	-22.5		
Brazil	404	112	615	4,316	1,534	511	1,237	128	1,215	-89%	0.0		
Indonesia	843	830	534	1,142	643	608	1,204	1,141	1,154	-1%	0.0		
Taiwan	953	975	1,038	1,049	1,002	1,089	1,097	1,137	1,045	9%	1.0		
Colombia	800	456	674	788	614	669	858	668	860	-22%	0.0		
Morocco	334	0	88	0	10	20	853	360	853	-58%	0.0		
Thailand	530	558	564	663	679	564	754	664	753	-12%	0.0		
Algeria	130	178	364	91	210	90	705	647	682	-5%	0.0		
European Union	1,318	1,231	994	636	776	971	675	613	677	-10%	-0.9		
Peru	1,001	552	591	623	480	276	642	298	597	-50%	0.0		
Guatemala	472	413	525	644	519	586	563	527	565	-7%	4.8		
Chile	421	341	539	578	232	246	536	299	558	-46%	0.0		
Dominican Republic	546	538	482	490	443	340	409	348	409	-15%	1.4		
Yemen	872	417	423	353	298	447	317	263	317	-17%	52.7		
Honduras	179	156	226	256	208	260	286	233	288	-19%	-1.3		
World total	34,989	27,721	27,106	31,664	23,190	20,737	28,396	23,602	28,196	-16%	63.1		
% accounted for	65%	80%	79%	89%	84%	84%	84%	82%	82%		-		
Hard Red Winter	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change		
Mexico	1,601	1,678	1,556	1,403	962	1,111	1,959	2,004	1,973	2%	0.7		
Nigeria	3,009	2,604	2,529	2,060	1,610	1,042	1,177	840	1,195	-30%	0.0		
Brazil	378	0	510	4,120	1,293	338	1,155	73	1,144	-94%	0.0		
Japan	880	1,074	1,003	1,005	881	879	979	1,019	946	8%	24.0		
Morocco	294	0	88	0	0	0	842	332	842	-61%	0.0		
Colombia	282	189	416	460	195	219	607	395	609	-35%	0.0		
Indonesia	293	135	83	118	0	227	541	517	541	-4%	0.0		
Algeria	27	104	184	0	0	0	515	458	516	-11%	0.0		
Peru	905	441	476	444	252	116	470	122	425	-71%	0.0		
Chile	269	136	197	234	32	110	420	159	439	-64%	0.0		
Taiwan	128	260	320	265	248	342	358	343	341	0%	0.6		
China	0	1	5	6	3	2	277	49	277	-82%	0.0		
Guatemala	243	200	262	317	260	285	253	239	252	-5%	0.0		
Korea	325	248	279	214	226	194	241	269	241	12%	-7.5		
Venezuela	277	274	329	290	134	67	192	240	132	82%	0.0		
South Africa	451	196	0	0	0	0	183	82	183	-55%	0.0		
Thailand	127	138	103	129	159	118	180	141	180	-22%	0.0		
Saudi Arabia	385	57	170	0	0	0	172	0	177	-100%	0.0		
Dominican Republic	219	250	207	200	197	133	138	140	138	1%	0.0		
Iraq	1,135	520	209	53	0	0	0	671	0	-	50.5		
World total	16,577	10,247	10,487	11,981	7,318	5,981	11,912	9,269	11,903	-22%	19.1		
% accounted for	68%	83%	85%	94%	88%	87%	89%	87%	89%		-		
Hard Red Spring	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change		
Philippines	983	1,218	1,127	1,266	1,220	1,166	1,697	1,327	1,623	-18%	42.0		
China	93	400	475	527	257	747	1,143	541	1,031	-48%	0.0		
Japan	1,750	1,562	1,331	1,167	1,275	862	1,078	1,077	1,049	3%	8.2		
Taiwan	707	567	588	650	621	612	595	650	565	15%	0.0		
European Union	773	338	300	310	395	503	452	402	453	-11%	-0.9		
Korea	460	333	386	361	408	376	415	409	444	-8%	-10.2		
Thailand	246	238	298	306	282	261	347	287	346	-17%	0.0		
Mexico	377	186	97	241	605	315	323	129	312	-59%	2.8		
Canada	576	0	0	28	0	138	261	0	261	-100%	0.0		
Indonesia	315	414	155	540	476	213	205	25	195	-87%	0.0		
Venezuela	245	314	246	317	232	162	198	0	198	-100%	0.0		
Dominican Republic	198	166	150	154	148	101	163	88	163	-46%	-0.1		
Malaysia	167	184	62	142	262	117	159	145	159	-9%	0.0		
Guatemala	109	85	105	142	110	119	134	123	134	-8%	0.0		
Honduras	62	35	79	93	88	125	132	80	133	-40%	-0.7		
Bangladesh	0	0	0	0	0	0	111	0	111	-100%	0.0		
Vietnam	129	67	57	57	214	93	100	43	110	-61%	0.0		
Nigeria	193	86	38	92	97	85	90	42	79	-46%	0.0		
Jamaica	85	61	65	71	81	121	90	82	91	-10%	0.0		
Total Unknown	7	67	10	45	4	249	250	201	441	-55%	0.0		
World total	9,256	6,711	5,941	7,068	7,496	6,907	8,584	6,128	8,536	-28%	39.4		
% accounted for	81%	94%	94%	92%	90%	92%	93%	92%	93%		-		



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
May 10, 2018

Top 20 importers ranked by 2016/17 sales

1,000 Metric Tons

marketing year-to-date

	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
Soft Red Winter											
Mexico	655	1,283	1,110	1,410	1,182	970	1,004	740	910	-19%	1.6
Colombia	230	214	246	264	409	409	229	262	230	14%	0.0
Nigeria	430	463	445	503	348	306	226	258	226	14%	0.0
Ecuador	42	67	134	156	270	343	178	100	178	-44%	19.5
Peru	96	111	115	136	146	125	144	155	144	8%	0.0
Honduras	55	65	77	88	67	99	116	109	116	-6%	0.0
Dominican Republic	120	122	124	136	98	107	108	120	108	12%	1.5
Jamaica	85	87	91	88	76	77	75	78	75	4%	0.0
Brazil	26	112	105	197	213	174	55	55	44	26%	0.0
United Arab Emirates	21	30	22	24	28	26	54	36	54	-33%	0.0
Costa Rica	59	56	62	79	69	79	45	59	43	38%	0.0
Trinidad And Tobago	35	34	42	43	39	36	35	38	35	10%	0.0
Panama	31	78	55	39	40	76	32	39	32	24%	0.0
South Africa	24	47	46	55	44	56	29	39	29	36%	0.0
Guatemala	2	16	23	37	17	21	26	23	30	-25%	4.8
El Salvador	2	3	16	22	7	10	16	21	14	52%	0.0
China	5	84	200	3,571	54	81	16	4	16	-75%	0.0
Venezuela	23	24	35	13	14	0	14	31	14	125%	0.0
Chile	0	15	139	125	44	109	13	8	16	-51%	0.0
Total Unknown	24	31	101	94	31	15	68	154	77	99%	-28.0
World total	2,943	4,418	5,392	7,536	3,783	3,219	2,526	2,520	2,433	4%	(0.6)
% accounted for	67%	67%	59%	94%	84%	97%	98%	92%	98%		
White										year change	week change
Philippines	873	821	808	864	875	879	1,040	1,172	1,009	16%	10.0
Japan	898	1,208	1,057	854	987	812	784	828	757	9%	-3.3
Korea	844	1,481	716	731	538	565	767	710	701	1%	-4.8
Indonesia	235	280	296	483	158	166	457	599	417	44%	0.0
Yemen	713	417	423	353	298	447	317	263	317	-17%	52.7
China	78	105	119	170	20	51	228	307	228	35%	0.0
Thailand	157	182	164	228	174	180	227	236	226	4%	0.0
Taiwan	118	145	130	134	121	132	145	144	138	4%	0.3
Guatemala	106	98	119	127	119	147	134	127	133	-5%	0.0
Sri Lanka	115	58	43	161	110	69	87	69	87	-21%	0.0
Chile	124	170	189	152	121	24	87	132	87	52%	0.0
Nigeria	134	147	110	19	32	28	84	30	84	-64%	0.0
Vietnam	41	33	67	39	44	93	58	94	98	-5%	0.0
Singapore	61	40	29	35	77	32	56	67	56	20%	0.0
Malaysia	74	47	34	60	61	48	49	60	49	23%	0.0
El Salvador	69	71	53	35	62	33	47	56	47	19%	0.0
Colombia	17	15	0	22	0	23	17	0	17	-100%	0.0
Mexico	34	417	40	34	0	3	16	84	16	419%	0.0
Burma	1	0	9	8	4	3	16	11	16	-34%	0.0
Total Unknown	6	52	0	0	52	163	222	243	306	-20%	-50.0
World total	5,227	5,846	4,685	4,559	3,886	3,929	4,846	5,280	4,797	10%	5.2
% accounted for	90%	99%	94%	99%	99%	99%	100%	99%	100%		95%
Durum										year change	week change
European Union	464	270	262	312	358	468	223	170	224	-24%	0.0
Algeria	103	74	180	67	210	90	190	189	166	14%	0.0
Nigeria	98	52	48	17	26	39	65	17	65	-74%	0.0
Guatemala	12	14	15	21	14	14	15	16	15	3%	0.0
Japan	4	1	1	1	1	1	14	5	14	-65%	0.0
South Africa	0	0	0	0	0	0	9	0	9	-100%	0.0
Panama	6	6	7	6	3	10	5	5	5	-11%	0.0
Mexico	0	0	0	2	1	0	2	0	2	-96%	0.0
Tunisia	84	33	10	0	3	31	0	0	0	-	0.0
Canada	69	0	0	2	0	20	0	0	0	-	0.0
Morocco	0	0	0	0	0	10	0	0	0	-	0.0
Vietnam	0	0	0	0	0	9	0	0	0	-	0.0
Thailand	0	0	0	0	0	6	0	0	0	-	0.0
Venezuela	95	45	51	70	78	0	0	0	0	-	0.0
Peru	0	0	0	10	10	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	0	1	0	0	0	0	0	-	0.0
Costa Rica	18	4	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	0	2	3	0	0	23	-100%	0.0
World total	987	499	601	519	706	702	527	404	528	-23%	0.0
% accounted for	77%	78%	64%	85%	69%	82%	61%	99%	65%		